# Texas Regional Entity Financial Report 

Board of Directors<br>April 19, 2010

## March 2010 Financial Review

- Budget being reflected is the approved 2010 Texas Regional Entity budget including TFEs
- Texas RE has 35.0 employees on staff at present. This is less than the budget of 40.0; however it is 4.0 higher than January
- Texas RE expects by July $1^{\text {st }}$ to be at 46.0 FTEs
- The forecast reflects the expected spending under the Texas Reliability Entity, Inc. 2010 Amended Budget (currently at FERC for approval).


## 2010 Workforce

Budgeted Headcount
Variance Under/ (Over)

| Jan | Feb | Mar* | Apr | May | Jun | Jul | Aug | Sep |
| ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 31.0 | 34.0 | 35.0 |  |  |  |  |  |  |
| 40.0 | 40.0 | 40.0 |  |  |  |  |  |  |
| 9.0 | 6.0 | 5.0 |  |  |  |  |  |  |

* Approved 2010 headcount budget, does not include interns and consultants


Item 5a - Financial Report
April 19, 2010

## Operating Summary



## Monthly Comments

$\square$
Revenue - Is less than budget primarily due to a lower non-statutory reimbursement for services from ERCOT. Texas RE's non-statutory revenue must equal it's expenses. Our non-statutory expenses in March were less than budget which resulted in our revenue being less than budget.Personnel Expenses - Less than plan due to personnel vacanciesTravel \& Meetings Expenses - Less than budget due to
Operations Training Seminar (OTS) expenses.Consumable Expenses - Higher than budget for the month due to OTS printing expensesProfessional Services - Expenses higher than budget for the month, due to board recruiting and IT separation consulting.Facilities \& Support - Expenses are less than budget due to vacancies in staff.Administrative Expenses - Variance is primarily driven by
depreciation expense and compliance portal hosting expense.Capital Expenses - Lower than budget for the month due to
project(s) scheduling

## YTD Operating Summary



## YTD Comments

Revenue - Is less than budget primarily due to a lower non-statutory reimbursement for services from ERCOT. Texas RE's non-statutory revenue must equal it's expenses Our non-statutory expenses YTD March was less than budget which resulted in our revenue being less than budget.


Personnel Expenses - Lower YTD due to employee vacancies.Travel \& Meetings Expenses - Less than budget due to Operations Training Seminar (OTS) expenses.Consumable Expenses - Over budget for the month due to OTS printing expenses.Professional Services - Greater than plan primarily due to board recruitment, and IT separation consulting expensesFacilities \& Support - Expenses are less than budget due to vacancies in staff.Administrative Expenses - Variance is primarily driven by depreciation expense and compliance portal hosting expenseCapital Expenses - Lower than budget year-to-date due to project(s) scheduling.

## Forecast Annual Operating Summary*

## *2010 Amended Budget as Basis



2010 Forecast Comments (2010 Amended Budget)

$\square$Revenue - Is projected to be less than budget primarily due to the non-statutory reimbursement for services from ERCOT. Texas RE's non-statutory revenue must equal it's expenses. Our non-statutory expenses are expected to be less than budget which will result in our revenue being less than budget.

Personnel Expenses - Lower due to employee vacancies. Amended 2010 budget is 46 FTEs.

Travel \& Meetings Expenses - Underspending due to Operations Training Seminar (OTS) costs.

Consumable Expenses - Expect to underspend plan primarily due to current expense trends.

Professional Services - Expect to be less than budget despite board recruitment and IT separation consulting expense

Facilities \& Support - Expect to be below budget due to elimination of ERCOT IT services 6/30/2010.

Administrative Expenses - Expect to be overbudget due to increased depreciation and lease/maintenance for IT separation.

Capital Expenses - Expect to be higher than budget related to IT separation, office relocation and corporate separation.

## 2010 Operating Summary

Texas Regional Entity
Income Statement
Statutory \& Non-Statutory Consolidated
For the Period Ended March 31, 20

| Group Rollup Group Rollup Name |  | dited Management Repot |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | This is Based on the OPeriod to Date |  |  | inal approved 2010 BudgetYear to Date |  |  | This is based on the NEW Amended 2010 Bud Forecast Amended 2010 |  |  |
|  |  | Actual | Budget | Difference | Actual | Budget | Difference | Expenses | Budget | Difference |
| Revenue | 1- Statutory Revenue | 555,031 | 555,031 |  | 1,665,094 | 1,665,094 |  | 9,171,340 | 9,171,340 | - |
|  | 2- Non-Statutory Revenue | 53,127 | 96,495 | $(43,369)$ | 137,463 | 289,486 | $(152,023)$ | 1,032,021 | 1,183,879 | $(151,858)$ |
|  | 3-Workshops | 152,940 | 126,000 | 26,940 | 179,600 | 153,000 | 26,600 | 180,000 | 180,000 | - |
|  | 4-Interest Income | 23 | 167 | (144) | 44 | 500 | (456) | 175 | 2,000 | $(1,825)$ |
| Total Revenue |  | 761,121 | 777,693 | $(16,573)$ | 1,982,201 | 2,108,080 | $(125,879)$ | 10,383,537 | 10,537,220 | $(153,683)$ |
|  |  |  |  | - |  |  |  |  |  |  |
| Personnel | 10-Salaries | 259,221 | 318,677 | 59,456 | 768,859 | 903,005 | 134,146 | 4,095,957 | 4,498,395 | 402,438 |
|  | 11-Payroll Taxes | 19,641 | 20,994 | 1,353 | 66,104 | 74,078 | 7,974 | 332,240 | 356,162 | 23,922 |
|  | 12-Employee Benefits | 41,407 | 44,259 | 2,852 | 98,000 | 109,821 | 11,821 | 446,433 | 481,896 | 35,463 |
|  | 13-Saving and Retirement | 36,323 | 38,825 | 2,502 | 101,926 | 114,221 | 12,295 | 609,064 | 645,949 | 36,885 |
| Total Personnel |  | 356,591 | 422,754 | 66,162 | 1,034,889 | 1,201,124 | 166,235 | 5,483,694 | 5,982,402 | 498,707 |
| Travel \& Meetings | 20-Meetings \& Training | 84,122 | 100,000 | 15,878 | 93,420 | 120,000 | 26,580 | 183,600 | 233,600 | 50,000 |
|  | 30-Travel | 16,261 | 14,348 | $(1,913)$ | 29,406 | 50,707 | 21,301 | 173,715 | 195,016 | 21,301 |
| Total Travel \& Meetings |  | 100,384 | 114,348 | 13,965 | 122,826 | 170,707 | 47,881 | 357,315 | 428,616 | 71,301 |
| Consumables | 40-Office Supplies | 669 | 1,300 | 631 | 1,943 | 4,050 | 2,108 | 12,392 | 14,500 | 2,108 |
|  | 41-Postage \& Shipping | 347 | 815 | 468 | 933 | 2,445 | 1,512 | 9,768 | 11,280 | 1,512 |
|  | 42-Telecommunications | 967 | 1,080 | 113 | 2,425 | 3,240 | 815 | 14,225 | 15,040 | 815 |
|  | 43-Printing \& Copying | 6,645 | 350 | $(6,295)$ | 6,499 | 1,050 | $(5,449)$ | 12,951 | 8,602 | $(4,349)$ |
| Total Consumables |  | 8,628 | 3,545 | $(5,083)$ | 11,800 | 10,785 | $(1,015)$ | 49,336 | 49,422 | 86 |
| Equipment \& Maintenance Professional Services \& Consultins | 50-Equipment Maintenance | - | - | - | 833 | - | (833) | - | - | - |
|  | 60-Professional Services-Legal | 8,602 | 29,166 | 20,565 | 15,747 | 87,499 | 71,752 | 350,000 | 440,000 | 90,000 |
|  | 61-Professional Services-Auditing \& Acctg Service | 3,217 | 4,375 | 1,158 | 10,499 | 13,781 | 3,282 | 46,997 | 217,010 | 170,013 |
|  | 62-Professional Services-Other | 164,058 | 1,000 | $(163,058)$ | 206,924 | 30,400 | $(176,524)$ | 403,696 | 154,629 | $(249,067)$ |
| Total Professional Services \& Consulting |  | 175,877 | 34,541 | $(141,335)$ | 233,170 | 131,680 | $(101,489)$ | 800,693 | 811,639 | 10,946 |
| Facilities \& Support - ERCOT | 70-Rent \& Improvements | 32,500 | 32,500 | - | 97,500 | 97,500 | - | 390,000 | 429,265 | 39,265 |
|  | 71-Support (HR, Treas, Finance, BOD) | 30,656 | 38,461 | 7,805 | 86,410 | 115,384 | 28,973 | 457,242 | 479,520 | 22,279 |
|  | 72-IT/MIS Support \& Services | 23,757 | 27,905 | 4,147 | 68,029 | 83,715 | 15,685 | 136,059 | 167,430 | 31,371 |
| Total Facilities \& Support - ERCOT |  | 86,914 | 98,866 | 11,952 | 251,940 | 296,599 | 44,659 | 983,300 | 1,076,215 | 92,915 |
| Administrative | 73-IT/MIS Projects, Purchases \& Maint. | 10,640 | 16,829 | 6,189 | 34,139 | 50,486 | 16,347 | 502,188 | 462,791 | $(39,397)$ |
|  | 74-Employee Training | - | 2,475 | 2,475 | 105 | 4,990 | 4,885 | 25,500 | 25,500 | - |
|  | 80-Depreciation Expense | 10,828 | 15,259 | 4,431 | 32,133 | 45,777 | 13,644 | 373,119 | 329,657 | $(43,462)$ |
|  | 90-Miscellaneous Other | 271 | 300 | 30 | 1,098 | 3,400 | 2,302 | 4,392 | 48,226 | 43,834 |
| Total Administrative Expenses |  | 21,739 | 34,863 | 13,124 | 67,474 | 104,653 | 37,179 | 905,199 | 866,173 | $(39,026)$ |
| Total Operating Expenses |  | 750,134 | 708,918 | $(41,216)$ | 1,722,932 | 1,915,548 | 192,616 | 8,579,539 | 9,214,467 | 634,929 |
| GAIN / (LOSS) |  | 10,986 | 68,776 | $(57,789)$ | 259,269 | 192,533 | 66,737 | 1,803,998 | 1,322,753 | 481,246 |
| Non-Operating Expenses | Capital Expenses | 9,959 | 32,741 | 22,782 | 21,044 | 98,222 | 77,178 | 1,692,886 | 1,480,715 | $(212,171)$ |
| Grand Total of Expenses (Operating \& Non-Operating) TOTAL GAIN / (LOSS) |  | 760,093 | 741,658 | $(18,435)$ | 1,743,976 | $2,013,769$ | 269,793 |  |  |  |
|  |  | 1,027 | 36,035 | $(35,008)$ | $238,225$ | $94,311$ | 143,914 | $111,112$ | $(157,963)$ | $269,074$ |

April 19, 2010

