ELECTRIC RELIABILITY COUNCIL OF TEXAS, INC. RISK MANAGEMENT EVENT PROFILE MATRIX (as of August 1, 2010)							
Strategic	Operational Excellence	Market Facilitation	Grid Reliability	Reporting	Legal and Regulatory Compliance		
Strategy Development Corporate objective setting adequately incorporates informed stakeholder input, market realities and management expertise.	goals - Performance status communicated	Customer Choice Market design promotes efficient choice by customers of energy providers with effective mechanisms to change incumbent market participants as desired.	Grid Operations Information required to operate the grid is efficiently gathered. Appropriate tools are prudently configured to efficiently operate the system.	Review Practices Prudent measures are taken to insure that company disclosures are properly vetted and not misleading.	Legal & Legislative Operations are conducted in compliance with all laws and regulations. Impacts of current and proposed legislation are understood and communicated.		
Corporate objectives and performance standards are understood and followed.	Business Practices Business planning, processes and management standards are effective and efficient.	Nodal Implementation Project Nodal Implementation on budget on schedule, and within defined scope.	Planning Long-range planning methods enable efficient responses to system changes that are necessary to maintain reliability standards.	Disclosure Reporting and other disclosures to intended parties is timely, accurate and effective.	Internal Control Compliance Internal Control Compliance processes and management standards are effective, efficient, and provide stakeholders with required assurances of quality.		
Efforts to define the planning process for completing the 2011 budget are underway. Using the Market Reform assessment, we are reviewing the competencies needed to operate ERCOT through 3 different stages, readiness/go live, stabilization, stead state. This analysis will define the organization requirements and associated budgets needed for 2011 and 2012.		Full market trials functionality testing continues. 24-hr LFC test completed in early August. TAC has signed off on 30-day readiness notices for Outage Scheduling and CRR market. Metrics for evaluating September 168-hr test to be presented to Board in August. Reporting support for DAM / RUC / SASM continues to be upgraded.	Demand for planning studies exceeds ERCOTs ability to perform them. ERCOT has received two awards totaling \$3.5 million to produce long-term resource and transmission planning studies in 2011. Hiring is completed. In the scoping phase of the studies. Project completion 2013.		Efforts underway to streamline and increase the effectiveness of ERCOT's internal controls program and integrate it with the company's Enterprise Risk Management program.		
Reputation Positive perceptions by stakeholders lead to less cost and greater flexibility resulting in enhanced enterprise value.	Workforce Organization design, managerial and technical skills, bench strength and reward systems aligned with corporate goals.	Maintain credit risk exposure for overall market within acceptable limits.	Bulk System Resources Market Participants construct and make available adequate bulk electric grid resources.	Internal & external communications are timely and effective.	Industry Standards Business and operational activities are in compliance with all applicable regulatory, financial and accounting requirements, standard and directives.		
ERCOT addressing reputation issues by 1) refocusing communication efforts, 2) continuing to complete Nodal on time and on budget, 3) preparing a well thought out budget for 2011, and 4) increasing accountability.	Moving forward with Skillsoft to provide web based e-learning programs, with the goal to have the on line services available to all Ercot employees in Q4. Talent Management identification has been completed. We are ready to move forward with succession planning and training initiatives once the new organization is put in place.	Credit risk reflected by the PFE model has been fairly consistent over the past year. Color remains yellow pending the review of risk factors (e.g. counterparty probabilities of default, impact of new markets and instruments, collateral levels, price volatility) in the Nodal market requested by F&A.	In its State of the Market report, the IMM concludes that 2009 wholesale prices were substantially below the levels required to support new natural gas generation resources within ERCOT▲, but expects improved long-term pricing signals from the nodal market ▼.		Still waiting for the final 2009 NERC audit report for the Critical Infrastructure Protection (CIP) portion. For 2010 NERC Audit, ERCOT was found to be fully compliant on the 693 (O/P) standards. CIP status is not determined at this point		
ISO design requires competent, prudent and cost effective provision of services.	Information systems, supporting facilities and data are effectively managed and are reliable.	Administration, Settlement & Billing Market rules fairly applied to all participants. Accounting is timely and accurately reflects electricity production and delivery.	Operational Responsibility Market participant conduct their operations in a manner which facilitates consistent grid reliability.	Adequacy and Integrity Robust processes exist to support management assertions embodied within financial reports.	Evidence, testimony and other supporting materials are compelling and successful.		
ERCOT is currently forecasting a year-end positive budget variance around \$9.0 million.	Systems stable. Sufficient system and computer room capacity exist for Nodal 'go- live'. Austin data center capacity near maximum and may not be able to accommodate additional unforeseen expansion prior to switchover to Bastrop. Capacity requirements are being closely monitored.		There is still a lack of consensus over reactive power and frequency response requirements to existing wind generation resources. However, RTWG brought a draft of the Texas Renewables Integration Plan (TRIP) to TAC in August.				

ELECTRIC RELIABILITY COUNCIL OF TEXAS, INC. EVENT PROFILE MATRIX DEFINITIONS						
		Operational Risks	MATRIX DEFINITIONS			
Strategic Risks	Operational Excellence	Market Facilitation	Grid Reliability	Reporting Risks	Legal and Regulatory Compliance Risks	
Strategy Development Corporate objective setting adequately incorporates informed stakeholder input, market realities and management expertise.	Performance Monitoring Clearly defined and actively monitored performance metrics linked to mission and goals- Performance status communicated and corrective action taken.	Customer Choice Market design promotes efficient choice by customers of energy providers with effective mechanisms to change incumbent market participants as desired.	Grid Operations Information required to operate the grid is efficiently gathered. Appropriate tools are prudently configured to efficiently operate the system.	Review Practices Prudent measures are taken to insure that company disclosures are properly vetted and not misleading.	Legal & Legislative Operations are conducted in compliance with all laws and regulations. Impacts of current and proposed legislation are understood and communicated.	
Calibrated to Business Climate Risk-Based Resource Allocation	Capital Project Program Management Effective Use of Dashboards	Effective Response to Change Requests Timely Communication to Participants	Operator Readiness Communications with MP	Hierarchy of Internal Reviews Auditor Review	Contract Administration Comply w/ Applicable Laws, Rules, Regs, Standards	
Execution Risk Identified & Managed On-Going Event Monitoring Adaptive to Change	Metrics Linked to Mission and Goals Effective Status Reporting Clear Standards and Expectations Quantifiable Key Performance Indicators		Data Availability & Accuracy Robust Models and Tools are Utilized Operating Assumptions & Judgment Scheduling Process (Congestion Mgt) Adherence to Standards & Rules	Board of Directors Review Notification and Escalation of Emerging Items Management Signoff	Appropriate Legal Review Liability Related to Conduct Fines or Penalties Astute Politically Advocacy Effectiveness Knowledgeable of Legislative Agenda Proposed Rulemaking Practices	
Mission and Goals Corporate objectives and performance standards are understood and followed.	Business Practices Business planning, processes and management standards are effective and efficient.	Nodal Implementation Project Nodal Implementation on budget on schedule, and within defined scope.	Planning Long-range planning methods enable efficient responses to system changes that are necessary to maintain reliability standards.	Disclosure Reporting and other disclosures to intended parties is timely, accurate and effective.	Internal Control Compliance Internal Control Compliance, processes and management standards are effective and efficient.	
Clear Governance and Oversight Comprehensive Policies/Procedures Clarity of Fiduciary Responsibility Stakeholder Management Practices Clear Mission and Synchronized Cross Divisional Prioritization	Internal Controls are Effectively Designed & Implemented Business Practices are Cost Effective Responsive to Change Execution Consistency Documentation and Record Keeping	Project Timeframe on Schedule Project Progressing within Budget Identified staffing positions filled with appropriate resources Scope of project fully identified Project interdependencies identified	Stakeholder Support Planning Assumptions and Processes Data Availability & Accuracy Sufficiency of Models, Forecast and Tools Adherence to Standards & Rules	Prepared in Accordance with Relevant Standards Effective Management Reporting Reports are Transparent and Useful	Internal Control Management Internal Audit Analysis and Findings External Audit Reviews	
Ethical Practices Portfolio View of Risks (ERM)	Business Continuity & Disaster Recovery Physical Security Standards Safety Practices Adequate Physical Facilities (non-IT) SAS 70 Audits					
Reputation Positive perceptions by stakeholders lead to less cost and greater flexibility resulting in enhanced enterprise value.	Workforce Organization design, managerial and technical skills, bench strength and reward systems aligned with corporate goals.	Counterparty Credit Maintain credit risk exposure for overall market within acceptable limits.	Bulk System Resources Market Participants construct and make available adequate bulk electric grid resources.	Communication Internal and external communications are timely and effective.	Industry Standards Business practices provide stakeholders with required assurances of quality.	
Publicity Management Political Position	Priorities Linked to Mission/Objectives	MP Credit Worthiness Standards Measurement of exposure	Generation Resource Adequacy & Availability Transmission Adequacy & Availability	Methods are Appropriate for Audience Message Achieves Desired Purpose	NERC Reliability Standards ERCOT Operating Guidelines & Protocols	
High Public Confidence and Trust Management/Employee Creditability Employee Values and Corporate Culture Good Neighbor Practices	Employee Training and Development Workforce Planning Adequacy and Competency of Staff Organizational Structure Performance Management	QSE Certification/De-certification Process Risk to Market from Sustained/Large Uplifts Proactive identification of risk factors	Reactive Resource Adequacy & Availability Timeliness of Additions / Modifications Fuel Diversity and Availability	Effective Delivery Mechanisms Timeliness and Accuracy Message Consistency over time and audiences Responsiveness to Data Request Employee Opinions and Feedback Open Meetings		
Fiscal Management ISO design requires competent, prudent and cost effective provision of services.	Technology Infrastructure Information systems, supporting facilities and data are effectively managed and are reliable.	Admin, Settlement & Billing Market rules fairly applied to all participants. Accounting is timely and accurately reflects electricity production and delivery.	Operational Responsibility Market participant conduct their operations in a manner which facilitates consistent grid reliability.	Adequacy and Integrity Robust processes exist to support management assertions embodied within financial reports.	Regulatory Filings Evidence, testimony and other supporting materials are compelling and successful.	
Cash and Liquidity Management Efficient and Defensible Cost Structure Effective Use of Leverage Insurance and Liability Management Fraud Prevention and Detection Robust Financial Projections Effective Budget Analysis	Accessibility of Systems Systems Development/Testing Practices System Relandancy System Reliability and Performance Efficient Technology Architecture Adequate Physical Facilities (for IT) Data Cleansing and Retention Cyber Security (Data and Systems)	Data Management Dispute Resolution Transparent and Defensible Rules Transaction Processing Efficiency Efficient Customer Switching Effective Market Monitoring Error Rates Within Tolerance Billing Dates Consistently Achieved	Preparation for Weather Events Prudent Maintenance Practices Sufficient Operating Resources Standard Compliance Norms	Completeness Verification methods Valuation and Estimation methods Costs & revenues booked in proper period	Advocacy Effectiveness Responsive to Requests Compliance w/ Current Rules Relationship w/ Commission Positions are Supported by Facts	

Risk	Risk		Mitigation Plan		
Rating	Tolerance	Impact	Likelihood	Threat (impact x Likelihood)	Effectiveness
Green	Fully within	Low to none	Low	None	Effective
Yellow-Green	Outside	Low	Low to none	Minimal	Effective
Yellow	Outside	Low to medium	Low to medium	More than minimal but not likely to jeopardize company goals	Effective
Yellow-Red	Significantly Outside	High	Reasonable probability	Would jeopardize company goals	Inadequate
Red	Significantly Outside	High	Substantial probability	Would jeopardize company goals	Inadequate

## Color Code Methodology for Ranking Residual Risk