

# Item 7.3: Review of Audited Financial Statements

Sean Taylor Controller

Finance & Audit Committee Meeting

ERCOT Public April 9, 2018



# **Financial Statements** Electric Reliability Council of Texas, Inc.

Electric Reliability Council of Texas, Inc. Years ended December 31, 2017 and 2016 With Report of Independent Auditors

April 2018

# **Financial Statements**

December 31, 2017 and 2016

# Contents

# Financial Statements

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#### INDEPENDENT AUDITORS' REPORT

The Finance and Audit Committee Electric Reliability Council of Texas, Inc. Austin, Texas

We have audited the accompanying financial statements of the Electric Reliability Council of Texas, Inc. ("ERCOT"), which comprise the statements of financial position as of December 31, 2017 and 2016, and the related statements of activities and net assets and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



The Finance and Audit Committee Electric Reliability Council of Texas, Inc.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of ERCOT as of December 31, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Austin, Texas

April 11, 2018

# Statements of Financial Position

Assets(In Thousands)Current assets: Cash and cash equivalents Accounts receivable Unbilled revenue Restricted cash and cash equivalents Prepaid expenses and other current assets\$ 501,001 \$ 307,091 4,757 4,400 4,402 3,163 S56,008 387,185 26,365 21,635 21,635 26,365 21,635 21,637 723,474Property and equipment, net Systems under development Total assets112,442 109,014 18,807 15,869 \$1,223,782 \$ 848,357Liabilities and unrestricted net assets Current liabilities Accounts payable Accounts payable Accounts payable, current portion Total current liabilities\$ 5,330 \$ 2,427 4,639 4,203 \$34,562 342,869 \$56,008 387,185 \$34,562 342,869 \$566,008 387,185 \$56,008 387,185 \$57,000 59,000 \$1,114,058 752,457Notes payable, less current portion: Principal debt issuance costs Other long-term liabilities \$1,169,249 811,61		December 31 2017 2016		
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Total liabilities         1,169,249         811,619           Unrestricted net assets         54,533         36,738		54,803	58,787	
Unrestricted net assets 54,533 36,738	Other long-term liabilities		375	
	Total liabilities	1,169,249	811,619	
	Unrestricted net assets	54,533	36,738	
	Total liabilities and unrestricted net assets	\$1,223,782	\$ 848,357	



# Statements of Activities and Net Assets

	Year Ended December 31 2017 2016		
	(In Thousands)		
Operating revenues: System administration fees Reliability organization pass-through Other services revenue Total operating revenues	\$ 199,283\$ 196,03514,34513,9775,7025,069219,330215,081		
Operating expenses: Salaries and related benefits Hardware and software maintenance and licensing Outside services Facility and equipment costs Reliability organization assessment Depreciation Other Total operating expenses Income from operations	103,82097,16928,15324,74512,71510,6509,6649,84814,34513,97727,14821,7276,7446,599202,589184,71516,74130,366		
Other income (expense): Interest income Interest expense Non-operating income Change in unrestricted net assets Unrestricted net assets, beginning of year Unrestricted net assets, end of year	2,933559(1,884)(1,934)513017,79529,12136,7387,617\$ 54,533\$ 36,738		



# Statements of Cash Flows

	Year Ended December 31 2017 2016		
		(In Thousa	ands)
Operating activities Change in unrestricted net assets Adjustments to reconcile change in unrestricted net assets to net cash provided by operating activities:	\$	17,795 \$	29,121
Depreciation Amortization of debt issuance costs Net gains on capital assets Changes in operating assets and liabilities:		27,148 19 (3)	21,727 17 (113)
Accounts receivable Unbilled revenue Prepaid expenses and other assets Other long-term liabilities Accounts payable Accrued liabilities Deferred revenue Net cash provided by operating activities		(357) (1,239) (4,730) 13 1,244 (1,643) 436 38,683	(2,141) (784) (4,593) 23 (305) 3,429 <u>337</u> 46,718
Investing activities Capital expenditures for property and equipment and systems under development Proceeds from sale of property and equipment Net cash used in investing activities	\$	(32,466) \$ <u>3</u> (32,463)	(29,154) <u>1</u> (29,153)



# Statements of Cash Flows (continued)

	Year Ended December 31		
	2017 2016		
	(In Thousands)		
Financing activities Repayment of notes payable Payment of debt issuance costs (Increase) in restricted cash Increase (decrease) in market settlement liabilities Increase in security deposits	<pre>\$ (4,000) \$ (4,000)     (3) (9) (168,823) (23,636) 191,693 (13,818) 168,823 23,636</pre>		
Net cash provided by (used in) financing activities	<b>187,690</b> (17,827)		
Net increase (decrease) in cash and cash equivalents Cash and cash equivalents, beginning of year Cash and cash equivalents, end of year	193,910(262)307,091307,353\$ 501,001\$ 307,091		
Supplemental information Cash paid for interest	<b>\$ 1,959</b> \$ 2,156		
Supplemental disclosures of non-cash investing and financing activities Change in accrued capital expenditures	<b>\$ 1,048</b> \$ (1,131)		
Capitalized interest	<b>\$ 434</b> \$ 507		



Notes to Financial Statements (Dollars in Thousands)

December 31, 2017 and 2016

#### 1. Organization and Operations

Electric Reliability Council of Texas, Inc. (ERCOT or the Company) is a Texas, non-profit corporation. ERCOT functions as the independent system operator for its reliability region, which comprises about 90% of the electrical load in Texas. The ERCOT region has more than 77,000 megawatts of available capacity for the summer peak demand period.

The Public Utility Commission of Texas (PUCT) has primary jurisdictional authority over ERCOT, which is responsible for ensuring the adequacy and reliability of electricity across the state's main interconnected power grid and for operating and settling the electricity markets it administers. ERCOT's market rules and operations are carried out in accordance with its Protocols filed with the PUCT. The ERCOT electric service region is contained completely within the borders of Texas, and it has only a few direct current ties across state lines to import or export power with neighboring reliability regions. ERCOT has no synchronous connections (alternating current) across state lines. As a result, ERCOT is considered "intrastate" and does not fall under the jurisdiction of the Federal Energy Regulatory Commission except for reliability issues under the provisions of the Federal Energy Policy Act of 2005.

ERCOT is governed by a Board of Directors composed of 16 directors (15 voting and one non-voting). Six of the voting directors represent segments of industry in the ERCOT electricity market, that is, cooperative, independent generator, independent power marketer, independent retail electric provider, investor-owned utility, and municipal. The remaining ten seats on the board are filled by two consumer directors (commercial and industrial), five unaffiliated directors, and three ex-officio directors, that is, the Public Counsel as a third consumer Director (residential), the non-voting Chair of the PUCT, and ERCOT's Chief Executive Officer. The six "market segment directors" and two of the consumer directors (commercial and industrial) each have an elected alternate (segment alternate) who can attend meetings and vote in the absence of the market segment director.



# Notes to Financial Statements (continued) (Dollars in Thousands)

December 31, 2017 and 2016

#### 2. Summary of Significant Accounting Policies

#### Method of Accounting

The accompanying financial statements have been prepared on an accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

#### Unrestricted Net Assets

Unrestricted net assets are those that are not subject to donor restrictions or stipulations and that may be expendable for any purpose in performing ERCOT's objectives. Accordingly, net assets of ERCOT and changes therein are classified and reported as unrestricted net assets.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities of the financial statements and reported amounts of revenues, expenses, and capital expenditures during the reporting period. Actual results could differ from those estimates.



# Notes to Financial Statements (continued) (Dollars in Thousands)

December 31, 2017 and 2016

#### 2. Summary of Significant Accounting Policies (continued)

#### Cash and Cash Equivalents

Cash and cash equivalents consist of deposits in banks and money market investment accounts with original maturities of 90 days or less.

Cash and cash equivalents consist primarily of amounts held by ERCOT on behalf of market participants for congestion management funds and prepayments of settlement obligations (as described in Note 2 – Market Settlement Liabilities).

#### **Restricted Cash and Cash Equivalents**

Restricted cash and cash equivalents consist of deposits in banks and money market investment accounts with original maturities of 90 days or less. Restricted cash and cash equivalents primarily represent amounts received for security deposits from ERCOT's market participants.

#### Custodial Credit Risk

ERCOT maintains cash balances at financial institutions, which, at times, may exceed FDIC limits and are exposed to custodial credit risk. Custodial credit risk is the risk that in the event of a bank failure, ERCOT's deposits may not be returned. As of December 31, 2017 and 2016, \$15,513 and \$499 of the company's bank deposits, respectively, was exposed to custodial credit risk.



# Notes to Financial Statements (continued) (Dollars in Thousands)

December 31, 2017 and 2016

#### 2. Summary of Significant Accounting Policies (continued)

#### Accounts Receivable and Revenue Recognition

*System administration fees* – ERCOT funds its operations primarily through a system administration fee (SAF) collected from electric service providers operating within the Texas grid. This fee is charged pursuant to the ERCOT protocols and as approved by both the ERCOT board of directors and the PUCT. It is based on actual volume consumption. Revenue from the SAF is recognized in the period that the underlying energy transaction occurs. Amounts not yet billed are accrued and presented as unbilled revenue on the statements of financial position. The SAF was 55.5 cents per megawatt hour of adjusted metered load in both 2017 and 2016. It is structured to provide funding for ERCOT's core operations and related services.

*Reliability organization pass-through* – The North American Electric Reliability Corporation (NERC) invoices ERCOT for reliability functions performed primarily by Texas Regional Entity, Inc. In turn, ERCOT collects revenue from market participants for this Electric Reliability Organization (ERO) billing. The ERO billing is based on actual NERC funding, and ERCOT collects this revenue and remits it to NERC on a quarterly basis.

*Other services revenue* – ERCOT's other revenue relates to services that ERCOT offers or is required to provide its participants, including connectivity to ERCOT's grid, wide-area network usage, training for market participants, studies of operational issues, development of certain revisions to market rules and associated changes to IT systems, and membership dues. Revenue related to these services is recognized either as the services are performed or at the completion of the project, assuming ERCOT has no significant continuing obligation and collection is reasonably assured. The Company does not maintain an allowance for doubtful accounts as it does not believe it has a material risk of loss associated with lack of collection. Membership dues are recognized over the membership period.



# Notes to Financial Statements (continued) (Dollars in Thousands)

December 31, 2017 and 2016

#### 2. Summary of Significant Accounting Policies (continued)

#### Property and Equipment

Property and equipment consist primarily of computer equipment, software, and buildings for operations and are recorded at cost. Depreciation is computed on the straight-line method over the estimated life of the asset. The cost of betterments to, or replacement of, property and equipment is capitalized. When assets are retired or otherwise disposed of, the cost and related depreciation are removed from the accounts and any resulting gain or loss is reflected in non-operating income (expense) in the statement of activities and net assets for the period. The Company recognized a gain of \$3 and \$113 in 2017 and 2016, respectively, related to property and equipment. Repairs and maintenance costs are expensed when incurred.

ERCOT's depreciable lives (in years) for property and equipment are as follows:

Depreciable		
Asset Category	Life	
Computer hardware	3	
Software	5	
Vehicles	5	
Furniture and equipment	7	
Mechanical building components	10	
Buildings	30	
Leasehold improvements	Lesser of useful life	
	or respective lease term	



# Notes to Financial Statements (continued) (Dollars in Thousands)

December 31, 2017 and 2016

#### 2. Summary of Significant Accounting Policies (continued)

#### Systems Under Development

ERCOT continues to develop the information systems and grid operating systems that are being used in its operations. ERCOT capitalizes direct costs and related indirect and interest costs incurred to develop or obtain these software systems. Internal costs and contract expenditures not related directly to the development of systems, and related testing activities, are expensed as incurred. Costs from completed projects are transferred to property and equipment when the systems are placed in service.

#### Impairment

ERCOT evaluates long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If impairment exists, it is measured as the difference between the net book value of the asset and its estimated fair value. Impairment is computed by comparing the expected future cash flows, undiscounted and before interest, to the carrying value of the asset. No impairments requiring write-offs were identified in 2017 or 2016.

#### Interest Capitalization

Interest is capitalized in connection with the construction of major software systems, buildings, and improvements. The capitalized interest is recorded as part of the asset to which it relates and is amortized or depreciated over the asset's estimated useful life. During 2017 and 2016, capitalized interest costs were \$434 and \$507, respectively.

#### Market Settlement Liabilities

Market settlement liabilities primarily represent two types of funds held on behalf of the ERCOT market: congestion management funds and prepayments of settlement obligations. Market participant settlement obligations amounts are collected and redistributed by ERCOT in the normal course of managing the settlement of ERCOT's markets. Such settlement obligations are generally held for less than 15 days before distribution to the market in accordance with timetables set forth in ERCOT's Protocols.



# Notes to Financial Statements (continued) (Dollars in Thousands)

#### December 31, 2017 and 2016

#### 2. Summary of Significant Accounting Policies (continued)

ERCOT manages a congestion revenue rights (CRR) program that includes monthly auctions and auctions for longer than one month. ERCOT collects and holds the proceeds from the auctions until the proceeds are distributed according to provisions of the ERCOT Protocols. ERCOT's Financial Corporate Standard, adopted by the Board of Directors, includes a provision that a certain portion of the funds held as a result of CRR auctions may be used to fund ERCOT working capital and capital expenditure needs within certain guidelines.

Market settlement liabilities consist of the following at December 31:

	2017	2016
CRR auction funds Prepayments of settlement obligations	\$ 457,737 76,825	\$ 268,368 74,501
Total market settlement liabilities	\$ 534,562	\$ 342,869

#### Security Deposits

Market participants not meeting certain creditworthiness standards referenced in ERCOT Protocols must maintain a means of security with ERCOT in order to mitigate market credit risk. Market participants have discretion in the means of security, such as corporate guaranties, letters of credit, surety bonds, or cash security deposits provided the market participants remain in compliance with ERCOT Protocols. ERCOT is required to remit interest earned on security deposits to market participants.

Cash security deposits are classified as restricted cash and cash equivalents on the Statements of Financial Position. The balance of cash security deposits is \$556,008 and \$387,185 at December 31, 2017 and 2016, respectively.



# Notes to Financial Statements (continued) (Dollars in Thousands)

December 31, 2017 and 2016

#### 2. Summary of Significant Accounting Policies (continued)

#### Income Taxes

ERCOT is exempt from federal income tax under Section 501(a) of the Internal Revenue Code as an organization described in Section 501(c)(4). The Company is also exempt from state income taxes. Accordingly, no provision for income taxes or uncertain tax positions has been reflected in the financial statements.

#### Debt Issuance Costs

ERCOT capitalizes issuance costs related to debt. The amounts are presented as a direct deduction from the debt liability, and amortized over the life of the debt.

#### Adoption of Accounting Standards Update (ASU)

The FASB issued ASU No. 2014-09 Revenue from Contracts with Customers, ASU No. 2016-02 Leases, ASU No. 2016-12 Revenue from Contracts with Customers: Narrow-Scope Improvements and Practical Expedients, ASU No. 2016-14 Not-for-Profit Entities: Presentation of Financial Statements of Not-for-Profit Entities, ASU No. 2016-15 Statement of Cash Flows: Classification of Certain Cash Receipts and Cash Payments, and ASU No. 2016-18 Statement of Cash Flows: Restricted Cash. ERCOT will adopt the amendments in these updates when they are effective.

The FASB issued ASU No. 2016-01 Financial Instruments-Overall: Recognition and Measurement of Financial Assets and Financial Liabilities. This update is intended to improve the recognition and measurement of financial instruments and eliminates the requirement to disclose the fair value of financial instruments measured at amortized cost for entities that are not public business entities. The new guidance permits entities that are not public entities to adopt upon issuance the provision that eliminates the requirement to disclose the fair value of financial instruments measured at amortized cost.



# Notes to Financial Statements (continued) (Dollars in Thousands)

December 31, 2017 and 2016

#### 2. Summary of Significant Accounting Policies (continued)

ERCOT elected to adopt this provision in its 2016 financial statements (as reflected in Note 3 - Fair Value Measurement).

#### Accounting for the Effects of Regulation

ERCOT is subject to the provisions of the FASB in accounting for the effects of rate regulation. These provisions require regulated entities, in appropriate circumstances, to establish regulatory assets and/or liabilities, and thereby defer the income statement impact of certain revenues and charges because it is probable they will be recovered or repaid in future periods.

ERCOT does not have any regulatory assets or liabilities in 2017 and 2016.

### 3. Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements are based on inputs of observable and unobservable market data that a market participant would use in pricing the asset or liability. The use of observable inputs is maximized where available and the use of unobservable inputs is minimized for fair value measurement. In a three-tier fair value hierarchy, which prioritizes inputs to valuation techniques used for fair value measurement, the following levels were established for each input:

- Level 1 valuations use quoted prices in active markets for identical assets or liabilities that are accessible at the measurement date. An active market is a market in which transactions for the asset or liability occur with sufficient frequency and volume to provide pricing information on an ongoing basis.
- Level 2 valuations use inputs, other than those included in Level 1, that are observable for the asset or liability, either directly or indirectly.



# Notes to Financial Statements (continued) (Dollars in Thousands)

December 31, 2017 and 2016

#### 3. Fair Value Measurement (continued)

• Level 3 valuations use unobservable inputs for the asset or liability. Unobservable inputs are used to the extent observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset or liability at the measurement date. The input may reflect the assumptions of the reporting entity of what a market participant would use in pricing an asset or liability.

In the case of multiple inputs being used in a fair value measurement, the lowest level input that is significant to the fair value measurement represents the level in the fair value hierarchy in which the fair value measurement is reported.

The following tables set forth by level within the fair value hierarchy ERCOT's financial assets. The fair value on a recurring basis as of December 31 is as follows:

		20	)17	
	Total	Level 1	Level 2	Level 3
Assets Cash equivalents Restricted cash equivalents	\$ 500,110 540,827	\$ 500,110 540,827	\$ - -	\$ - -
Total assets at fair value	\$1,040,937	\$1,040,937	\$-	\$ -

		20	16	
	Total	Level 1	Level 2	Level 3
Assets				
Cash equivalents	\$ 306,410	\$ 306,410	\$-	\$ -
Restricted cash	387,032	387,032		
equivalents			-	-
Total assets at fair value	\$ 693,442	\$ 693,442	\$ -	\$-



# Notes to Financial Statements (continued) (Dollars in Thousands)

December 31, 2017 and 2016

#### 4. Property and Equipment

Property and equipment consist of the following at December 31:

	2017	2016
Depreciable:		
Software	\$ 665,933	\$ 645,801
Building and leasehold improvements	91,029	90,861
Computer hardware and equipment	81,877	89,536
Furniture and fixtures	35,785	33,896
Vehicles	123	118
Non-depreciable:		
Land	947	947
Construction in progress	893	-
	876,587	861,159
Accumulated depreciation	(764,145)	(752,145)
Total property and equipment, net	112,442	109,014
Systems under development	18,807	15,869
Total	\$ 131,249	\$ 124,883

#### 5. Notes Payable

ERCOT's notes payable consist of the following:

	 2017		2016	
3.00% senior notes	\$ 59,000	\$	63,000	



# Notes to Financial Statements (continued) (Dollars in Thousands)

December 31, 2017 and 2016

#### 5. Notes Payable (continued)

#### **Revolving Line of Credit**

ERCOT has one revolving line of credit with JPMorgan Chase Bank that was entered into in June 2012, and amended in December 2013, 2015, and 2017, respectively. This facility is primarily used for short-term working capital needs, has a maximum amount of available credit of \$125,000, and expires on December 31, 2019. As of December 31, 2017 and 2016, there was no debt outstanding under this line of credit.

The interest rate on this facility is based on the prime rate, a Eurodollar based rate, or other rate as described in the debt agreements. The contractual rate of interest on the revolving line of credit's outstanding balance was 2.16% at December 31, 2017. Additionally, at December 31, 2017, ERCOT pays a commitment fee of 0.12% on the unused portion of the \$125,000 revolving credit facility. ERCOT incurred commitment fees totaling \$152 in both 2017 and 2016, in connection with its debt facilities. The revolving line of credit has several debt covenants, the most restrictive of which limits ERCOT's indebtedness. At December 31, 2017 and 2016, the revolving line of credit had unamortized debt issuance costs of \$0 and \$5, respectively. ERCOT was in compliance with its debt covenants for this facility.

#### 3.00% Senior Notes

On October 31, 2012, ERCOT issued \$80,000 in senior notes through a private placement. These notes bear interest at 3.00% and are due in equal quarterly principal payments beginning in December 2012 through September 2032. The private placement has several covenants, the most restrictive of which limits ERCOT's indebtedness. At December 31, 2017 and 2016, there were \$59,000 and \$63,000 outstanding senior notes, respectively and, \$197 and \$208 of unamortized debt issuance costs, respectively. ERCOT was in compliance with its covenants for these notes.



# Notes to Financial Statements (continued) (Dollars in Thousands)

December 31, 2017 and 2016

#### 5. Notes Payable (continued)

#### **Future Maturities**

Future maturities of the senior notes are as follows:

	3.00% Senior Notes	
Year Ending December 31:		
2018	\$ 4,000	
2019	4,000	
2020	4,000	
2021	4,000	
2022	4,000	
Thereafter through 2032	39,000	
	\$ 59,000	

#### 6. Employee Benefit Plans

#### **Defined Contribution Plan**

ERCOT sponsors the ERCOT Defined Contribution 401(k) Savings Plan (the 401(k) Plan), which is subject to the provisions of the Employee Retirement Income Security Act of 1974. The 401(k) Plan utilizes a third-party administrator. Employees participating in the 401(k) Plan are fully vested after five years. Employees must be 21 years of age to be eligible to participate.



# Notes to Financial Statements (continued) (Dollars in Thousands)

December 31, 2017 and 2016

#### 6. Employee Benefit Plans (continued)

ERCOT matches 75% of the employee's contribution up to 6% of eligible compensation as defined in the 401(k) Plan document. Employees are fully vested for the ERCOT match of 75% after five years. In addition, ERCOT contributes 10% of a participant's eligible compensation as defined in the 401(k) Plan document. Employees are fully vested for the ERCOT contributions of 10% after three years. Employer contributions to the 401(k) Plan are summarized in the table below:

	 2017		2016	
75% of the employee's contribution up to 6% 10% of the employee's compensation	\$ 3,178 8,002	\$	3,028 7,474	
Total employer contributions	\$ 11,180	\$	10,502	

#### Health Insurance Reserve

ERCOT provides a self-insured group health plan to its employees and pays for all health claims. Incurred-but-not-reported claims liability is accrued. At December 31, 2017 and 2016, the liability is \$929 and \$768, respectively.

#### 7. Lease and Contract Commitments

The Company has non-cancelable operating leases and service contracts for telecommunication services, system infrastructure, and office facilities. ERCOT currently leases approximately 30,000 square feet of office space in Austin, Texas through March 31, 2022.



# Notes to Financial Statements (continued) (Dollars in Thousands)

December 31, 2017 and 2016

### 7. Lease and Contract Commitments (continued)

Minimum payments due under these commitments are as follows:

2018	\$ 513
2019	500
2020	479
2021	443
2022	118
Thereafter	146
Total minimum lease payments	\$ 2,199

ERCOT recognized \$713 and \$670 of office rent expense in 2017 and 2016, respectively.

### 8. Concentrations

ERCOT provides reliability and market services to market participants. ERCOT settles the costs of these services by passing through the costs of such services from the providers to the users of such services. In the event that a market participant is unable to make payment on its market obligations, ERCOT's Protocols stipulate that the amount of the default is to be allocated to other market participants based on their market activity and define the allocation mechanism. In order to limit the risks associated with such occurrences, ERCOT requires a cash security deposit, letter of credit, corporate guaranty, or surety bond from market participants that do not meet certain credit standards. Credit risk related to trade receivables associated with ERCOT's fees is substantially mitigated by the fact that, by Protocol, ERCOT's fees are paid from market receipts as a first priority before any market obligations are paid.

ERCOT's fee revenue is driven by the demand for electricity rather than the number of market participants. In the event that any market participant representing load ceased to operate, another market participant representing load would assume the role in response to the demand for electricity. As such, ERCOT believes its exposure to a material reduction in revenues associated with the loss of any market participant is limited.



# Notes to Financial Statements (continued) (Dollars in Thousands)

December 31, 2017 and 2016

#### 9. Contingencies

The Company is party to regulatory and legal proceedings that management considers to be normal actions to which an enterprise of its size and nature might be subject. Such proceedings are not anticipated to have a material impact on ERCOT's financial condition, results of operations, or cash flows.

#### 10. Subsequent Events

ERCOT has evaluated material subsequent events through April 11, 2018, the date the Company's financial statements were available to be issued.

