



Copano Presentation to ERCOT Regional Planning Group

By
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NASDAQ: CPNO

Introduction to Copano

Independent midstream company founded in 1992

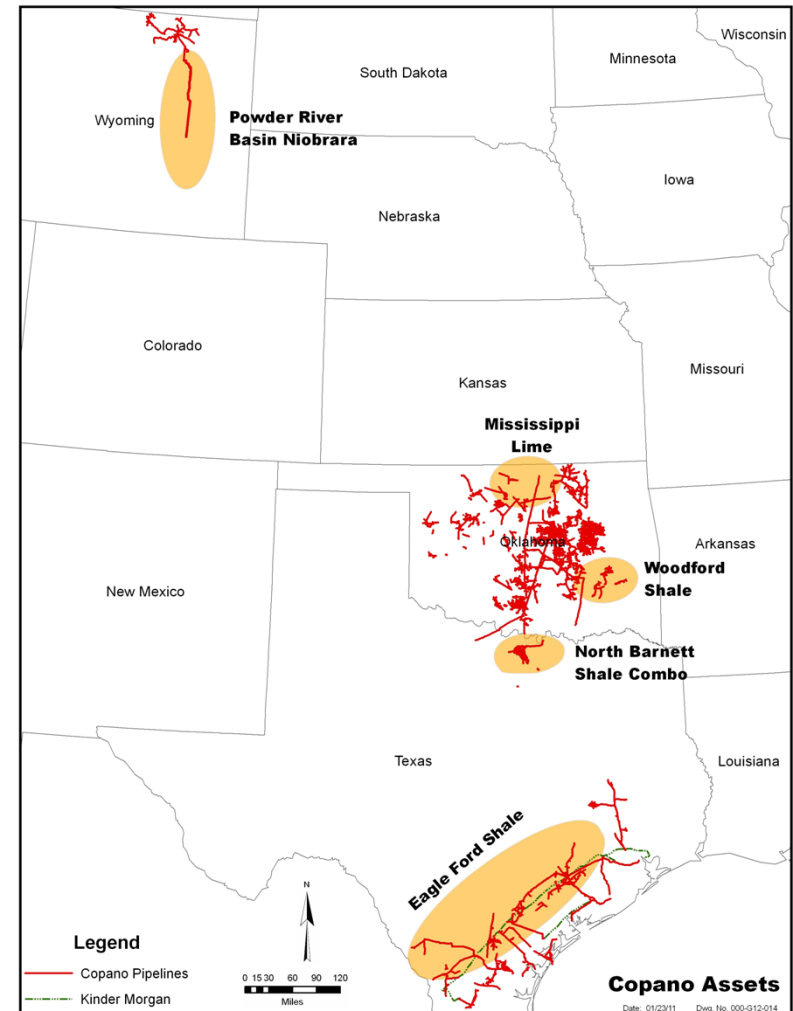
- Began with a single 22-mile pipeline in Copano Bay
- Producer focused
- Entrepreneurial approach
- Focus on long-term accretive growth

Service throughput volumes approximate 1,800,000 MMBtu/d of natural gas⁽¹⁾

Over 7,000 miles of active pipelines

10 natural gas processing plants with over 1.2 Bcf/d of combined processing capacity

One NGL fractionation facility with total capacity of 44,000 Bbls/d



(1) Based on 3Q 2011 results. Includes unconsolidated affiliates.



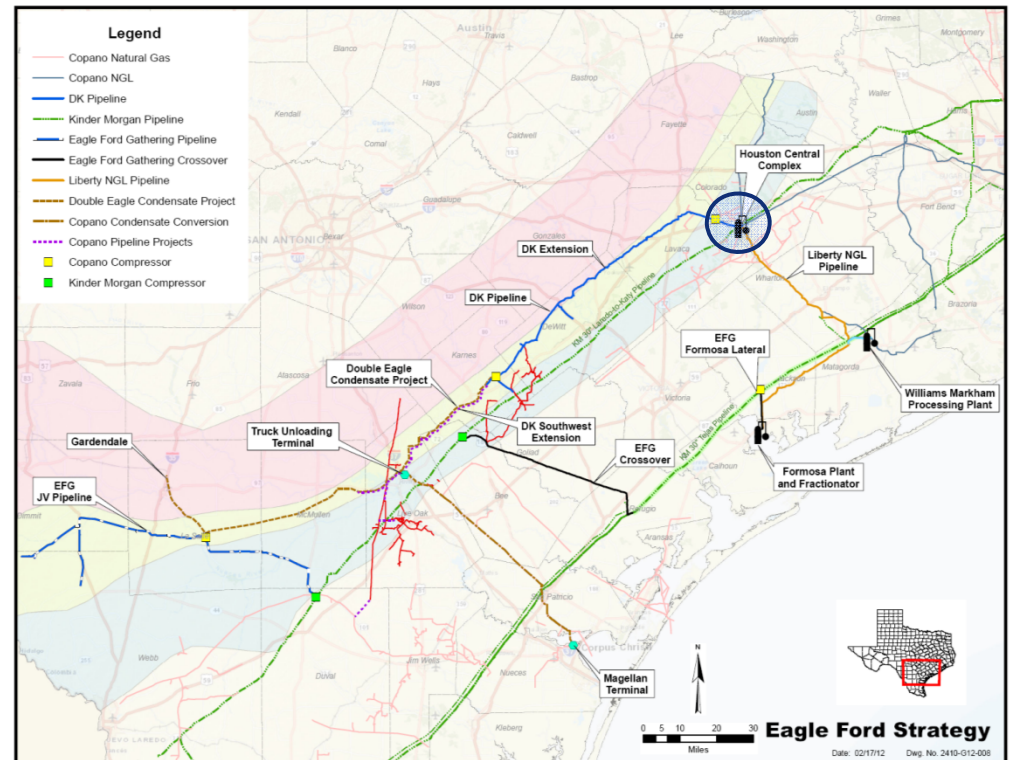
Copano's Eagle Ford Shale Presence

Total capital of over \$750 million invested or committed, primarily consisting of:

- Processing and fractionation expansions at Houston Central
- New natural gas and liquids pipelines
 - Approximately 365 miles currently in service
 - Approximately 200 miles under construction

Significant long-term commitments:

- Anadarko
- Chesapeake
- BHP Billiton/Petrohawk
- SM Energy
- Rosetta Resources
- GeoSouthern and others



Houston Central Complex

Natural gas processing plant with current capacity of 700 MMcf/d

- Residue gas serves mostly Texas power generation, industrial and distribution needs
- Natural Gas Liquids (NGL) production committed long-term to major Texas petrochemical customers (Dow Hydrocarbon and Formosa Hydrocarbons)
- Operating at its current location since the 1940s
- Multiple expansions and upgrades over the years
- Copano acquired the facility in 2001
- Copano employs 61 personnel at the plant and related south Texas field operations
- Expects to hire an additional 17 to 20 in connection with the Eagle Ford expansions
- San Bernard Electric Cooperative (SBEC) serves Copano's load (13 MW) at the plant
- Copano is SBEC's largest customer

Houston Central complex is strategically located to accommodate growth in the Eagle Ford Shale



Houston Central Complex

Cryogenic expansion of 400 MMcf/d to meet future demands and long term commitments

- Total capital investment of \$145 million
- Products from the plant expansion are already committed through long term contracts beginning January 2013
- Expansion project is already in progress
- Commissioning of the expansion will begin in November 2012



Houston Central Complex – Expansion Highlights

Anticipated maximum operating load

- Existing: 13 MW
- Plant expansion: 10.6 MW
- Total required following expansion: 23.6 MW

Electrical equipment

- Two (2) 5,000 kVA 4160V transformers
- Three (3) 2,000 kVA 480V transformers
- Two (2) 3,500 hp electric motors with soft start drives (350%)
- All other motors under 400 hp

Schedule and project progress

- Approximately 70% of all equipment has been ordered
- Site grading completed
- Concrete work has started
- Pre-commissioning power required by mid-November 2012
- Full power required and plant startup – January 2013

In Summary

Eagle Ford Shale development expected to deliver long-term economic benefits for Texas and its residents

Houston Central complex strategically located to accommodate growth in the Eagle Ford Shale

- Operating at its current location since the 1940s
- Multiple expansions and upgrades over the years
- Copano employs 61 personnel at Houston Central complex and related south Texas field operations today and expects to hire an additional 17 to 20 in connection with the Eagle Ford expansions

Long-term power generation load at Houston Central complex

- Expanding from 13 MW to 23.6 MW
- Construction of new processing facilities is well underway
- Supported by 5-15 year natural gas supply and petrochemical market commitments

Questions

