

#### ERCOT Finance & Audit Committee Meeting 7620 Metro Center Drive, Austin, Texas Met Center, Conference Room 168 March 17, 2009; 7:30am – 10:00am\*

Item #	Agenda Item Type	Description/Purpose/Action Required	Presenter	Time
1.		Call to order Executive Session	C. Karnei	7:30am
2.	Decision required	2a. Approval of executive session minutes (Vote) (02/17/09)	C. Karnei	7:30am
	Informative	2b. EthicsPoint update	B. Wullenjohn	7:32am
	For discussion	2c. Chief Audit Executive compensation and salary adjustment	B. Kahn	7:40am
	For discussion	2d. Internal Audit status report	B. Wullenjohn	7:55am
	For discussion	2e. External audit strategy	M. Petterson	8:05am
	Informative	2f. Contracts, personnel, litigation and security	Various	8:20am
		Recess Executive Session		8:30am
		Convene General Session		
3.	Decision required	Approval of general session meeting minutes (Vote) (02/17/09)	C. Karnei	8:30am
4.	For discussion	Financial update		
	For discussion	4a. Update on investment balances	S. Byone	8:32am
	Decision required	4b. Update on ERCOT, Inc. tax status	S. Byone / M. Grable	8:40am
	For discussion	4c. Update on debt funding and financing plan	S. Byone	8:50am
	Decision required	4d. Financial standard (Vote)	S. Byone	9:00am
5.	Decision required	Reconsideration of Nodal Surcharge rate (Vote)	S. Byone	9:10am
6.	For discussion	Financial audit update	M. Petterson	9:25am
7.	For discussion	Financial oversight for Nodal Program	S. Byone	9:35am
8.	Informative	Committee Briefs (Q&A only)	All	9:45am
9.	Informative	Future agenda items	S. Byone	9:50am
		Adjourn ISO meeting	C. Karnei	9:55am

\* Background material is enclosed or will be distributed prior to meeting. All times shown in the agenda are approximate. The next Finance & Audit Committee Meeting will be held Tuesday, April 21, 2009, at ERCOT, 7620 Metro Center Drive, Austin, Texas 78744, in Room 168.

Decision required For discussion

- Approval of General Session Minutes
  - Vote 2/17/09



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#### DRAFT ELECTRIC RELIABILITY COUNCIL OF TEXAS, INC. MINUTES OF THE FINANCE & AUDIT COMMITTEE – GENERAL SESSION 7620 Metro Center Drive – Austin, Texas 78744 February 17, 2009

Pursuant to notice duly given, the Finance & Audit Committee of the Electric Reliability Council of Texas, Inc. convened on the above-referenced date. Miguel Espinosa confirmed that a quorum was present and called the meeting to order at approximately **7:30 a.m**. The Committee met in Executive Session from **7:30 a.m**. to **8:05 a.m**., at which time it recessed to General Session.

### General Session Attendance

Committee members	<u>S:</u>		
Ballard, Don	Office of Public Utility	Residential Consumer	Present
	Counsel		
Cox, Brad	Tenaska Power Services	Independent Power Marketer	Present
Espinosa, Miguel	Unaffiliated Board Member	Unaffiliated Board Member	Present
(Vice Chair)			
Gent, Michehl	Unaffiliated Board Member	Unaffiliated Board Member	Present
Jenkins, Charles	Oncor	Investor Owned Utility	Present
Karnei, Clifton	Brazos Electric	Cooperative	Not Present;
(Chair)	Cooperative		however, Mr.
			Wilkerson voted as his
			Proxy
Thomas, Robert	Green Mountain Energy	Independent Retail Electric	Present
		Provider	
Wilkerson, Dan	Bryan Texas Utilities	Municipal	Present

#### Other Board Members and Segment Alternates:

Smitherman, Barry	Public Utility Commission	PUC Chairman	Present
Walker, Mark	NRG Texas	Independent Generator	Present

#### ERCOT staff and guests present:

ERCOT – Vice President and Chief Financial Officer
Wachovia Bank
ERCOT – Enterprise Risk Manager
ERCOT – Assistant General Counsel
ERCOT – Vice President and General Counsel
ERCOT – President and Chief Executive Officer
ERCOT – Associate Corporate Counsel
ERCOT – Executive Assistant - Finance
ERCOT – Supervisor, Internal Audit
ERCOT – Controller
ERCOT – Financial Analyst III, Credit
ERCOT – Manager, Credit
ERCOT – Legal Assistant
ERCOT – Director, Program Management Office
ERCOT – Director, Internal Audit
ERCOT – Treasurer

#### Approval of Prior Meeting General Session Minutes

Michehl Gent moved to approved the minutes for the General Session of the Finance & Audit Committee meeting held on January 20, 2009. Robert Thomas seconded the motion. The motion passed by voice vote with no abstentions.

#### **Review of Significant Accounting Policies**

#### Treatment of Investment Losses

Mike Petterson addressed the Committee and referred the Committee to the materials previously distributed covering the review of significant accounting policies, specifically treatment of potential investment losses on investment funds held at The Reserve. He added that this topic would be covered at the Board of Directors meeting following the F&A meeting and that the decision template (including background information) identified as Board agenda item 11(d), could be found in the Board meeting materials. Mr. Petterson summarized the information in the decision template and, along with Steve Byone and Cheryl Yager, responded to questions about losses recorded to date, possible future losses, the recommendation to pay interest to Market Participants and the Texas RE even though no interest had been received from the Reserve, and other related issues. At the conclusion of the discussion, Charles Jenkins moved to recommend that the ERCOT Board confirm its direction that (1) ERCOT bear losses recorded on investment in funds offered by The Reserve rather than uplift or otherwise share the losses with Market Participants and Texas RE, and (2) ERCOT pay Market Participants and Texas RE a reasonable, market-based rate of interest for the time that funds are held by ERCOT on their behalf. Michehl Gent seconded the motion. The motion passed by unanimous voice vote with no abstentions.

#### Sales Tax Gain Contingency

Mike Petterson directed the Committee's attention to the Interoffice Memorandum entitled "Accounting Treatment for Sales Tax Refund Requests" distributed prior to the meeting. He noted the analysis and conclusion set out in the memo in support of the decision to exclude recognition of sales tax refund that had been requested by ERCOT in the 2008 financial statements. Miguel Espinosa asked the Committee if further discussion was needed and members agreed none was needed.

#### **Review of Nodal Surcharge Options and Debt Financing**

After directing the Committee to materials distributed prior to the meeting, Ms. Yager led a discussion of Nodal surcharge options and debt financing. Ms Yager pointed out that the Nodal program cost that would be financed through the Nodal Surcharge (\$526.4M) did not include financing costs or interdependent projects costs. Ms. Yager and the Committee discussed at length Nodal Program cost recovery options described in the materials as Options 1 through Option 5. She noted that staff did not consider Option 1 ("No Change") to be consistent with previously stated financing goals, but included it for comparison purposes. She noted further that ERCOT believes the scenarios shown in Options 2 through Option 5 could be financed with the following caveats: (1) The plan is approved by the PUCT, (2) credit markets do not deteriorate, and (3) no significant unexpected borrowing needs arise. Ms. Yager asked the Committee to consider which option they preferred for recommendation to the Board. Robert Thomas asked how much the Nodal project debt would add to the total ERCOT debt and Mr. Byone and Ms. Yager concurred that it would be an additional \$150M. In response to an observation by Mr. Jenkins, Ms. Yager confirmed that the peak debt did not change much among the options. Mr. Byone added that the options with a quicker pay down would likely be

easier to finance. After a lengthy discussion, **Charles Jenkins moved to recommend that the Board approve Option 2 ("Flat Fee Option"). Michehl Gent seconded the motion. The motion passed by voice vote.** 

Miguel Espinosa informed the Committee that he had requested Bob Kahn and Bob Helton to prepare a plan for integrating Steve Byone and the ERCOT Finance group into the Nodal process.

#### **Review and Approval of Updated Investment Standard**

Cheryl Yager directed the Committee to information in their materials covering the review and approval of revisions to the Investment Standard. Ms. Yager led a discussion on key changes to the Investment Standard proposed for the purpose of improving credit quality of investment; protecting liquidity; and defining who bears risk of loss on investment for market funds and fielded questions and comments.

On improving credit quality of investment, Ms. Yager recommended ERCOT limit investment options to ones that are "obligations of or guaranteed by the US Government" (Treasuries); establish an internal monthly review of instruments in money market funds and provide the Board with a list of securities held in funds. On protecting liquidity, Ms. Yager suggested that ERCOT require diversification in at least two fund families and move toward limiting amounts held per fund. Ms. Yager then discussed considerations for determining who should bear the risk of loss. Mike Grable referred the Committee to his Memorandum on "Assigning Investment Losses to Market Participants" in the materials. Committee members commented that ERCOT appeared to be in the forefront of this issue compared to other ISOs.

Committee members discussed the options included on the redline version of the Investment Standard for investment losses. Charles Jenkins moved to recommend that the Board approve the changes to the Investment Standard presented in the Board materials and identified as Board Agenda Item 11(b) including Option B for Investment Losses and excluding the final sentence from the Option B description and Option A in its entirety. Dan Wilkerson seconded the motion. The motion passed by unanimous voice vote with no abstentions.

#### Credit Update

#### Review of ERCOT Market Credit Risk Standard Draft

Cheryl Yager referred the Committee to the draft ERCOT Market Credit Risk Corporate Standard included in their materials. Steve Byone commented that the Corporate Standard has been in draft form for over a year. Robert Thomas asked if the Credit Model had been vetted by Market Participants and Ms. Yager said that it had been presented to Market Participants, but ERCOT had not been asked to provide further background material. Mr. Byone said this item would be brought back to F&A Committee for consideration in the future.

#### **Review of Credit Statistics**

Cheryl Yager directed Committee members to the Credit Statistics report in their materials covering credit data as of December 31, 2008 and as of January 31, 2009. She noted that not much had changed since the previous month and that there were a large number of Guarantee Agreements in place. Steve Byone commented that less than 10% of Market Participants meet credit criteria and are accordingly required to post collateral. Mr. Byone informed the Committee that ERCOT monitors exposure on a daily basis. Ms. Yager added that staff monitors all information available including market press releases and anecdotal information.

Cheryl Yager noted that ISOs play catch up on collateral and sometimes must operate in a reactive mode when exposure changes.

#### **Review of Unsecured Credit Process**

Cheryl Yager referred the Committee to the Unsecured Credit Process Overview in their materials that included a process summary, key statistics and a review of key ISO credit policies and proposed changes. Ms. Yager highlighted the proposed ISO credit changes versus those already in place at ERCOT. Ms. Yager also directed the Committee to the data on unsecured credit key statistics and invited questions and comments. She also provided an overview on minimum credit rating for unsecured credit, minimum bank letter of credit rating, and bank letter of credit concentration limit per Market Participant.

#### Update on Financial Statement Requirement Enforcement

Cheryl Yager told the Committee that ERCOT was in the process of preparing a filing with the Public Utility Commission to notify them of entities that do not comply with the Financial Statement requirement in the Protocols. Ms. Yager further said that with the Committee's permission, ERCOT intends to waive prior non-compliance in 2008. She added that ERCOT intended to make a similar filing with the PUCT every quarter going forward within 30 days of the due date for financial statements.

#### Update on Uplifts in Process

Ms. Yager informed the Committee that in June/July 2008, the market experienced short payments when five Market Participants defaulted on their agreements with ERCOT. She added that ERCOT was in the process of uplifting the amounts of unpaid invoices to QSE's on a Load Ratio Share basis.

#### Review and approval of the Standard Form Guarantee Agreements

Mike Grable referred the Committee to the standard form guarantee agreements and other materials distributed prior to the meeting relating to the Board Agenda Item 11(c). Mr. Grable noted that, as previously instructed by the Committee, the Market Participant Guarantee Agreement and Foreign Market Participant Guarantee Agreement forms had been revised to incorporate a waiver of substantive defenses and provisions on demand and receipt of funds. Charles Jenkins asked that ERCOT Legal review the ADR language to confirm that Market Participants' ADR rights were preserved. Mr. Jenkins referred to the decision template in the Board materials and commented that the sentence including the phrase "equal footing" was not accurate. Mr. Byone agreed to remove the sentence. Dan Wilkerson moved to recommend that the Board approve the Market Participant Guarantee Agreement and Foreign Market Participant Guarantee Agreement forms presented in the Board materials. Robert Thomas seconded the motion. The motion passed by voice vote with no abstentions.

#### **Committee Briefs**

Materials for the following areas were distributed prior to the meeting:

- 1. Market Credit
- 2. Internal Control Management Program (ICMP)
- 3. Enterprise Risk Management (ERM)
- 4. Project Management Organization (PMO)

#### Future Agenda Items

The following list of agenda items was proposed for the meeting scheduled for March 2009:

- 1. Standing Internal Audit agenda items
- 2. Market Credit Risk Standard
- 3. Financial audit update
- 4. Update on Nodal filing
- 5. Third party audit planning
- 6. Committee briefs
- 7. Future agenda items

Steve Byone added that review of the Market Credit Risk Standard would be added to the agenda for the meeting scheduled for April 2009.

#### Adjournment

Miguel Espinosa adjourned the meeting at approximately 9:35 a.m.

Estrellita J. Doolin Assistant General Counsel and Finance & Audit Committee Secretary

#### Electric Reliability Council of Texas, Inc Investment Fund Balances at February 28, 2009 (dollars in millions)

Investment Account	Chase Treas and Repo		Federated 068 Treas and Repo		Federated 0125 Treas only		<u>Subtotal</u>	
Operating	\$	0.4	\$	3.6			\$	4.0
TRE			\$	2.5			\$	2.5
Market	\$	10.2	\$	30.7	\$	24.2	\$	65.1
Deposit/Restricted	\$	69.6	\$	22.3	\$	61.8	\$	153.7
Total	\$	80.2	\$	59.1	\$	86.0	\$	225.3
Percentage		36%		26%		38%		100%
	(Primo Fund)		Posorvo			corvo		

Investment Account	•	e Fund) serve	Accru	ed Loss	serve btotal
Operating	\$	1.3	\$	0.8	\$ 0.6
TRE	\$	0.5	\$	0.3	\$ 0.2
Market	\$	5.1	\$	2.9	\$ 2.2
Total	\$	6.9	\$	4.0	\$ 2.9

<u>Note 1</u> ERCOT investments in The Reserve's Primary Funds have been reclassified from Cash and Cash Equivilants to Other Current Assets and are recorded net of a reserve for potential losses of \$4.0 million.

<u>Note 2</u> Treasury and Treasury Repo Money Market Funds are beginning to open up again. ERCOT will open additional accounts as they become available.

**Note 3** As of February 28, ERCOT had borrowed \$39.8 million from TCR Revenues (held as Market Cash) as authorized by ERCOT's Financial Standard.



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### 4b. Update on ERCOT, Inc. Tax Status Tax-Exempt Financing - Overview

- Background on ERCOT, Inc. Tax Status
- Timeline
- Projected debt outstanding
- "Make Whole" provisions on current fixed rate debt
- Historical benefit of tax-exempt financing
- Potential savings using tax-exempt financing



Page 9 of 51 Finance & Audit Committee Meeting Quotes from PUCT Open Meeting February 26, 2009 PUCT Chairman, Barry T. Smitherman

- "I've mentioned—I don't know—half a dozen times maybe that given the amount of debt ERCOT is continuing to incur that we really need to look at the potential benefits of ERCOT becoming an entity that borrows tax-exempt."
- "As we ladle on more debt the advantages of borrowing at a lower rate are big and getting bigger"



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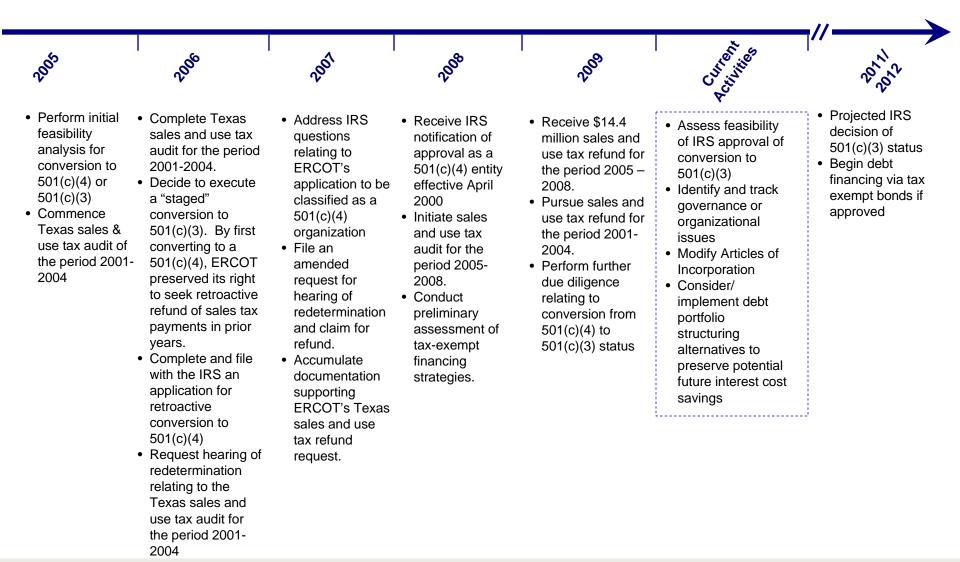
### 4b. Background on ERCOT, Inc. Tax Status Steve Byone

- ERCOT has been pursuing changes in its tax-exempt status since 2005
  - Two primary benefits reduced taxes and reduced interest expense
  - Timeline on next slide
- Sales tax savings
  - Recovered to date \$14.4 million
  - Pending \$12.0 million
  - 10-year NPV of expected future savings \$18 million
- Preliminary analysis indicates potential interest expense savings highly dependent on "timing" of new debt issue
  - Tax-exempt interest rate relative to Treasuries ranged from 70% of Treasuries (an incremental benefit) to 200% of Treasuries (an incremental cost) over the previous 10 years
  - For 5-year maturities, the 10-year average gross rate of benefit is approximately 20%
  - Increased administrative cost will reduce these savings



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### 4b. Steps Toward Tax-Exempt Status (2005 – Present) Steve Byone





# Interest Expense Analysis Tax-Exempt Structure

### 4b. Projected Debt Outstanding Steve Byone

				Begin Tax-Exempt Program						
		Actual 31-Dec-08	Estimated 31-Dec-09	Estimated 31-Dec-10	Estimated 31-Dec-11	Estimated 31-Dec-12	Estimated 31-Dec-13	Estimated 31-Dec-14		
Estimated balances										
Senior Notes		81.8	68.2	54.5	40.9	27.3	13.6	-		
Term Loan - fixed portion	(1)	180.0	160.0	120.0	60.0	-				
Fixed rate debt - 1				200.0	150.0	100.0	50.0	-		
Fixed rate debt - 2				-	40.0	40.0	40.0	60.0		
Floating rate debt	(2)	79.1	227.2	89.4	79.0	65.1	4.6	20.0		
Total debt		340.9	455.4	463.9	369.9	232.4	108.2	80.0		
Fixed		261.8	228.2	374.5	290.9	167.3	103.6	60.0		
Floating	(2)	79.1	227.2	89.4	79.0	65.1	4.6	20.0		
Total	_	340.9	455.4	463.9	369.9	232.4	108.2	80.0		
Fixed		77%	50%	81%	79%	72%	96%	75%		
Floating	_	23%	50%	19%	21%	28%	4%	25%		
Total		100%	100%	100%	100%	100%	100%	100%		

Note: Total debt levels are consistent with 2009 budget. The break out between fixed and floating rate debt and projected debt retirement are indicative only.

<sup>(1)</sup> Reflects only the portion of the \$212.5 million Term Loan that is "fixed" using interest rate swaps. The remainder of the Term Loan balance is reflected with other floating rate debt.

<sup>(2)</sup> Assume all additional debt incurred through Dec 31, 2010 is allowed to float, pending a move to a 501(c)(3) status and that as of December 31, 2010, ERCOT can/has issued tax-exempt debt. Assume floating rate debt balance ranges between 20-30% of total outstanding from Dec 31, 2010 forward.



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### 4b. "Make Whole" Provisions on Current Fixed Rate Debt Steve Byone

- Fixed rate instruments typically have "make whole" provisions
  - Lenders have funded the debt from a fixed rate source and need to maintain a locked-in "spread"
  - The cost of the "make whole" is primarily driven by
    - The remaining life and amortization schedule of the debt the longer the term remaining, the higher the cost to break the contract
      - As debt is retired, breakage costs are reduced
    - Current interest rates relative to the contract fixed rate the lower the current rate, the higher the cost to break the contract
      - Over time, this cost may fluctuate dramatically, both up and down. However, given the current historically low interest rates in the market, the impact of this factor is expected to reduce breakage costs as future interest rates are likely to rise.

#### • Senior Notes "make whole" provision

- Considers remaining cash flow stream
- Discounts at a comparable Treasury rate + 50 basis points

#### Interest rate swaps breakage

 On a breakage date, based on forward estimate of comparable LIBOR values (mark to market values) over the remaining life of the swap



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### 4b. "Make Whole" Provisions on Current Fixed Rate Debt Steve Byone

#### Estimated breakage costs at February 28, 2009

(in \$ millions)

	Fixed rate debt balance	Estimated breakage cost		
Senior Notes	81.8	9.6		
Interest rate swaps	180.0	13.4		
	261.8	23.0		



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### 4b. Historical Benefit of Tax-Exempt Financing – 5 Year MMD to 5-Year Treasuries – From March 1999 to Date



<sup>1</sup> 5-year US treasury and MMD rates from March 1999 to March 2009. Municipal Market Data Index (MMD) is a daily tax-exempt index based upon actual trading activity of a series of par bond equivalent yields.

- From March 1999 to date, 5-yr AAA MMD yields have traded at approximately 81% of the 5-year U.S. Treasury yield (5yr MMD/UST ratios from March 1999 to March 2007 were 78%)



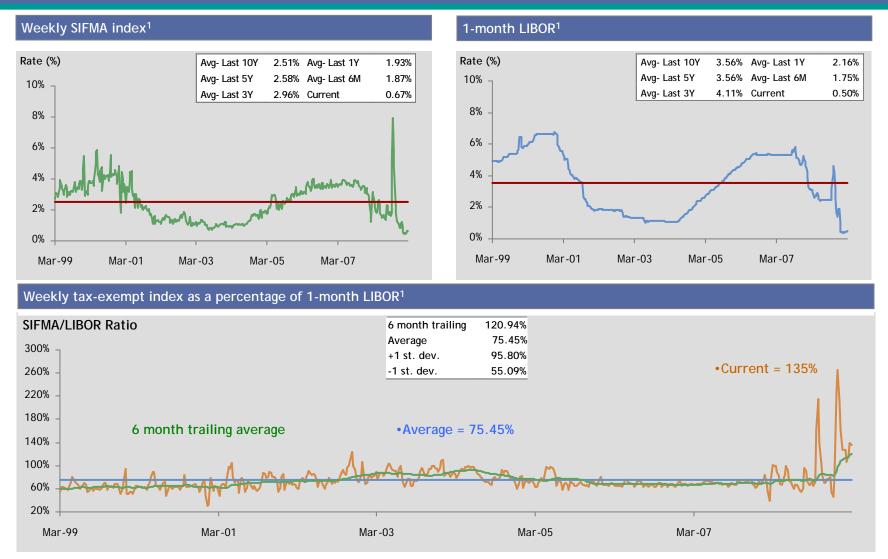
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### 4b. Historical Benefit of Tax-Exempt Financing – SIFMA to 1- month LIBOR – From March 1999 to Date



<sup>1</sup> Reflects market conditions as of February 27, 2009. The Securities Industry and Financial Markets Association (SIFMA) Index is a high-grade market index released by Municipal Market Data ("MMD"). The index includes 7-day tax-exempt variable rate demand obligations with the highest short-term ratings (VMIG-1/ A-1+) and with at least \$10 million outstanding



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### 4b. Potential Savings Using Tax-Exempt Financing Steve Byone

- Scenario 1 Would there be a net savings if ERCOT could issue tax-exempt debt today?
  - Doubtful, given
    - Tax-exempt interest rates have been higher than taxable interest rates for the last several months.
      - While this is expected to be a temporary condition, it is not clear when rates will revert to historical trends
    - Much of our current debt level is fixed and breakage costs are high given the current low interest rate environment
      - At February 28, 2009, it would cost approximately \$23 million to break all existing fixed price debt instruments



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### 4b. Potential Savings Using Tax-Exempt Financing Steve Byone

- Scenario 2 Would there be a net savings if ERCOT could issue tax-exempt debt at December 31, 2010?
  - Likely, although benefits may be somewhat limited
    - See high level analysis on next slide
    - Savings shown are contingent upon
      - Tax-exempt interest rates relative to taxable interest rates reverting to approximate 10-year historical averages
      - Comparability of credit spreads between the taxable and taxexempt options
      - Adequate liquidity in both the taxable and tax-exempt markets
    - Analysis does not consider refinancing existing fixed rate debt, only refinancing outstanding floating rate debt (which can be done without penalty)
      - Any refinancing of existing fixed rate debt will be dependent on the breakage cost at the time relative to the benefit to be achieved.



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### 4b. Potential Savings Using Tax-Exempt Financing Steve Byone

#### High level cost benefit

	lions)	

		31-Dec-11	31-Dec-12	31-Dec-13	31-Dec-14	Total
Estimated interest cost - Taxable						
Fixed-Tax	5.20%	9.10	6.50	3.90	1.30	20.80
Fixed-Tax	5.20%	1.04	2.08	2.08	2.60	7.80
Floating-Tax	4.50%	3.79	3.24	1.57	0.55	9.15
2		13.93	11.82	7.55	4.45	37.75
Estimated interest cost - Tax exempt						
Fixed-TE	4.40%	7.70	5.50	3.30	1.10	17.60
Fixed-TE	4.40%	0.88	1.76	1.76	2.20	6.60
Floating-TE	3.50%	2.95	2.52	1.22	0.43	7.12
		11.53	9.78	6.28	3.73	31.32
Net difference - interest only		2.40	2.04	1.27	0.72	6.43
Anticipated add'l other costs		0.50	0.50	0.50	0.50	2.00
Net anticipated savings		1.90	1.54	0.77	0.22	4.43

Fixed Rate	Tax exempt rate	Taxable		
Benchmark	3.4%	4.2%		
Credit spread	1.0%	1.0%		
"All in" rate	4.4%	5.2%		
Variable Rate	Tax exempt rate	Taxable		
Benchmark	2.5%	3.5%		
Credit spread	1.0%	1.0%		

3.5%

4.5%

#### **Assumptions**

Cost benefit analysis only for debt at December 31, 2010 that has NOT been fixed previously.

- The Senior Notes and the fixed portion of the Term Loan are excluded from this analysis

Benchmark rates reflect the 10 year average.

Credit spreads are comparable between the markets.

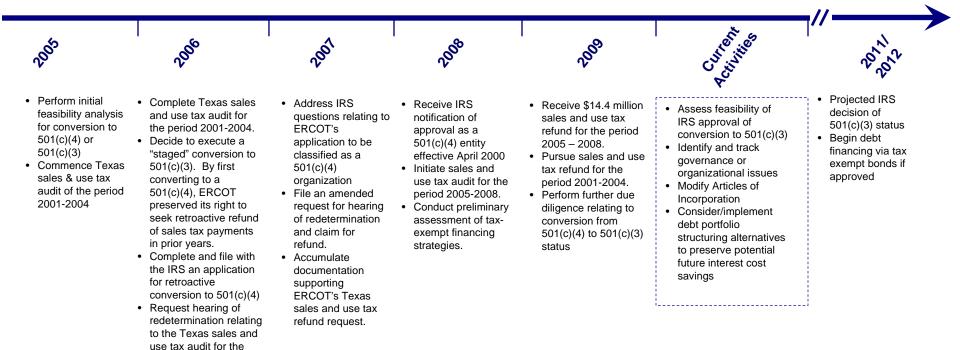


"All in" rate

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### 4b. Steps Toward Tax-Exempt Status (2005 – Present) Steve Byone

- Next Steps
  - Continue to pursue transition to 501(c)(3)
  - Consider steps to preserve flexibility to reissue debt under tax-exempt structure





period 2001-2004

### 4c. Update on Debt Funding and Financing Plan Steve Byone

- ERCOT projects borrowings of \$141 million in 2009.
  - \$118 Nodal
  - \$23 Base
- Temporary financing plan dependent upon Nodal Surcharge level
  - More details expected in April
- Five-year debt profile key assumptions
  - Nodal Program is revenue funded at \$0.169 through 2009 and \$0.375 thereafter (option 3b)
  - Base capital expenditures as included in 2009 budgets, revenue funded 40% in the year of purchase
    - Debt repaid over the average useful life of the assets

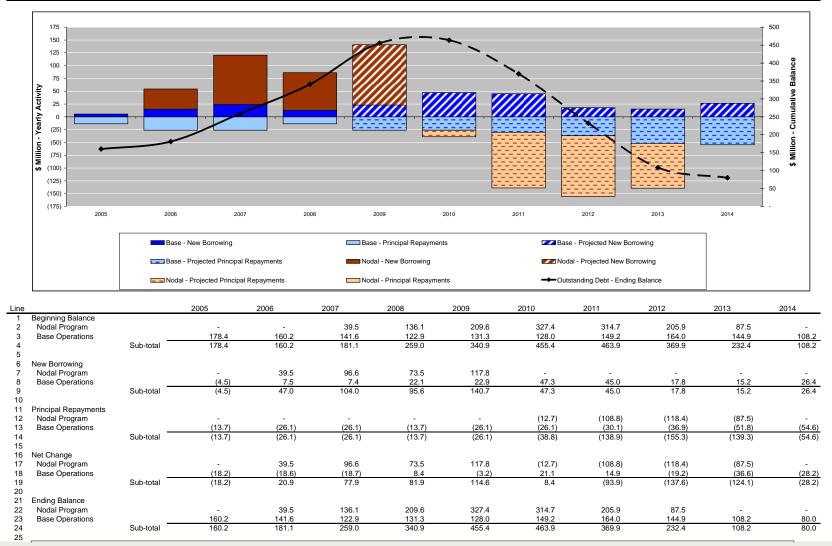


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### 4c. Update on Debt Funding and Financing Plan Steve Byone

Electric Reliability Council of Texas (ERCOT)

Consolidated (Base Operations & Nodal) Debt Trend (reflects February Board approved revised Nodal Program Budget) (in Millions)





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During the February 26, 2009 PUCT Open Meeting, the Commission expressed a desire for ERCOT to develop a more definitive policy on debt financing...

- "If we are going to go forward with this amount of debt we need to have a policy in place where everybody at the ERCOT table agrees and we agree this is how much debt we are going to have rather than defaulting to well lets have more debt because that means this year and next year our assessment is lower." – Barry T. Smitherman
- "ERCOT has to bring everybody together and come up with a policy on this" – Barry T. Smitherman
- "It has been the Commission's policy for entities that we regulate to have a 60/40 debt to equity ratio" *Barry T. Smitherman*



Page 25 of 51 Finance & Audit Committee Meeting In response, ERCOT staff has developed a proposed change to the ERCOT Financial Corporate Standard:

**Sources of Financing.** ERCOT will use a combination of equity (revenue funding) and debt to finance current year Project activity. In determining the combination of equity and debt to be used, ERCOT will consider the impact of the current year decision on future years, but in no event will ERCOT propose to revenue fund less than 40 percent of Project Budgets.

F&A discussion and possible Vote



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During the February 26, 2009 PUCT Open Meeting, Chairman Barry T. Smitherman requested that ERCOT develop a plan to address the equity contribution level for the Nodal Program...

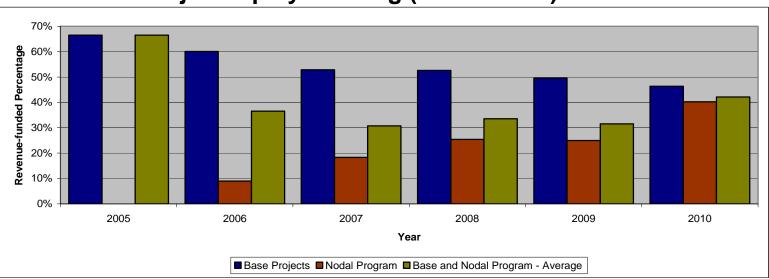
- "If we are going to go forward with this amount of debt we need to have a policy in place where everybody at the ERCOT table agrees and we agree this is how much debt we are going to have rather than defaulting to well lets have more debt because that means this year and next year our assessment is lower." – Barry T. Smitherman
- "I would like a plan for how to get this debt to equity ratio back in line with what we have always talked about" *Barry T. Smitherman*
- "It has been the Commission's policy for entities that we regulate to have a 60/40 debt to equity ratio" *Barry T. Smitherman*

In response to the Commission's feedback, ERCOT staff recommends the Board re-consider the amount of the requested Nodal Surcharge increase.



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#### **Project Equity Funding (2005 – 2010)**

Cumulative Revenue-funding Percentages	2005	2006	2007	2008	2009	2010	Average
Base Projects	66%	60%	53%	53%	50%	46%	46%
Nodal Program	NA	9%	18%	25%	25%	40%	40%
Base and Nodal Program - Average	66%	37%	31%	34%	32%	42%	42%

#### Notes:

(1) Nodal Surcharge is assumed increased on January 1, 2010 to a level that will ensure 40 percent revenue funding of total cumulative Nodal Program implementation costs by December 31, 2010. This is consistent with Option 3b with a Nodal Surcharge of \$0.375 per MWh.

(2) 2009 and 2010 figures represent budgeted numbers.



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For ease of comparison between options, please note that these options have not been updated since the Board's February 2009 meeting.

	No Cł	Flat Fee Options			Revenue Funding Options (40%)					Rate Parity Options			100% Funding Options						
	Opti	on 1	o	ption 2a		Option 2b		Ор	tion 3a	(	Option 3b		Option 4a		Option 4b		Option 5a	C	Option 5b
	\$0.169 th reco	U U	200	69 through 9; Flat fee ough 2014	20	.226 through 009; Flat fee rrough 2014		2009	6 through ; 40% rev g by go-live	20	169 through 09; 40% rev ling by go-live		\$0.169 through 2009; \$0.473 thereafter	2	0.226 through 009; \$0.473 thereafter		\$0.169 through 2009; 100% rev funding by go-live	200	.226 through )9; 100% rev ling by go-live
Nodal costs to be financed		526.4		526.4		526.4			526.4		526.4		526.4		526.4		526.4		526.4
Debt financing costs		146.0		92.6		89.8			78.7		75.4		64.1		61.0	_	38.9		38.0
Costs recoverable via Nodal Surcharge	\$	672.4	\$	618.9	\$	616.1		\$	605.0	\$	601.8		\$ 590.5	\$	587.4	4	\$ 565.3	\$	564.4
Expected Nodal Surcharge - 2009 (\$/MWh) Expected Nodal Surcharge - 2010 thru full recovery (\$/MWh)	\$ \$	0.169 0.169	\$ \$	0.169 0.285		.169 / .226 0.273		\$ \$	.169 / .226 0.324		0.169 0.375		\$ 0.169 \$ 0.473		.169 / .226 0.473	:	\$ 0.169 \$ 1.315	\$ \$	.169 / .226 1.264
<b>Projected end of collection period</b> (if rate remains in effect for full period)	2nd	Qtr 2019	4	th Qtr 2014		4th Qtr 2014		1:	st Qtr 2014		3rd Qtr 2013		4th Qtr 2012		3rd Qtr 2012		4th Qtr 2010		4th Qtr 2010
Estimated "peak" Nodal debt (curr - Dec 2008, all options - Dec 2010)		383.6 Dec-10		344.7 Dec-10		331.7 Dec-10			314.8 Dec-10		327.4 Dec-09		327. Dec-09		311.4 Dec-09		327.4 Dec-09		311.4 Dec-09
Percent revenue funding during development		27.1%		34.5%	,	37.0%			40.2%		40.2%		46.5%	þ	49.7%		100.0%		100.0%

Historical ERCOT Capex

Note: All amounts are in \$ millions unless otherwise noted.



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# **F&A Discussion and Possible Vote**



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### For discussion



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### 7. Financial Oversight for Nodal Program Steve Byone

 Internal Audit concluded "a realignment of the reporting relationship for the Nodal Finance Organization" and "staffing changes which strengthen the financial acumen of [the] team" were needed.

### • Proposed management actions:

- Transition existing finance function from the Nodal PMO to the CFO
  - Confirm division of responsibilities with new Nodal executive in charge
  - Ensure necessary resources are available
- Review and update Nodal financial policies and practices
- Review the approved budget and schedule and confirm all material elements are reasonably reflected
- Devise reporting practices addressing
  - Content, format, frequency, distribution, sensitivity analysis, and reforecasting



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# Q&A only



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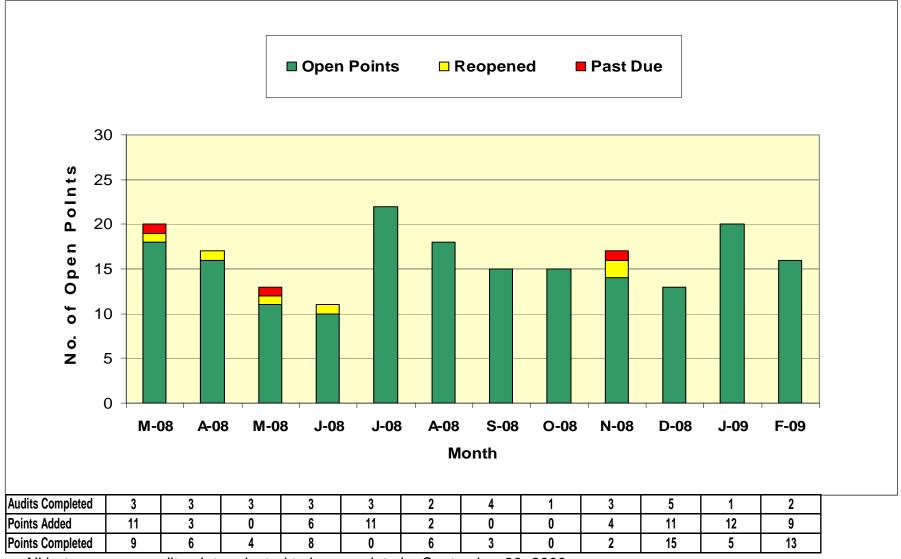
#### **ERCOT Market Credit Status**

		as of 1/3	1/2009		as of 2/28/2009								
	# of QSEs*	Estimated Aggregate Liability (\$)	% of EAL	Total Unsec Credit Limit / Security Posted		# of QSEs*	Estimated Aggregate Liability (\$)	% of EAL	Total Unsec Credit Limit / Security Posted				
Exposure in the ERCOT Market (owed to ERCOT)													
OSEs that meet ERCOT Creditworthiness Standards Ratings over BBB-	13	31,661,363	9%	179,802,684	U	13	28,918,584	8%	181,793,916	U			
<u>OSEs that do not meet ERCOT Creditworthiness Standards</u> Ratings below BBB- or not rated Cash & Letters of Credit Guarantee Agreements	53 20	192,216,509 130,874,251	54% 37%	318,801,000 512,784,745	S S	55 21	186,855,178 131,705,963	54% 38%	313,886,912 417,000,171				
Total Exposure	86	354,752,123	100%			89	347,479,725	100%					
Other QSEs in the ERCOT Market (ERCOT owes) <u>OSEs that meet ERCOT Creditworthiness Standards</u> Ratings over BBB-	4	(5,892,480)	-8%	37,338,279	U	4	(5,836,479)	-17%	35,347,047	U			
<u>OSEs that do not meet ERCOT Creditworthiness Standards</u> Ratings below BBB- or not rated Cash & Letters of Credit Guarantee Agreements	56 7	(48,925,263) (15,792,605)	-69% -23%	51,471,405 101,502,000		54 6	(16,627,336) (11,178,137)		29,947,855 127,061,174				
Total	67	(70,610,348)	-100%			64	(33,641,952)	-100%					
Total	153	]				153	l						

U: Unsecured since these QSEs meet the creditworthiness standards

S: Secured i.e. required to post collateral since these QSEs do not meet the creditworthiness standards

### 8. Committee Brief: ICMP – Status of Open Audit Points Cheryl Moseley



All but one open audit point projected to be complete by September 30, 2009.

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Finance & Audit Committee Meeting

### 8. Committee Brief: Audit Cheryl Moseley

## **Audits Completed**

(last 3 months) Internal Audits

- Protocol 1.4 Ethics Compliance
- Annual Employee Ethics Compliance Audit
- PC Remediation Plan (Special Request-Part 2 of 2)
- FY2008 Fraud Auditing
- NERC CIP Standards Auditable Compliance (Special request – Part 2 of 2)
- Nodal "Budget to Actual" Management Review (Special Request)

# External Audits\*

- 2008 SAS70 Audit (PricewaterhouseCoopers)
- Nodal Program Review of New Schedule/Budget (Report #8; Utilicast, LLC)
- Nodal Program Review –

Integration (Report #9; Utilicast, LLC)

# **Open Audits**

#### Internal Audits

- 2008 Year End Accruals Review
- Credit Process
- Protocol 1.4 Required Audit Confidentiality Compliance
- ERCOT's Long-Term Technology Strategy
- Change Control/Release
   Management
- Business Continuity and Disaster Recovery Plan

#### Planned Audits (next 3 months)

### Internal Audits

- Q1 2009 Fraud Auditing
- Employee & Contract Worker Onboarding, Transfer, Offboarding and Employee Termination Processes
- IT System Availability & Performance
- Operational Procedure
   Compliance

### External Audits\*

- 2008 Financial Audit (PricewaterhouseCoopers)
- Nodal Program Review Infrastructure and Integration Readiness (Report #10; Utilicast, LLC)

### External Audits\*

• 2009 SAS70 Audit (PricewaterhouseCoopers)

ERCOT

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8. Committee Brief: Audit Cheryl Moseley

Consultation/ Analysis Reports Completed

(last 3 months)

External Assessments
1 security assessment

Open Consultation/ Analysis Reviews

External Assessments

Planned Consultation/ Analysis Reviews (next 3 months)

External Assessments 1 security assessment planned



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ERCOT PUBLIC

										Eito	OT PUBLIC
					RELIABILITY COUNCIL						
$\bigcirc$	Strategic	$\bigcirc$	Operational Excellence	$\bigcirc$	Market Facilitation		Grid Reliability		Reporting		gal and Regulatory Compliance
	Strategy Development ctive setting adequately incorporates informed ut, market realities and management	linked to mission ar	Performance Monitoring actively monitored performance metrics of goals Performance status corrective action taken.		Customer Choice motes efficient choice by customers of energy ctive mechanisms to change incumbent s as desired.		priate tools are prudently configured to		Review Practices sures are taken to insure that closures are properly vetted and ig.	with all laws current and	Legal & Legislative are conducted in compliance and regulations. Impacts of proposed legislation are and communicated.
understood and		are effective and ef		Nodal Implementa defined scope.	Nodal Implementation Project tion on budget on schedule, and within	system changes standards.	Planning ning methods enable efficient responses to that are necessary to maintain reliability		Disclosure d other disclosures to intended ely, accurate and effective.	Internal Com managemen efficient.	Internal Control Compliance trol Compliance, processes and it standards are effective and
New Strategi business plar	c Plan needs to be integrated into the latest nning cycle.		aining & testing for 2009 started in January. Operations plan attestation to be issued by	budget & sched Action Plans de review # 9. No since the new s Software integri area of the prog teams to better risk mitigation p systems and th EDS environme program recent infrastructure pi	based on the old schedule & budget. New ule approved by the BOD. Management veloped for recommendations in Utilcast critical path milestones have been missed chedule was base-lined in October 2008. ation and integration testing is a critical risk tram. The program is currently reorganizing support this area and leadership is working on lans. Data center capacity to support Nodal build out of integration testing (iTest) and nts has been identified as another key risk. Th y assigned project managers to these ojects and conducted project kick-off ct schedules expected in two weeks.	reorganized/im staff to meet st horsepower". A ERCOT Stakel prioritized.	ng department staffing has proved and a plan is in place to increase akeholder desire for more "study list of studies desired by ERCOT and nolders is being prepared and will be			institutiona current po	developing processes to alize the ongoing training on licies and procedures for all aff and contract workers.
	Reputation ations by stakeholders lead to less cost and by resulting in enhanced enterprise value.		Workforce n, managerial and technical skills, bench d systems aligned with corporate goals.	Maintain credit ris acceptable limits.	Counterparty Credit k exposure for overall market within	Market Participar bulk electric grid	Bulk System Resources ats construct and make available adequate resources.	Internal & ex	Communication ternal communications are timely		Industry Standards actices provide stakeholders d assurances of quality.
market and th for the nodal congestion, h	bilicity associated with the delay of the Nodal he associated cost increases, new fee filings surcharge and System Administration fee, high nigh price volatility and credit defaults during egatively impact ERCOT's reputation.	Contractor agree individuals to con of contractors lea PUCT approved 1 ERCOT readines the delay in Noda needs of the Nod being updated for	onth turnover has dropped to 6.4%. ments have been modified for key tirue work; however, there is still some risk ving due to the shorten contracts until the he continuation of the Nodal project. s continues to be an on-going issue with ul. Training is being reviewed to meet the al market and procedures are currently ERCOT readiness. As of the end of T had 37 open full-time positions.		isk standard has been circulated and is being takeholders. A proposal is expected to be A in April.					compliance ERCOT is the compliance focus on t Compliance expect to	current decentralized e activities are adequate, in the process of centralizing ance function to provide more hese issues. The Chief peofficer started on Feb 1. We announce the centralized e organization in March.
provision of ser Investment S Standard in F	Fiscal Management uires competent, prudent and cost effective vices . Standard - The BOD approved revisions to the February. All current investments are made ope of the new approved Standard.	effectively managed Systems remain a expansion is plar Enough capacity advanced meterin the TCC1 expans for full production			Administration, Settlement & Billing applied to all participants. Accounting is tely reflects electricity production and delivery.	which facilitates of Response of g events has bee NERC standar Guides will exi will provide ad Increased winc operational cha A joint ERCO Task Force is a operational an and is making	Operational Responsibility It conduct their operations in a manner consistent grid reliability. enerators and LaaRs to grid operation en improving. Enhanced enforcement of ds and ERCOT Protocols and Operating st through the ERO / TRE and IMM which titional incentive for improved performance. I generation will present additional allenges that a study indicated can be met. Staff and TAC Renewable Technologies addressing a number of outstanding d planning issues regarding wind generation recommendations on changes to more te wind generation.	manag <sup>e</sup> meni financial repo	Adequacy and Integrity asses exist to support assertions embodied within orts.		Regulatory Filings stimony and other supporting e compelling and successful.

Legend: 1 Elevated Risk Level

Reduced Risk Level

(New Risk Categories / Descriptions Indicated in Green)

Year to Date Project Activity by Division

	Phase	Not Started	Initiation	Planning	Execution	Closing	Closed	Totals Excluding Non-Active	Cancelled	On Hold	Deferred	Totals by CART	Go-Live* (To Date)	Current Projected Go-Live (by Y.E.)	Original Projected Go-Live (by Y.E.)
	Corporate Operations	4	0	6	12	1	1	24	0	0	0	24	4	10	10
Ъ	IT Operations	2	2	0	3	0	0	7	0	0	0	7	0	6	6
C C		4	1	2	4	1	1	13	2	0	0	15	1	5	5
	System Operations	1	0	1	3	0	0	5	0	0	0	5	0	4	4
	Totals by Phase	11	3	9	22	2	2	49	2	0	0	51	5	25	25
	Total Non-Active									2					
* Note: Some projects in Closing and Closed Status went live in 2008 * Projects Gone Live in February 2009 (CO) PR-60058_01 Microsoft Project Server															



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### Year to Date Project Priority List (PPL) Status

PPL Iterations	Origination				Project Ph	ases				Deferred	Subtotal	Grand Total
	ege	Not Started	Initiation	Planning	Execution	Closing	Closed	On Hold	Cancelled	Projects	••••••••	
Original 2009 (	Original 2009 (October) PPL											45
	PUCT				2						2	
	Market				1		1				2	
	ERCOT	11	3	9	14	1	1		2		41	
Unexpected C	arry Over From 2008											6
	PUCT										0	
	Market										0	
	ERCOT				5	1					6	
New Projects A	Added (Since PPL Ap	oproval in Ja	nuary 2009	9)								0
	PUCT										0	
	Market										0	
	ERCOT										0	
2009 PPL Tota	2009 PPL Totals to Date										51	
	PUCT	0	0	0	2	0	0	0	0	0	2	
	Market	0	0	0	1	0	1	0	0	0	2	1
	ERCOT	11	3	9	19	2	1	0	2	0	47	
Totals by Proje	ect Phase	11	3	9	22	2	2	0	2	0	51	

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# Year to Date Projects Over \$1 Million

(CART) Project Number and Description	Total Budget	Total Committed	Metrics		
(Duration) Phase (Sponsor)	Scheduled	d Completion	Schedule	Budget	
(CO) PR-60075_01: Identity Access Management Schedule stoplight red due to time taken to re-schedule around Nodal 168 hour test.	\$2.66M	\$2.44M			
(2006-2009) Currently in Execution (B. Kahn)	Expected Comp	letion 4 <sup>th</sup> Qtr 2009			
(CO) PR-80001_01: (2 sub-projects, PR-80001_02 & PR-80001_03)MET Center Facility Analysis Deployment Phase 2	\$70M	\$1.35M			
(2008 - 2011) PR-80001_01, PR-80001_02 & PR-80001_03 currently in Planning (B. Kahn)	Expected Comp	letion 1 <sup>st</sup> Qtr 2011			
(MO/RO) PR-70007_01: MarkeTrak Enhancements	\$1.62M	\$1.64M			
(2007-2009) Currently in Execution (T. Doggett)	Expected Comp	letion 1 <sup>st</sup> Qtr 2009			
(CO) PR-80047_01 TCC1 Data Center Expansion	\$6.75M	\$.065M			
(2009-2009) Currently in Execution (B. Kahn)	Expected Comp	letion 4 <sup>th</sup> Qtr 2009			



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#### Baseline Budget vs. Actuals for Projects Closed in Lawson for 2009

Project	Description	Year Implemented	Baseline Budget	Actuals	\$ Variance Fav/(Unfav)	% Variance Fav/(Unfav)	Explanation	
60020_02	Lawson 9.0 Upgrade Phase II	2008	\$ 663,700	\$ 580,418	\$ 83,282	13%	Based on multiple failed attempts of upgrading the application in the test environment, the project team planned and budgeted for a failed migration to the production environment; fortunately, the migration was successful on the first attempt.	
50070_02	Unit Testing Automation and Electronic Submittal via Web	2008	48,100	43,037	5,063	11%	Less internal development and testing labor required than projected.	
70054_02	Blade Refresh Phase II	2008	275,200	257,438	17,762	6%		
40066_04	Lodestar 4.7 Upgrade	2008	410,500	\$ 638,305	(227,805)	(55)%	<ul> <li>iTest schedule was extended due to system instability (CR#5)</li> <li>Additional scope added (CR#6)</li> <li>No rebaselines for the above change requests</li> </ul>	
60094_01	Physical Access Control Software and Hardware Upgrade	2008	666,500	\$ 646,726	19,774	3%		
NOTES		Count = 5	\$ 2,064,000	\$ 2,165,923	\$ (101,923)	(5)%		

NOTES:

1. Baseline budget does not include change controls that were approved without granting a new baseline budget.

2. List and totals include projects delivered and reported in previous years Project Management reports but closed in Lawson in 2009.

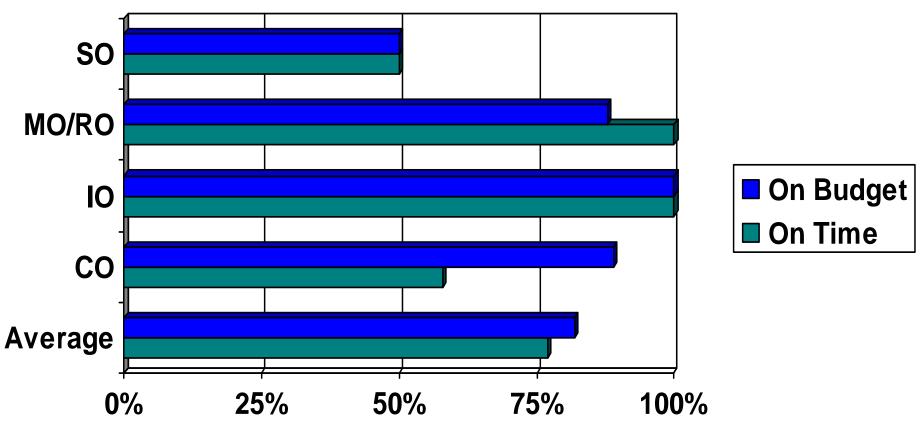
3. Favorable is when a project is delivered under budget. (UnFav)orable is when a project is delivered over budget.

4. Explanations are not required for variance + or - 10%



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2009 Active Projects Performance



Note: Includes projects started in previous years. Projects that change to inactive states will impact results.



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# **Go Live Projects for February 2009**

• PR- 60058\_01 Microsoft Project Server Upgrade

## - Scope:

- Upgrade Microsoft Project Server from 2003 to 2007
- Automate project status reports.

### - Deliverables:

- Migrate project schedules from Project Server 2003 to 2007
- Automate project status reports
- **Timeline**: September 2007 February 2009



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# Large Project Moving to Execution

- 80047\_01 TCC1 Data Center Expansion
  - Scope:
    - Expand existing TCC1 Data Center by 2,000 square feet.

#### – Deliverables:

- Additional 2,000 square feet in existing TCC1 Data Center
- Reconfigure TCC1 2<sup>nd</sup> floor to accommodate displaced employees
- Relocate annex workshop to new equipment storage area

## - Timeline:

• January 2009 – November 2009

# – Approval Dates:

• Final COCART approval to move to Execution, February 25, 2009

# Board Request:

• Board previously approved at January 2009 BoD Meeting. No further action required at this time



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# **Large Project Moving to Execution**

### • 80027\_01 Advanced Metering Interim Settlement Solution

#### - Scope:

• This project supports the interim settlement of all provisioned Advanced Meters using actual 15 minute data as defined by PUCT Project 34610 (SubProject 3, ERCOT Settlement Project).

#### - Deliverables:

- The creation of a new usage data loading process for ERCOT to receive15-minute interval data from advanced meters
- Ability for Market to receive interval data from ERCOT using dynamic extracts
- Ability to settle distributed generation received from advanced meters
- Changes to ERCOT's IT infrastructure and storage in order to accommodate increased volume 15-minute data used in settlements of up to one million ESIIDs.

### – Timeline:

Go-live November 2009

### – Approval Dates:

• ERCOT Executive Team Approval, March 2, 2009

### Board Request:

• Approval to gate to Execution with budget over \$1M



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# **Large Project Moving to Initiation**

• PR-90004\_01 Data Storage

#### - Scope:

- Procure multi-level tiered storage to support standard production growth and Information Life Cycle (ILM) strategy
- **Deliverables**: Executed in two phases:
  - phase 1 to purchase, install and configure high-speed, tier-1 storage to support production
  - phase 2 to purchase, install and configure multi-tiered storage in support of ILM strategy

#### - Timeline:

• March 2009 – December 2009

#### – Board Action:

 None at this time – approved for 2009 PPL. Project over \$1M – will request approval to move into Execution and final NTE amount at future BoD meeting.



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# Large Project Update

• 70007\_01 MarkeTrak Enhancements

#### - Scope:

• Enhance the tool to allow for Market Participants (MPs) to manage and track their retail issues and data resolutions with ERCOT more efficiently

#### – Deliverables:

- Increased usability
- Improved workflow of MarkeTrak Issues
- Enhanced reporting functionality

#### - Timeline:

• September 2007 – January 2009

### – Board Request:

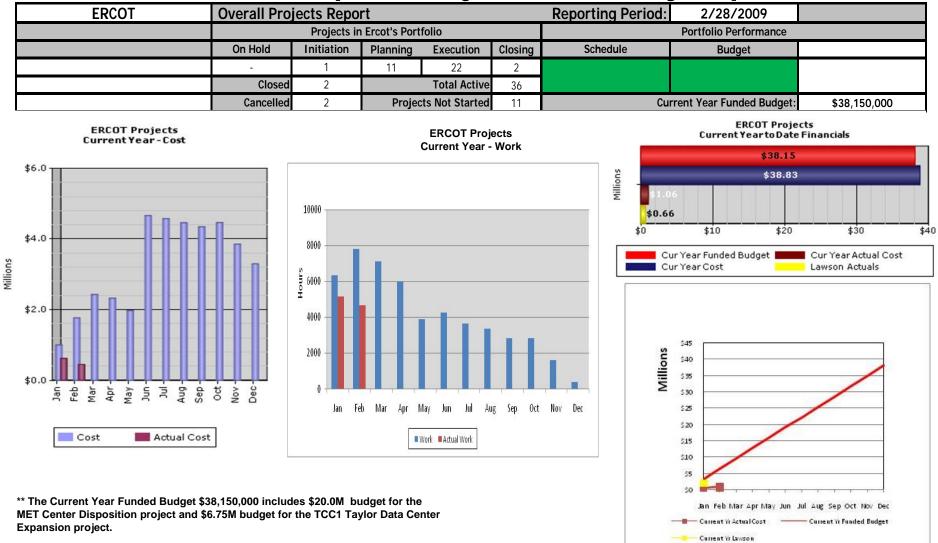
Approval to increase NTE budget amount



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# **ERCOT Enterprise Projects Summary Report**





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Future Agenda Items – April 2009

- Standing Internal Audit agenda items
- Market Credit Risk Standard
- Financial audit update
- Update on Nodal filing
- Insurance update
- Financing update
- Investment update
- Annual review of the procedures for handling reporting violations
- Committee briefs
- Future agenda items



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#### Quarter 1

- $\sqrt{\phantom{a}}$  •Elect officers and confirm financial qualifications
- $\sqrt{\phantom{1}}$  •Vote on CWG Chair/Vice Chair

#### Quarter 2

- •Report results of annual independent audit to the Board
- •Review the procedures for handling Reporting violations
- •Review results of annual audit, together with significant accounting policies (including required communications)
- •Review ERCOT Annual Report
- •Review operating plan and budget assumptions
- •Review and approve Internal Audit Department Charter
- Conduct annual review of insurance coverage(s)
- •Review the Company's dealings with any financial institutions that are also market participants

#### Quarter 3

- •Appoint the independent auditors for upcoming year
- ·Approval of independent auditor fees for upcoming year
- •Review of committee charter
- •Approve the Guidelines for Engagements of External auditors for Other Services (pre-approval policy)
- •Assessment of compliance, the internal control environment and systems of internal controls
- •Review and approval of annual operating budget
- •Report by CWG Chair on ERCOT credit policy
- •Review updated year-end forecast

#### Quarter 4

- •Approve audit committee meeting planner for the upcoming year, confirm mutual expectations with management and the auditors
- •Review and approval of Financial & Investment policies
- •Approve scope of internal auditing plan for upcoming year
- •Assessment of the adequacy and effectiveness of the Internal Audit staff
- •Perform Finance & Audit committee Self Assessment
- •Review requirements for membership in CWG
- •Review and approve CWG charter
- •Review updated year-end forecast
- •Review the Company's dealings with any financial institutions that are also market participants
- •Review scope of annual financial audit
- •Review of external auditor quality control procedures and independence

#### **Recurring Items**

- •Review minutes of previous meeting
- •Report monthly matters to the Board (chair)
- Review EthicsPoint activity
- •Review significant audit findings and status relative to annual audit plan
- •Review investment results quarterly



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