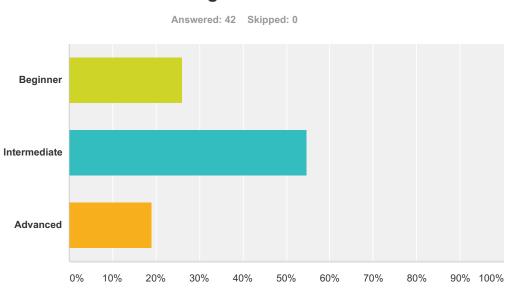


Q1 What Marl	ket Participant type best
describ	es your company?

Answer Choices	Responses	
Competitive Retailer / REP	66.67%	28
TDSP	26.19%	11
PUCT	2.38%	1
QSE	0.00%	0
Other (please specify)	4.76%	2
Total		42

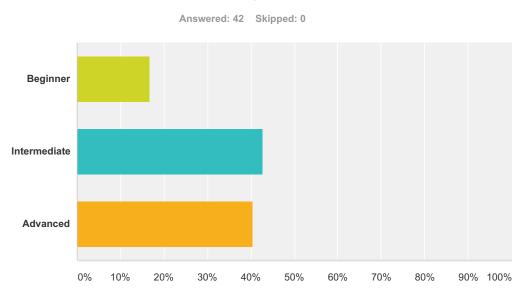
#	Other (please specify)	Date
1	REP	6/17/2015 2:04 PM
2	ERCOT	6/3/2015 4:07 PM



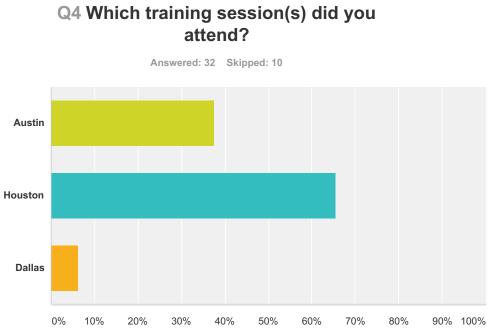
## Q2 How would you best describe your level of knowledge in MarkeTrak?

Answer Choices	Responses	
Beginner	26.19%	11
Intermediate	54.76%	23
Advanced	19.05%	8
Total		42

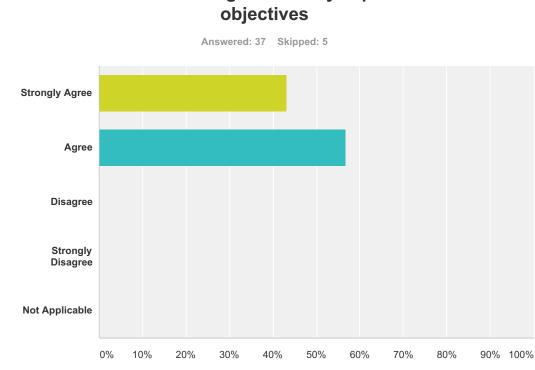
#### Q3 How would you best describe your level of knowledge in the Inadvertent Gain / Rescission process?



Answer Choices	Responses
Beginner	<b>16.67%</b> 7
Intermediate	<b>42.86%</b> 18
Advanced	<b>40.48%</b> 17
Total	42

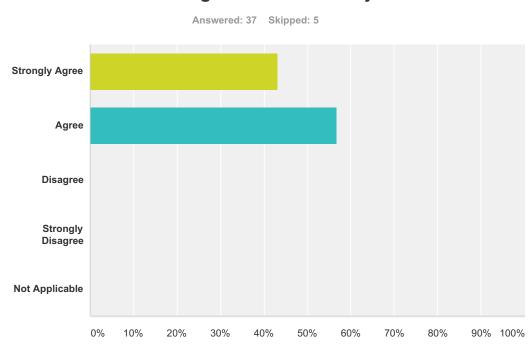


Answer Choices	Responses
Austin	<b>37.50%</b> 12
Houston	<b>65.63%</b> 21
Dallas	<b>6.25%</b> 2
Total Respondents: 32	



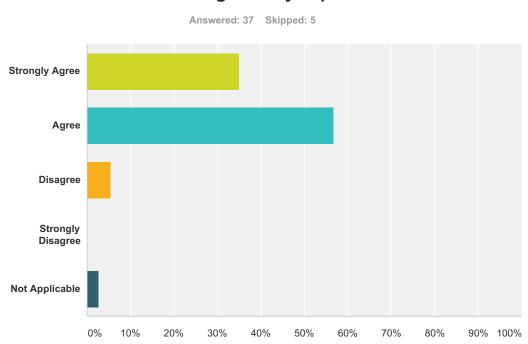
Answer Choices	Responses	
Strongly Agree	43.24%	16
Agree	56.76%	21
Disagree	0.00%	0
Strongly Disagree	0.00%	0
Not Applicable	0.00%	0
Total		37

### Q5 The training had clearly explained



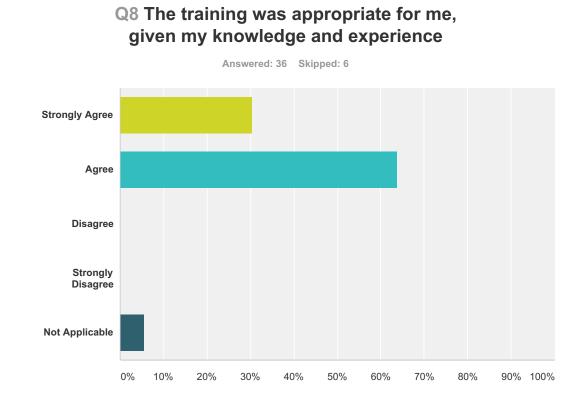
Answer Choices	Responses	
Strongly Agree	43.24%	16
Agree	56.76%	21
Disagree	0.00%	0
Strongly Disagree	0.00%	0
Not Applicable	0.00%	0
Total		37

#### Q6 The training met the stated objectives



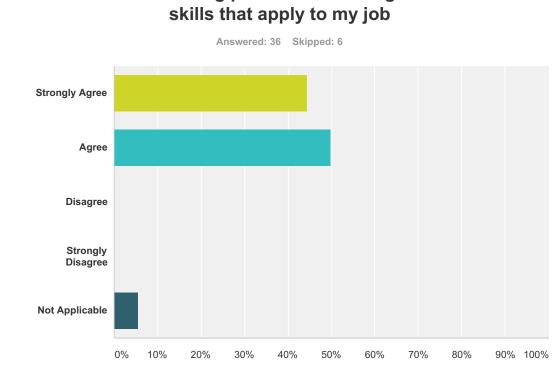
Q7 The	training	met my	expectations
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Answer Choices	Responses	
Strongly Agree	35.14%	13
Agree	56.76%	21
Disagree	5.41%	2
Strongly Disagree	0.00%	0
Not Applicable	2.70%	1
Total		37



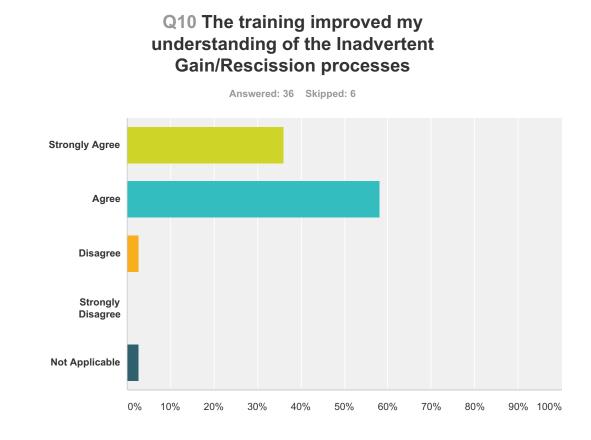
Answer Choices	Responses	
Strongly Agree	30.56%	11
Agree	63.89%	23
Disagree	0.00%	0
Strongly Disagree	0.00%	0
Not Applicable	5.56%	2
Total		36

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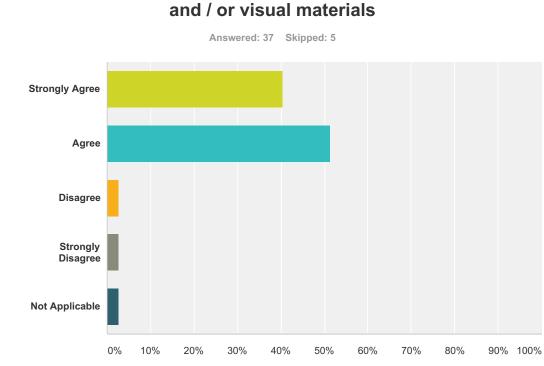


Answer Choices	Responses	
Strongly Agree	44.44%	16
Agree	50.00%	18
Disagree	0.00%	0
Strongly Disagree	0.00%	0
Not Applicable	5.56%	2
Total		36

### Q9 The training provided knowledge and/or skills that apply to my job

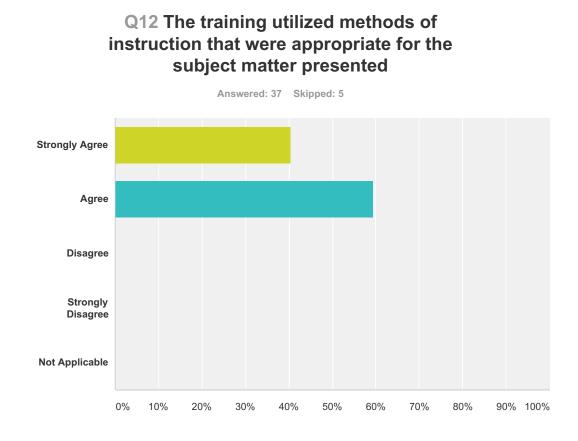


Answer Choices	Responses	
Strongly Agree	36.11%	13
Agree	58.33%	21
Disagree	2.78%	1
Strongly Disagree	0.00%	0
Not Applicable	2.78%	1
Total		36



Answer Choices	Responses	
Strongly Agree	40.54%	15
Agree	51.35%	19
Disagree	2.70%	1
Strongly Disagree	2.70%	1
Not Applicable	2.70%	1
Total		37

#### Q11 The training was enhanced by audio and / or visual materials



Answer Choices	Responses	
Strongly Agree	40.54%	15
Agree	59.46%	22
Disagree	0.00%	0
Strongly Disagree	0.00%	0
Not Applicable	0.00%	0
Total		37

## Q13 What was the MOST effective aspect of this course?

Answered: 27 Skipped: 15

#	Responses	Date
1	Details provided	6/25/2015 8:23 AM
2	Having representatives from various utilities present the course.	6/21/2015 8:24 PM
3	the lenght of time it take to complete the IAG	6/18/2015 2:58 PM
4	Going over the Inadvertent GAIN process	6/18/2015 8:51 AM
5	Being able to ask questions in real time	6/17/2015 3:53 PM
6	Outline	6/17/2015 1:41 PM
7	SMEs presented the information	6/17/2015 1:35 PM
8	The slide presentation	6/17/2015 1:32 PM
9	The actual filling out the MT that was done in the afternoon.	6/17/2015 1:18 PM
10	rescission process	6/17/2015 1:16 PM
11	The people in attendence presenting scenarios and the trainers providing a resolution, Q & A session	6/17/2015 8:47 AM
12	The discussions brought out some things that I didn't know.	6/15/2015 11:04 AM
13	Questions answers	6/9/2015 5:11 PM
14	Review of most common mistakes made	6/3/2015 12:57 PM
15	The IAS and Customer Rescission Walkthrough and ERCOT Live Demostration	6/3/2015 11:29 AM
16	SME participation and Q and A sessions	6/3/2015 9:23 AM
17	Live presentation and Q&A	6/2/2015 3:50 PM
18	Thorough explanation of MarkeTrak process	6/2/2015 10:24 AM
19	Being able to openly discuss issues that matter to each individual and receive feedback from participants.	6/2/2015 8:52 AM
20	Feedback from other REP'S and the people in attendence	6/2/2015 8:22 AM
21	hearing special case scenarios	6/2/2015 8:19 AM
22	The clarification on rescission time frames.	6/2/2015 7:47 AM
23	the group interaction for understanding	6/2/2015 6:46 AM
24	Rescission	6/1/2015 5:28 PM
25	Explanation of the different types of MT's and how they should be executed.	6/1/2015 4:39 PM
26	The interaction and ability to hear from others	6/1/2015 4:28 PM
27	Walking through the processes and explaining the unhappy path.	6/1/2015 4:24 PM

## Q14 What changes would make this course a more effective learning experience?

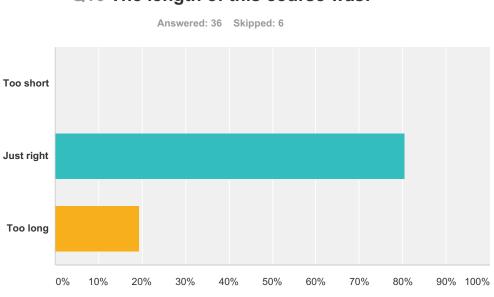
Answered: 24 Skipped: 18

#	Responses	Date
1	More scenerios	6/25/2015 8:23 AM
2	The walk through of the system at the end of the course could be changed/improved, lost most of the audience.	6/21/2015 8:24 PM
3	the mircophone could be a little clearer	6/18/2015 2:58 PM
4	A better audio/telecom system. The trainer(s) were very difficult to understand clearly.	6/18/2015 8:51 AM
5	Follow up on all questions asked w/ answers. Since a lot of times there's different answers.	6/17/2015 1:41 PM
6	Require all MPs to attend the training. The MPs that need the training are typically not in attendance.	6/17/2015 1:35 PM
7	For those of us who couldn't attend and had to call in, the audio was horrible no matter how many times we said we could not hear. As far as any questions or discussion that varied from the slides, I could only make out a word here and there because of the bad audio.	6/17/2015 1:32 PM
8	n/a	6/17/2015 1:16 PM
9	to have them more frequently	6/17/2015 8:47 AM
10	Nothing that I can think of.	6/15/2015 11:04 AM
11	it'sgreat already	6/9/2015 5:11 PM
12	Brief quiz after each section to confirm understanding	6/3/2015 12:57 PM
13	Effective as it is to me	6/3/2015 11:29 AM
14	Host sessions upon request at MP locations	6/3/2015 9:23 AM
15	Possibly add 1/2 day for next daya bit rushed	6/2/2015 3:50 PM
16	More examples of valid/invalid to marke a MT as unexecutable	6/2/2015 10:24 AM
17	I feel that there arent any changes necessary, it was very well put together.	6/2/2015 8:52 AM
18	To think outside the box	6/2/2015 8:22 AM
19	A hands on situation. Perhaps a "fake" MT situation	6/2/2015 8:19 AM
20	more participation from more REPs	6/2/2015 6:46 AM
21	none	6/1/2015 5:28 PM
22	Interactive learning and different scenarios presented for each instance of a MT.	6/1/2015 4:39 PM
23	Course was great. No changes	6/1/2015 4:28 PM
24	None	6/1/2015 4:24 PM

#### Q15 Do you feel that an online, interactive Inadvertent Gain/Rescission training program would be beneficial?

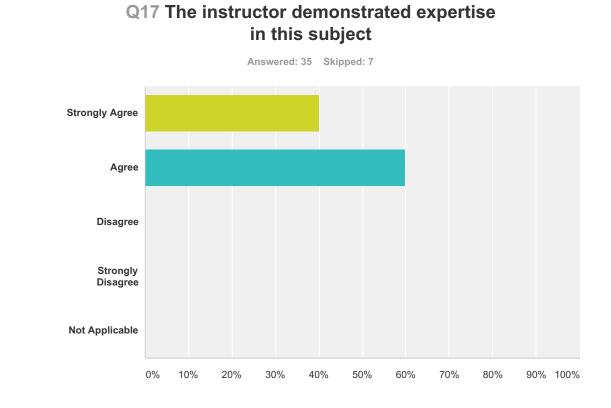
Answered: 30 Skipped: 12

#	Responses	Date
1	Yes	6/25/2015 8:23 AM
2	wouldn't hurt, especially for those not able to attend	6/21/2015 8:24 PM
3	maybe	6/18/2015 2:58 PM
4	Yes	6/18/2015 8:51 AM
5	yes	6/18/2015 8:05 AM
6	yes	6/17/2015 3:53 PM
7	yes!	6/17/2015 2:04 PM
8	yes	6/17/2015 1:41 PM
9	Yes	6/17/2015 1:35 PM
10	Anything with better audio would be helpful.	6/17/2015 1:32 PM
11	Yes.	6/17/2015 1:18 PM
12	n/a	6/17/2015 1:16 PM
13	yes	6/17/2015 8:47 AM
14	Hands-on is always useful I feel.	6/15/2015 11:04 AM
15	yes	6/9/2015 5:11 PM
16	Yes	6/3/2015 12:57 PM
17	Yes	6/3/2015 11:29 AM
18	Yes	6/3/2015 9:23 AM
19	Yes only as reference, but not to take place of Live presentation	6/2/2015 3:50 PM
20	Yes	6/2/2015 10:24 AM
21	Yes!	6/2/2015 8:52 AM
22	Yes	6/2/2015 8:22 AM
23	yes	6/2/2015 8:19 AM
24	Yes.	6/2/2015 7:47 AM
25	yes	6/2/2015 6:46 AM
26	Yes	6/1/2015 8:18 PM
27	unsure	6/1/2015 5:28 PM
28	Yes, definitely	6/1/2015 4:39 PM
29	yes	6/1/2015 4:28 PM
30	Would be secondary to attending with 3 SMEs ERCOT, CR, TDSP) available to explain their processing if asked.	6/1/2015 4:24 PM



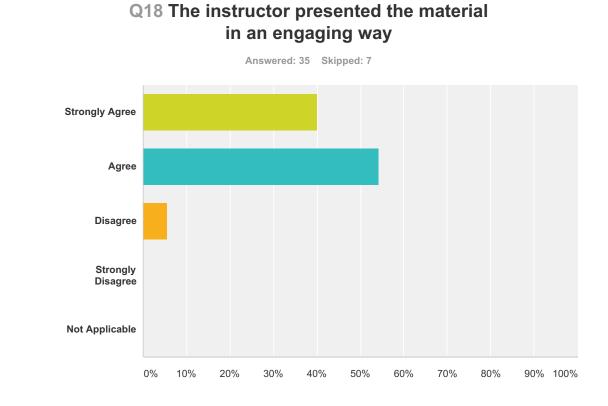
### Q16 The length of this course was:

Answer Choices	Responses
Too short	<b>0.00%</b> 0
Just right	<b>80.56%</b> 29
Too long	<b>19.44%</b> 7
Total	36



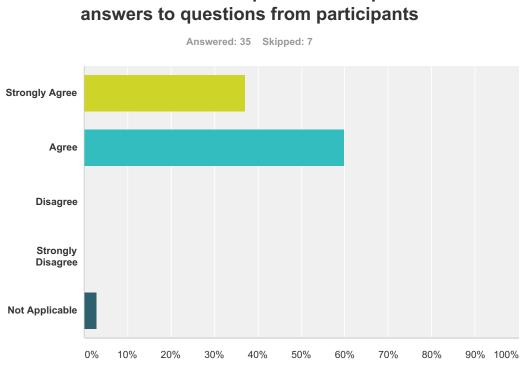
Answer Choices	Responses	
Strongly Agree	40.00%	14
Agree	60.00%	21
Disagree	0.00%	0
Strongly Disagree	0.00%	0
Not Applicable	0.00%	0
Total		35

### 17 / 23



Answer Choices	Responses	
Strongly Agree	40.00%	14
Agree	54.29%	19
Disagree	5.71%	2
Strongly Disagree	0.00%	0
Not Applicable	0.00%	0
Total		35

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Answer Choices	Responses	
Strongly Agree	37.14%	13
Agree	60.00%	21
Disagree	0.00%	0
Strongly Disagree	0.00%	0
Not Applicable	2.86%	1
Total		35

## Q19 The instructor provided complete

## Q20 What was the MOST effective aspect of the instructors' teaching styles?

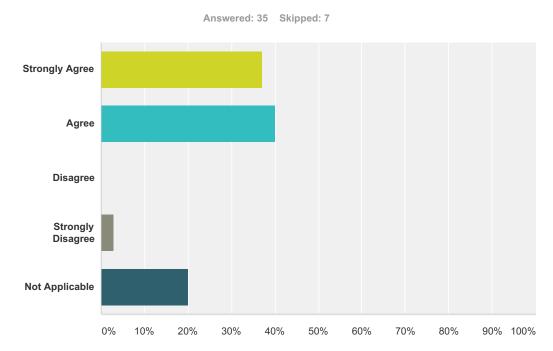
Answered: 20 Skipped: 22

#	Responses	Date
1	na	6/25/2015 8:23 AM
2	hands-on knowledge, bringing up specific examples	6/21/2015 8:25 PM
3	They did not digress from current topic	6/18/2015 8:52 AM
4	The slides to follow as they discussed things.	6/17/2015 3:54 PM
5	First hand knowledge	6/17/2015 1:36 PM
6	Providing solutions to questions	6/17/2015 8:47 AM
7	the interactive discussions	6/15/2015 11:10 AM
8	auditory	6/9/2015 5:11 PM
9	We were able to ask questions during the presentation. We didn't have to wait until the end.	6/3/2015 11:31 AM
10	Repeating important points	6/3/2015 9:28 AM
11	Multiple instructors complimenting each other	6/2/2015 3:51 PM
12	N/A	6/2/2015 10:25 AM
13	Patience and makiung sure everyone was able to ask their questions and also made sure they were answered and that the person asking understood the response provided.	6/2/2015 8:53 AM
14	Using scenario's	6/2/2015 8:22 AM
15	good verbal skills. incorporated humor w/ education	6/2/2015 8:20 AM
16	very clear and understanding	6/2/2015 6:46 AM
17	The instructors did not read the slides word for word	6/1/2015 8:20 PM
18	The way everything was explained.	6/1/2015 4:41 PM
19	Very Good teaching	6/1/2015 4:28 PM
20	Multiple presenters kept it interesting and therefore engaging.	6/1/2015 4:25 PM

# Q21 What changes in instructors' teaching styles would make this course more effective?

Answered: 15 Skipped: 27

#	Responses	Date
1	na	6/25/2015 8:23 AM
2	make the walk through of MarketTrak more interactive	6/21/2015 8:25 PM
3	N/A	6/18/2015 8:52 AM
4	Don't just read the slides. Put the information in the slides into everyday business language.	6/17/2015 1:36 PM
5	none	6/17/2015 1:16 PM
6	nothing	6/15/2015 11:10 AM
7	perfect	6/9/2015 5:11 PM
8	n/a	6/3/2015 11:31 AM
9	None	6/3/2015 9:28 AM
10	None	6/2/2015 3:51 PM
11	N/A	6/2/2015 10:25 AM
12	hands on MT from start to finish	6/2/2015 8:20 AM
13	none	6/2/2015 6:46 AM
14	Make specific training for beginner, intermediate, expert level MT participants	6/1/2015 4:41 PM
15	Non	6/1/2015 4:25 PM



### Q22 The facilities were appropriate

Answer Choices	Responses	
Strongly Agree	37.14%	13
Agree	40.00%	14
Disagree	0.00%	0
Strongly Disagree	2.86%	1
Not Applicable	20.00%	7
Total		35

## Q23 Please list any suggestions you have for facilities improvements

Answered: 10 Skipped: 32

#	Responses	Date
1	co comment	6/25/2015 8:23 AM
2	Better audio.	6/17/2015 1:33 PM
3	I attended the Dallas training via webex. It was very hard to understand what the instructors were saying. Therefore, it was hard for me to understand all of what they were speaking on. I don't know exactly how to fix the performance of the webex but I do think that online training would be a great help. We could take it on our own time schedule and the instructors could just go and update it when needed. Then if we had questions or needed more one on one assistance, maybe provide an email address to contact someone if we have questions.	6/17/2015 1:24 PM
4	just fine, I learned alot	6/9/2015 5:12 PM
5	Pre-check WebEx connectivity 30 minutes prior to class start time.	6/3/2015 9:29 AM
6	Add additional 1/2 day and somehow get more Market Participants involved to attend.	6/2/2015 3:52 PM
7	N/A	6/2/2015 10:25 AM
8	none	6/2/2015 6:46 AM
9	Whichever entity is hosting a training session, that entity should have responsibility for ensuring that the facilities are prepared (physical aspects and technical aspects)	6/1/2015 8:21 PM
10	classroom set up at ERCOT would have been preferable.	6/1/2015 4:26 PM