ELECTRIC RELIABILITY COUNCIL OF TEXAS, INC. RISK MANAGEMENT EVENT PROFILE MATRIX (as of 1st October 2011)							
Operational Strategic Excellence		Market Facilitation	Grid Reliability	Reporting	Legal and Regulatory Compliance		
Strategy Development Corporate objective setting adequately incorporates informed stakeholder input, market realities and management expertise.	Performance Monitoring Clearly defined and actively monitored performance metrics linked to mission and goals - Performance status communicated and corrective action taken.	Market Operations Effectively manage the evolution of the wholesale and retail markets to meet the changing business environment.	Grid Operations Information required to operate the grid is efficiently gathered. Appropriate tools are prudently configured to efficiently operate the system.	Review Practices Prudent measures are taken to insure that company disclosures are properly vetted and not misleading.	Legal & Legislative Operations are conducted in compliance with all laws and regulations. Impacts of current and proposed legislation are understood and communicated.		
					It appears likely that in order to gain an exemption from CFTC oversight ERCOT will have to become a central counterparty and implement a number of changes to credit policies and protocols. Discussions with CFTC are ongoing and implemention issues are being reviewed.		
Mission and Goals Corporate objectives and performance standards are understood and followed.	Business Practices Business planning, processes and management standards are effective and efficient.	Nodal Systems Stabilization Manage the deployment and stabilization of the nodal market systems	Planning  Long-range planning methods enable efficient responses to system changes that are necessary to maintain reliability standards.	Reporting and other disclosures to intended parties is timely, accurate and effective.	Internal Control Compliance Internal Control Compliance processes and management standards are effective, efficient, and provide stakeholders with required assurances of quality.		
Strategic Plan has been approved since July of 2010 . Proposed 2011 KPIs under review by HR&G Committee.			Demand for planning studies continues to grow. ERCOT has received two awards totaling \$3.5 million to produce long-term resource and transmission planning studies in 2011. Hiring is completed. In the scoping phase of the studies. Project completion 2013.		A limited SAS 70 Audit was completed in January (Type I). No control issues were identified. Testing for the SSAE16 audit is underway. No issues have been identified to date.		
Reputation  Positive perceptions by stakeholders lead to less cost and greater flexibility resulting in enhanced enterprise value.	Workforce  Organization design, managerial and technical skills, bench strength and reward systems aligned with corporate goals.	Counterparty Credit  Maintain credit risk exposure for overall market within acceptable limits.	Bulk System Resources  Market Participants construct and make available adequate bulk electric grid resources.	2 Communication Internal & external communications are timely and effective.	Industry Standards Business and operational activities in compliance with all applicable regulatory, financial & accounting requirements, standards, & directives.		
Increased visibility of ERCOT during recent series of EEA events.	Employee retention risk likely to increase if economy continues to improve.	Work is proceeding on the CFTC application for the CEA exemption. Reduced level due to credit impact of reversion to lower prices.	Elevated due to ongoing impact of drought and potential impact of EPA Cross-State Air Pollution Rule.	An updated external communications plan has been issued following the February Energy Emergency Alert.	Compliance is believed to be on target for 'spot checks' of CIP compliance later in 2011.		
Fiscal Management ISO design requires competent, prudent and cost effective provision of services.	Technology Infrastructure Information systems, supporting facilities and data are effectively managed and are reliable.	Administration, Settlement & Billing Market rules fairly applied to all participants. Accounting is timely and accurately reflects electricity production and delivery.	Operational Responsibility  Market participant conduct their operations in a manner which facilitates consistent grid reliability.  Operational impacts of increasing amounts of intermittent renewable generation on the system is uncertain. ERCOT has established	Adequacy and Integrity  Robust processes exist to support management assertions embodied within financial reports.	Regulatory Filings Evidence, testimony and other supporting materials are compelling and successful.		
			system is uncertain. ERCUT has established a Resource Integration department devoted to analyzing and proposing solutions to the issues.				

Revisions to Risk Categories / Descriptions shown in **Green** Elevated risk level indicated by  $(\uparrow)$ . Reduced risk level indicated by downward green arrow  $(\downarrow)$ .

Numbers correspond to colors as follows:

Red - 5

Red-Yellow - 4

Yellow - 3

Yellow - Green - 2

Green - 1

ELECTRIC RELIABILITY COUNCIL OF TEXAS, INC.  EVENT PROFILE MATRIX DEFINITIONS							
Strategic Risks		Operational Risks		Reporting Risks	Legal and Regulatory Compliance		
Strategic Risks	Operational Excellence	Market Facilitation Grid Reliability		Risks			
Strategy Development Corporate objective setting adequately incorporates informed stakeholder input, market realities and management expertise.	Performance Monitoring Clearly defined and actively monitored performance metrics linked to mission and goals - Performance status communicated and corrective action taken.	Market Operations  Effectively manage the evolution of the wholesale and retail markets to meet a changing business environment.	Grid Operations  Information required to operate the grid is efficiently gathered. Appropriate tools are prudently configured to efficiently operate the system.  Review Practices  Prudent measures are taken to insure that compan disclosures are properly vetted and not misleading.		Legal & Legislative Operations are conducted in compliance with all laws and regulations. Impacts of current and proposed legislation are understood and communicated.		
Calibrated to Business Climate	Capital Project Program Management	Pricing model transparency	Operator Readiness	Hierarchy of Internal Reviews	Contract Administration		
Risk-Based Resource Allocation	Effective Use of Dashboards	Enhanced price validation tools	Communications with MP	Auditor Review	Comply w/ Applicable Laws, Rules, Regs, Standards		
Execution Risk Identified & Managed	Metrics Linked to Mission and Goals	Accommodate advanced metering technology	Data Availability & Accuracy	Board of Directors Review	Appropriate Legal Review		
On-Going Event Monitoring Adaptive to Change	Effective Status Reporting Clear Standards and Expectations	Market design flaws Load/energy storage participation in A/S markets	Robust Models and Tools are Utilized Operating Assumptions & Judgment	Notification and Escalation of Emerging Items  Management Signoff	Liability Related to Conduct Fines or Penalties		
	Quantifiable Key Performance Indicators	Monitor market incentives to ensure resource mix meets load needs	Scheduling Process (Congestion Mgt)		Astute Politically		
			Adherence to Standards & Rules		Advocacy Effectiveness Knowledgeable of Legislative Agenda Proposed Rulemaking Practices		
Mission and Goals	Business Practices	Nodal Systems	Planning	Disclosure	Internal Control Compliance		
Corporate objectives and performance standards are understood and followed.	Business planning, processes and management standards are effective and efficient.	Stabilization  Manage the deployment and stabilization of the nodal market systems	Long-range planning methods enable efficient responses to system changes that are necessary to maintain reliability standards.	Reporting and other disclosures to intended parties is timely, accurate and effective.	Internal Control Compliance, processes and management standards are effective and efficient.		
Clear Governance and Oversight	Internal Controls are Effectively Designed & Implemented	Nodal market model validation	Stakeholder Support	Prepared in Accordance with Relevant Standards	Internal Control Management		
Comprehensive Policies/Procedures	Business Practices are Cost Effective	Implement deferred nodal defects	Planning Assumptions and Processes	Effective Management Reporting	Internal Audit Analysis and Findings		
Clarity of Fiduciary Responsibility	Responsive to Change		Data Availability & Accuracy	Reports are Transparent and Useful	External Audit Reviews		
Stakeholder Management Practices	Execution Consistency	Plan, prioritize and implement nodal "Parking Deck" features	Sufficiency of Models, Forecast and Tools				
Clear Mission and Synchronized Cross Divisional Prioritization	Documentation and Record Keeping	Additional reporting features to support new nodal	Adherence to Standards & Rules				
Ethical Practices	Business Continuity & Disaster Recovery	systems					
Portfolio View of Risks (ERM)	Physical Security Standards	Plan and implement other prioritized enhancements and reliability/market initiatives					
	Safety Practices Adequate Physical Facilities (non-IT) SAS 70 Audits						
Reputation  Positive perceptions by stakeholders lead to less cost and greater flexibility resulting in enhanced enterprise value.	Workforce Organization design, managerial and technical skills, bench strength and reward systems aligned with corporate goals.	Counterparty Credit Maintain credit risk exposure for overall market within acceptable limits.	Bulk System Resources Market Participants construct and make available adequate bulk electric grid resources.	Communication Internal and external communications are timely and effective.	Industry Standards Business practices provide stakeholders with required assurances of quality.		
Publicity Management	Priorities Linked to Mission/Objectives	MP Credit Worthiness Standards	Generation Resource Adequacy & Availability	Methods are Appropriate for Audience	NERC Reliability Standards		
Political Position	Compensation Programs Aligned w/ Objectives and Priorities	Measurement of exposure	Transmission Adequacy & Availability	Message Achieves Desired Purpose	ERCOT Operating Guidelines & Protocols		
High Public Confidence and Trust Management/Employee Creditability	Employee Training and Development Workforce Planning	QSE Certification/De-certification Process Risk to Market from Sustained/Large Uplifts	Reactive Resource Adequacy & Availability Timeliness of Additions / Modifications	Effective Delivery Mechanisms Timeliness and Accuracy			
Employee Values and Corporate Culture	Adequacy and Competency of Staff	Proactive identification of risk factors	Fuel Diversity and Availability	Message Consistency over time and audiences			
Good Neighbor Practices	Organizational Structure Performance Management			Responsiveness to Data Request Employee Opinions and Feedback Open Meetings			
Fiscal Management	Technology Infrastructure	Admin, Settlement & Billing	Operational Responsibility	Adequacy and Integrity	Regulatory Filings		
ISO design requires competent, prudent and cost effective provision of services.	Information systems, supporting facilities and data are effectively managed and are reliable.	Market rules fairly applied to all participants. Accounting is timely and accurately reflects electricity production and delivery.	Market participant conduct their operations in a manner which facilitates consistent grid reliability.	Robust processes exist to support management assertions embodied within financial reports.	Evidence, testimony and other supporting materials are compelling and successful.		
Cash and Liquidity Management	Accessibility of Systems	Data Management	Preparation for Weather Events	Completeness	Advocacy Effectiveness		
Efficient and Defensible Cost Structure Effective Use of Leverage Insurance and Liability Management Fraud Prevention and Detection Robust Financial Projections Effective Budget Analysis	Systems Development/Testing Practices Systems Maintenance Practices System Redundancy System Reliability and Performance Efficient Technology Architecture Adequate Physical Facilities (for IT) Data Cleansing and Retention	Dispute Resolution Transparent and Defensible Rules Transaction Processing Efficiency Efficient Customer Switching Effective Market Monitoring Error Rates Within Tolerance Billing Dates Consistently Achieved	Prudent Maintenance Practices Sufficient Operating Resources Standard Compliance Norms	Verification methods Valuation and Estimation methods Costs & revenues booked in proper period	Responsive to Requests Compliance w/ Current Rules Relationship w/ Commission Positions are Supported by Facts		
	Cyber Security (Data and Systems)	<u> </u>					

File: Item 10 - Risk Event Profile Matrix

Risk Event Matrix worksheet

## **Methodology for Ranking Residual Risk**

			Description of Residual Risk			Mitigation Plan
Risk Rating	Code	Risk Tolerance	Impact	Likehood	Threat (Impact * Likelihood)	Effectiveness
Red	5	Significantly outside	High	Substantial probability	Would jeopardize company goals	Inadequate
Yellow-Red	4	Significantly outside	High	Reasonable probability	Would jeopardize company goals	Inadequate
Yellow	3	Outside	Low to medium	Low to medium	More than minimal, not jeopardizing company goa	Effective
Yellow-Green	2	Outside	Low	Low to none	Minimal	Effective
Green	1	Fully within	Low to none	Low	None	Effective

File: Item 10 - Risk Event Profile Matrix

RiskRanking Worksheet