ELECTRIC RELIABILITY COUNCIL OF TEXAS, INC. RISK MANAGEMENT EVENT PROFILE MATRIX (as of September 1, 2010)							
Strategic	Operational Excellence	Market Facilitation	Grid Reliability	Reporting	Legal and Regulatory Compliance		
Strategy Development Corporate objective setting adequately incorporates informed stakeholder input, market realities and management expertise.	Performance Monitoring Clearly defined and actively monitored performance metrics linked to mission and goals - Performance status communicated and corrective action taken.	Customer Choice Market design promotes efficient choice by customers of energy providers with effective mechanisms to change incumbent market participants as desired.	Grid Operations Information required to operate the grid is efficiently gathered. Appropriate tools are prudently configured to efficiently operate the system.	Review Practices Prudent measures are taken to insure that company disclosures are properly vetted and not misleading.	Legal & Legislative Operations are conducted in compliance with all laws and regulations. Impacts of current and proposed legislation are understood and communicated.		
Mission and Goals Corporate objectives and performance standards are understood and followed.	Business Practices Business planning, processes and management standards are effective and efficient.	Nodal Implementation Project Nodal Implementation on budget on schedule, and within defined scope.	Planning Long-range planning methods enable efficient responses to system changes that are necessary to maintain reliability standards.	Reporting and other disclosures to intended parties is timely, accurate and effective.	Internal Control Compliance Internal Control Compliance processes and management standards are effective, efficient, and provide stakeholders with required assurances of quality.		
Nearing completion of the 2011 budget and organization requirements. Efforts are being completed for the transformation of the Project Management Organization into the Business Integration Organization.		Full market trials functionality testing continues. 48-hr full system market & reliability test scheduled for 9/12-14. Discussions at NATF to finalize objectives, exit criteria and schedule for 168-hr test. Reporting support for DAM / RUC / SASM continues to be upgraded.	Demand for planning studies continues to grow. ERCOT has received two awards totaling \$3.5 million to produce long-term resource and transmission planning studies in 2011. Hiring is completed. In the scoping phase of the studies. Project completion 2013.		Efforts underway to streamline and increase the effectiveness of ERCOT's internal controls program and integrate it with the company's Enterprise Risk Management program.		
Reputation Positive perceptions by stakeholders lead to less cost and greater flexibility resulting in enhanced enterprise value.	Workforce Organization design, managerial and technical skills, bench strength and reward systems aligned with corporate goals.	Counterparty Credit Maintain credit risk exposure for overall market within acceptable limits.	Bulk System Resources Market Participants construct and make available adequate bulk electric grid resources.	Internal & external communications are timely and effective.	Industry Standards Business and operational activities in compliance with all applicable regulatory, financial & accounting requirements, standards, & directives.		
ERCOT addressing reputation issues by 1) refocusing communication efforts, 2) continuing to complete Nodal on time and on budget, 3) preparing a well thought out budget for 2011, and 4) increasing accountability.	Implementation of Skillsoft to provide web based e-learning programs has begun, with the goal to have training available to employees by November. Talent Management identification has been completed. Ready to move forward with succession planning and training initiatives once the new organization is put in place.	Credit risk reflected by the PFE model has been fairly consistent over the past year. Color remains yellow pending the review of risk factors (e.g. counterparty probabilities of default, impact of new markets and instruments, collateral levels, price volatility) in the Nodal market requested by F&A.			Still waiting for the final 2009 NERC audit report for the Critical Infrastructure Protection (CIP) portion. For 2010 NERC Audit, ERCOT was found to be fully compliant on the 693 (O/P) standards. CIP status is not determined at this point		
Fiscal Management ISO design requires competent, prudent and cost effective provision of services.	Technology Infrastructure Information systems, supporting facilities and data are effectively managed and are reliable.	Administration, Settlement & Billing Market rules fairly applied to all participants. Accounting is timely and accurately reflects electricity production and delivery.	Operational Responsibility Market participant conduct their operations in a manner which facilitates consistent grid reliability.	Adequacy and Integrity Robust processes exist to support management assertions embodied within financial reports.	Regulatory Filings Evidence, testimony and other supporting materials are compelling and successful.		
ERCOT is currently forecasting a year-end positive budget variance around \$11.0 million (including a \$3.4 million one-time recovery from The Reserve).	Systems stable. Sufficient system and computer room capacity exist for Nodal 'golive'. Austin data center capacity near maximum and may not be able to accommodate additional unforeseen expansion prior to switchover to Bastrop. Capacity requirements are being closely monitored.		There are still uncertainties involved regarding operational impacts of existing and continually increasing amount of intermittent renewable generation on the system. RTWG brought a draft of the Texas Renewables Integration Plan (TRIP) to TAC in August that will provide additional guidance on what those uncertainties are and how to address them.				
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Legend: Televated Risk Level

Reduced Risk Level

(New Risk Categories / Descriptions Indicated in Green)

ELECTRIC RELIABILITY COUNCIL OF TEXAS, INC. EVENT PROFILE MATRIX DEFINITIONS								
Stratagia Diaka		Operational Risks	2	Legal and Regulatory Compliance				
Strategic Risks	Operational Excellence	Market Facilitation	Grid Reliability	Reporting Risks	Risks			
Strategy Development Corporate objective setting adequately incorporates informed stakeholder input, market realities and management expertise.	Performance Monitoring Clearly defined and actively monitored performance metrics linked to mission and goals - Performance status communicated and corrective action taken.	Customer Choice Market design promotes efficient choice by customers of energy providers with effective mechanisms to change incumbent market participants as desired.	Grid Operations Information required to operate the grid is efficiently gathered. Appropriate tools are prudently configured to efficiently operate the system.	Review Practices Prudent measures are taken to insure that company disclosures are properly vetted and not misleading.	Legal & Legislative Operations are conducted in compliance with all laws and regulations. Impacts of current and proposed legislation are understood and communicated.			
Calibrated to Business Climate	Capital Project Program Management	Effective Response to Change Requests Operator Readiness		Hierarchy of Internal Reviews	Contract Administration			
Risk-Based Resource Allocation Execution Risk Identified & Managed On-Going Event Monitoring Adaptive to Change	Effective Use of Dashboards Metrics Linked to Mission and Goals Effective Status Reporting Clear Standards and Expectations Quantifiable Key Performance Indicators	Timely Communication to Participants	Communications with MP Data Availability & Accuracy Robust Models and Tools are Utilized Operating Assumptions & Judgment Scheduling Process (Congestion Mgt) Adherence to Standards & Rules	Auditor Review Board of Directors Review Notification and Escalation of Emerging Items Management Signoff	Comply w/ Applicable Laws, Rules, Regs, Standards Appropriate Legal Review Liability Related to Conduct Fines or Penalties Astute Politically Advocacy Effectiveness Knowledgeable of Legislative Agenda Proposed Rulemaking Practices			
Mission and Goals Corporate objectives and performance standards are understood and followed.	Business Practices Business planning, processes and management standards are effective and efficient.	Nodal Implementation Project Nodal Implementation on budget on schedule, and within defined scope.	Planning Long-range planning methods enable efficient responses to system changes that are necessary to maintain reliability standards.	Disclosure Reporting and other disclosures to intended parties is timely, accurate and effective.	Internal Control Compliance Internal Control Compliance, processes and management standards are effective and efficient.			
Clear Governance and Oversight	Internal Controls are Effectively Designed &	Project Timeframe on Schedule	Stakeholder Support	Prepared in Accordance with Relevant Standards	Internal Control Management			
Comprehensive Policies/Procedures	Business Practices are Cost Effective	Project Progressing within Budget	Planning Assumptions and Processes	Effective Management Reporting	Internal Audit Analysis and Findings			
Clarity of Fiduciary Responsibility	Responsive to Change	Identified staffing positions filled with appropriate resources	Data Availability & Accuracy	Reports are Transparent and Useful	External Audit Reviews			
Stakeholder Management Practices		Scope of project fully identified	Sufficiency of Models, Forecast and Tools					
Clear Mission and Synchronized Cross Divisional Prioritization	Documentation and Record Keeping	Project interdependencies identified	Adherence to Standards & Rules					
Ethical Practices	Business Continuity & Disaster Recovery							
Portfolio View of Risks (ERM)	Physical Security Standards Safety Practices Adequate Physical Facilities (non-IT) SAS 70 Audits							
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Publicity Management	Priorities Linked to Mission/Objectives	MP Credit Worthiness Standards	Generation Resource Adequacy & Availability	Methods are Appropriate for Audience	NERC Reliability Standards			
Political Position	Compensation Programs Aligned w/ Objectives and Priorities	Measurement of exposure	Transmission Adequacy & Availability	Message Achieves Desired Purpose	ERCOT Operating Guidelines & Protocols			
High Public Confidence and Trust	Employee Training and Development	QSE Certification/De-certification Process	Reactive Resource Adequacy & Availability	Effective Delivery Mechanisms				
Management/Employee Creditability	Workforce Planning	Risk to Market from Sustained/Large Uplifts	Timeliness of Additions / Modifications	Timeliness and Accuracy				
Employee Values and Corporate Culture Good Neighbor Practices	Adequacy and Competency of Staff Organizational Structure Performance Management	Proactive identification of risk factors	Fuel Diversity and Availability	Message Consistency over time and audiences Responsiveness to Data Request Employee Opinions and Feedback Open Meetings				
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Cash and Liquidity Management	Accessibility of Systems	Data Management	Preparation for Weather Events	Completeness	Advocacy Effectiveness			
Efficient and Defensible Cost Structure Effective Use of Leverage Insurance and Liability Management Fraud Prevention and Detection Robust Financial Projections Effective Budget Analysis		Dispute Resolution Transparent and Defensible Rules Transaction Processing Efficiency Efficient Customer Switching Effective Market Monitoring Error Rates Within Tolerance Billing Dates Consistently Achieved	Prudent Maintenance Practices Sufficient Operating Resources Standard Compliance Norms	Verification methods Valuation and Estimation methods Costs & revenues booked in proper period	Responsive to Requests Compliance w/ Current Rules Relationship w/ Commission Positions are Supported by Facts			

Color Code Methodology for Ranking Residual Risk

Risk	Risk		Mitigation Plan		
Rating	Tolerance	Impact	Likelihood	Threat (impact x Likelihood)	Effectiveness
Green	Fully within	Low to none	Low	None	Effective
Yellow-Green	Outside	Low	Low to none	Minimal	Effective
Yellow	Outside	Low to medium	Low to medium	More than minimal but not likely to jeopardize company goals	Effective
Yellow-Red	Significantly Outside	High	Reasonable probability	Would jeopardize company goals	Inadequate
Red	Significantly Outside	High	Substantial probability	Would jeopardize company goals	Inadequate