



**Date:** February 21, 2023  
**To:** Board of Directors  
**From:** Bill Flores, Finance and Audit (F&A) Committee Chair  
**Subject:** Financial Corporate Standard

**Issue for the ERCOT Board of Directors**

**ERCOT Board of Directors Meeting Date:** February 28, 2023

**Item No.:** 10.2

**Issue:**

Whether the Board of Directors (Board) of Electric Reliability Council of Texas, Inc. (ERCOT) should approve any or all of the ERCOT staff proposed modifications or recommend and approve any other changes to the ERCOT Financial Corporate Standard (Standard), to become effective upon approval by the Board.

**Background/History:**

The Board has established the Financial Corporate Standard, which requires review at least annually by the F&A Committee, with modifications approved by the Board. The Standard was last approved by the Board on April 28, 2022.

The Standard establishes a framework from which ERCOT's financial integrity is maintained while serving the long-term interests of the company and the ERCOT market. ERCOT recognizes that maintaining financial integrity is critical to accomplishing its corporate goals and discharging ERCOT's primary responsibilities.

ERCOT staff has reviewed the Standard and proposes changes, as reflected in **Attachment A**, to become effective upon approval by the Board. The changes include modifying liquidity to ensure undrawn borrowing capacity under the credit facilities is sufficient to cover any Congestion Revenue Right (CRR) Auction Receipts used to fund ERCOT operations.

The F&A Committee is expected to recommend the Board adopt, reject, or amend the Standard at its February 28, 2023 meeting.

**Key Factors Influencing Issue:**

The key factors influencing the issue are adherence to provisions of Board-approved corporate standards, clarity and consistency of policy documents, and the need to provide sound financial guidance for ERCOT's purposes.

**Conclusion/Recommendation:**

The F&A Committee is expected to review the revised Standard at its meeting on February 27, 2023 and is expected to recommend to the Board whether any revisions should be made to the Standard and whether they should become effective upon approval by the Board.



**ELECTRIC RELIABILITY COUNCIL OF TEXAS, INC.**  
**BOARD OF DIRECTORS RESOLUTION**

WHEREAS, after due consideration of the alternatives, the Board of Directors (Board) of Electric Reliability Council of Texas, Inc. (ERCOT) deems it desirable and in the best interest of ERCOT to approve the existing Financial Corporate Standard (Standard), revised as reflected in **Attachment A**, as recommended by the Finance and Audit (F&A) Committee;

THEREFORE, BE IT RESOLVED, that the revised Standard is hereby approved, as reflected in **Attachment A**, to be effective immediately.

**CORPORATE SECRETARY'S CERTIFICATE**

I, Jonathan M. Levine, Assistant Corporate Secretary of ERCOT, do hereby certify that, at its February 28, 2023 meeting, the Board passed a motion approving the above Resolution by \_\_\_\_\_.

IN WITNESS WHEREOF, I have hereunto set my hand this \_\_\_\_ day of February, 2023.

\_\_\_\_\_  
Jonathan M. Levine  
Assistant Corporate Secretary

## ERCOT CORPORATE STANDARD

Document Name:	Financial Corporate Standard
Document ID:	CS3.1
Effective Date:	<del>June 21, 2022</del> February 28, 2023
Owner:	Board of Directors, Finance & Audit Committee
Governs:	ERCOT Personnel
Approved:	Board of Directors, Finance & Audit Committee

### 1. PURPOSE

This Financial Corporate Standard is a framework from which ERCOT's financial integrity will be maintained while serving the long-term interests of the company and the ERCOT market. ERCOT recognizes that maintaining financial integrity is critical to accomplishing its corporate goals and discharging ERCOT's primary responsibilities.

### 2. DEFINITIONS

Acronyms & Terms	Definition and Description
<b>Budget</b>	ERCOT's biennial budget.
<b>Cash Operating and Maintenance Expenses</b>	Cash Operating and Maintenance Expenses consist of all reasonable and necessary costs (excluding non-cash items such as depreciation and amortization) incurred in the operation and maintenance of ERCOT's facilities, equipment and systems.
<b>Congestion Revenue Right (CRR) Auction Receipts</b>	Funds received, held, and redistributed by ERCOT in connection with periodic auctions by ERCOT that allow eligible CRR account holders to buy and sell CRRs.

### 3. FINANCIAL OBJECTIVES

In seeking to fulfill its corporate objectives, ERCOT will maintain a high level of financial stability and will not compromise long-term financial integrity to achieve short-term benefits.

#### Fees

ERCOT will seek to maintain stable, fair, and predictable fees. ERCOT will also endeavor to provide market participants as much advance notice as practicable before fee changes are proposed or enacted.

## Liquidity

ERCOT will seek to maintain adequate liquidity to meet its business needs. Liquidity is the combination of available 1) cash and cash equivalents, 2) liquid investments, and 3) undrawn borrowing capacity under credit facilities less any CRR Auction Receipts used to fund ERCOT operations.

ERCOT's targeted minimum level of liquidity will factor in: 1) six months of forecasted redistribution of CRR Auction receipts, 2) six months of all forecasted interest and mandatory principal payments on outstanding indebtedness, other than principal payments reasonably expected to be refinanced, 3) two months of average Cash Operating and Maintenance Expenses, net of projected administration fee receipts, and 4) two months of budgeted project expenditures, ~~and 5) all CRR Auction Receipts used to fund ERCOT operations.~~

If at any time ERCOT's liquidity is less than, or is expected to be less than, the targeted minimum level set forth in this Financial Corporate Standard, staff will promptly recommend a plan for Board of Directors (Board) consideration to achieve the liquidity target within six months.

## Debt Rating

ERCOT will pursue financial objectives that will allow it to maintain the A1 Moody's rating or equivalent debt rating with Standard & Poor's or Fitch. If a rating below the A1, or equivalent, current rating is received, staff will promptly recommend a plan for Board consideration to attempt to recover the targeted rating within 18 months.

## 4. FUNDING SOURCES

ERCOT may use a combination of self-funding, CRR Auction Receipts, and debt to fund current year expenditures and provide targeted minimum level of liquidity.

### Self-Funding

ERCOT will assess fees consistent with the ERCOT Protocols and Public Utility Commission of Texas rules. ERCOT will also collect fees on behalf of the Electric Reliability Organization as approved by the Federal Energy Regulatory Commission. Fee adjustments, if necessary, will generally be developed and proposed in connection with the Budget.

ERCOT will not accumulate cash reserves to meet the targeted minimum level of liquidity without sufficient economic justification and preapproval of the Board.

### CRR Auction Receipts

CRR Auction Receipts may be used to fund ERCOT operations up to ~~50 percent of total CRR Auction Receipts held~~ the undrawn borrowing capacity under credit facilities.

## **Debt**

Generally, ERCOT will structure debt issues such that the average maturity of the debt does not exceed the average life of the assets financed; however, debt issues may be structured with a longer or shorter average maturity if economically justified.

ERCOT may use variable-rate debt to fund acquisitions of hardware, software and other technology assets to provide flexibility in its financing program and to help stabilize fees.

ERCOT will regularly evaluate the interest rate environment and review ways to manage interest rate risk exposure within that environment.

As appropriate, ERCOT will periodically evaluate mechanisms to restructure or refinance debt. ERCOT will regularly evaluate alternatives to conventional financing to obtain the lowest overall cost of borrowing while still meeting the objectives of this Financial Corporate Standard.

## **5. BUDGET**

In developing the Budget, ERCOT will work to ensure that financial ratios required for compliance with loan documents and the financial objectives in this Financial Corporate Standard are maintained.

### **Budget Variances**

ERCOT will use all reasonable means to operate within the approved Budget. When unforeseen events occur (e.g., MWh's are significantly over or under projected levels, functionality is added or removed, etc.) and ERCOT experiences, or expects to experience, any overspending of the Budget or under collection of revenue, or more than a five percent under-spending of the Budget or over collection of revenue, staff will promptly recommend a plan for Board consideration. The plan may include cost reductions or additions, fee increases or decreases, or other means to ensure that approved functions can be maintained, capital expended and expenses paid in the normal course of business.

### **Unbudgeted Initiatives**

In the event that ERCOT has significant unbudgeted initiatives, funding will be addressed at the time of initiation with Finance and Audit Committee approval.

## **6. RESPONSIBILITIES**

It is the responsibility of the Chief Executive Officer and Vice President and Chief Financial Officer to ensure that this Financial Corporate Standard is implemented appropriately and to recommend changes in the Financial Corporate Standard as needed.

## **7. FINANCIAL CORPORATE STANDARD ADOPTION**

The Financial Corporate Standard will be reviewed annually by the Finance and Audit Committee and any modifications made thereto must be approved by the Board.