

### **ERCOT Finance & Audit Committee Meeting ERCOT**

#### 7620 Metro Center Drive, Austin, Texas Room 168 July 18, 2006; 8:00 a.m. - 10:00 a.m.\*\*

Agenda Item #	Description/Purpose/Action Required	Presenter	Time
	Call to Order	C Karnei	8:00 a.m.
1.	Approval of Minutes* (Vote) (06/20/06)	C Karnei	8:00 a.m.
2.	Election of Vice-Chair (Vote)	C Karnei	8:05 a.m.
3.	SAS 70 Audit Plan	S Barry	8:10 a.m.
4.	CWG Proposals	M Davies	8:20 a.m.
5.	2007 Budget Preview	M Petterson	8:40 a.m.
6.	Nodal Financing/Liquidity Planning	C Yager	8:55 a.m.
7.	Internal Control Audit Update (D&T Preliminary Feedback)	C Moseley	9:05 a.m.
8.	SAS 70 Update/2005 Remediation Status	A Delenela / S Barry	9:10 a.m.
9.	Committee Briefs	All	9:20 a.m.
	<ul><li> Credit Stats</li><li> Quarterly Investment Results</li></ul>	C Yager	
10.	Future Agenda Items/Other Topics	S Byone	9:25 a.m.
11.	Adjourn to Executive Session		9:30 a.m.
	Update on Internal Audit Staffing	B Wullenjohn	9:30 a.m.
	Significant Audit Findings	C Vance	9:35 a.m.
	• Ethics Point	C Vance	9:50 a.m.
	Adjourn		9:55 a.m.

<sup>\*\*</sup> Background material enclosed or will be distributed prior to meeting. All times shown in the Agenda are approximate The next FA Committee Meeting will be held August 15, at ERCOT, 7620 Metro Center Drive, Austin, Texas.

#### **Draft MINUTES OF THE ERCOT FINANCE & AUDIT COMMITTEE MEETING**

Austin Met Center 8:00 A.M. **June 20, 2006** 

Pursuant to notice duly given, the meeting of the Electric Reliability Council of Texas, Inc. Finance & Audit Committee convened at approximately 8:02 A.M. on **June 20, 2006**. The Meeting was called to order by **Darrell Hayslip** who ascertained that a quorum was present.

#### **Meeting Attendance**

Committee members:

		•	
Clifton Karnei,	Brazos Electric	Cooperative	Not Present
Chair	Cooperative		
Darrell Hayslip,	Calpine Corporation	Ind. Generator	Present
Vice Chair, Acting			
Chair			
Robert Manning	H-E-B Grocery Co.	Consumer	Present
Miguel Espinosa	Independent Board	Independent	Present
	Member	Board Member	
R. Scott Gahn	Just Energy	Ind. Retail	Present
		Electric Provider	
John Houston for	Centerpoint Energy	Investor-Owned	Present
Tom Standish		Utility	

#### ERCOT staff and guests present:

Byone, Steve	ERCOT (CFO)				
Campbell, Cassandra	ERCOT				
Delenela, Ann	ERCOT				
Doolin, Estrellita	ERCOT				
Jones, Sam	ERCOT (CEO)				
Kolodziej, Eddie	Customized Energy Solutions				
Lanford, Lane	PUC (Executive Director)				
McElfresh, Brandon	ERCOT				
Meek, Don	ERCOT				
Moseley, Cheryl	ERCOT				
Mueller, Paula	PUC (Deputy Executive Director)				
Petterson, Mike	ERCOT				
Roark, Dottie	ERCOT				
Taylor, William	Calpine				
Vance, Cathy	ERCOT				
Vincent, Susan	ERCOT				
Wullenjohn, William	ERCOT (via telephone)				
Yager, Cheryl	ERCOT				

#### **Approval of Previous Minutes**

Miguel Espinosa moved to approve the minutes for the previous meeting held on May 16, 2006; Scott Gahn seconded the motion. The motion passed unanimously.

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#### **Review 2005 Financial Audit Recommendations**

Mike Petterson provided an overview of the PricewaterhouseCoopers (PwC) report that was distributed to the Committee on May 16, 2006 and was included with the Board meeting materials for June 20, 2006. Mr. Petterson noted that the report identified one significant deficiency regarding year-end accruals and cut-off; however, the identified issues had no significant net effect on the 2005 financial statements. Mr. Petterson explained that the report also noted three other less significant deficiencies: preparation, review, and approval of journal entries (for which ERCOT had already made adjustments); accounting for the interest rate swap; and preparation, review, and retention of period end account reconciliations. Mr. Petterson confirmed to the Committee that, as described in the report, all deficiencies were cleared before the June 30, 2006 month-end close.

Miguel Espinosa asked if staff was comfortable that all issues had been resolved. Mr. Petterson confirmed that, although there was always room for improvement in any organization, all issues had been resolved.

Mr. Petterson notified the Committee that staff would, in the near future, like to present material and seek guidance from the Committee members on the threshold of "materiality" relative to ERCOT's financial statements and decisions made by users of the financial information, and the threshold for transactions deemed "consequential" or "material." Mr. Petterson noted that identifying the agreed upon levels would be helpful to staff as well as PwC auditors in future audits.

#### **Procedures for Handling the Reporting of Violations**

Cathy Vance informed the Committee that during the annual mandatory antitrust training of ERCOT employees in the spring by the Legal Department, she had conducted fraud prevention training. Ms. Vance explained that this training had included a discussion of the mechanisms for the reporting of complaints to ensure that employees were aware of their many options. Ms. Vance also notified the Committee that ERCOT was preparing for its annual ethics reaffirmation process for employees. She explained that ethics training would be completed in this process through PowerPoint presentation materials sent to each employee. After reviewing the training materials, employees will be required to execute a reaffirmation of their Ethics Agreement within three to five days.

#### **Review External Auditor Service Pre-approval Status**

Mike Petterson reminded the Committee that the Committee Charter requires the Committee to pre-approve all non-audit services provided by ERCOT's independent auditor (PwC), with exception for nominal items which may be approved after the fact. Mr. Petterson notified the Committee that PwC provides only one non-audit service to ERCOT, which is a subscription (<\$5,000) to an accounting research and reference database application, which was preapproved by the Committee in November 2005.

#### Review and approve ERCOT annual report

Dottie Roark reviewed the ERCOT annual report with the Committee, answered questions and requested approval of the annual report.

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Miguel Espinosa moved to approve for release the annual report; Bob Manning seconded the motion. The motion passed.

#### **Committee Briefs**

#### Risk Stop Light Report Update

Don Meek reviewed the changes on the Risk Management Event Profile Matrix ("Stop Light Report") with the Committee. Mr. Meek noted that there had been a reduction in risk in Counterparty Credit due to adopted PRRs and Communications due to internal activities, including the finalization of documentation of a Crisis Communication Plan. Mr. Meet also stated that ERCOT has 'stabilized' risk measures after April EECP event. Mr. Meet noted that there was an increase in Internal Control Compliance Risk due to staff turnover and lack of training, and that Human Resources and Nodal Implementation still required 'special attention' due to excessive risk levels.

#### **Credit Update**

Cheryl Yager provided a brief overview of the credit update materials provided to the members, including the average weekly pricing. Ms. Yager explained the benefit of the timeline-shortening PRRs that had recently passed by estimating the savings to the market in 2005 if the new PRRs had already been in place. Ms. Yager confirmed that the Credit Work Group continues to work on long term credit solutions.

#### Plan for PUCT involvement in 2007 Budget Preparation

Darrell Hayslip explained that Lane Lanford, Executive Director of the Public Utility Commission ("PUC"), and Paula Mueller, Deputy Executive Director of the PUC, had come to discuss PUC involvement in the 2007 Budget preparation with the Committee. Mr. Lanford and Ms. Mueller explained that, because of the nature of the fee case (contested case requiring notice and opportunity for parties to object); it could not be conducted with the collaborative process requested by the Committee. Ms. Mueller explained that the staff must follow certain processes in preparing the case and the Commissioners must make their fee decision based upon the evidence in the fee case record. Mr. Lanford and Ms. Mueller confirmed that the ERCOT fee process is different from the rate process used for regulated utilities and may need to be conducted more like the PUC budget process.

Mr. Lanford suggested that it might be possible to conduct the fee case process in pieces, with early hearings on certain of the important or controversial concepts, such as debt financing and projects. Darrell Hayslip noted that the Committee was looking for alignment of philosophy with the PUC, so that ERCOT could work on the items that were of importance to the PUC. Mr. Lanford suggested that the process might be broken into several phases, with open hearings during each phase. Mr. Lanford proposed that the categories of the budget could be discussed in the first phase of the process and the amount proposed by ERCOT for each budget category could be determined in the second phase of the process. ERCOT would then get to hear from the Commissioners regarding any "hot button" topics before it finalized the proposed budget, and both parties would better understand which issues would likely be controversial.

Ms. Mueller suggested that the ERCOT budget development process and fee approval process would always be separate—even if inefficient—and cited the following items as likely to be of

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interest to the commissioners: 1) compensation levels, 2) use of contract labor, 3) debt financing, 4) projects, and 5) other.

Mr. Espinosa stated that ERCOT would like a smoother process and would like to know, early in the process, what additional information was sought by the PUC. Mr. Espinosa cited an example of the compensation study which had been criticized by Commissioner Smitherman, because it did not include information from other ISOs. However, the reason the study didn't contain ISO data was because of a requirement by PUC staff or a different Commissioner. Mr. Lanford stated that it was never a good idea for ERCOT to act upon the direction of one Commissioner, since it took at least two Commissioners to approve a ruling Mr. Hayslip stated that the Committee was pleased that the ERCOT budgeting process was getting better each year and that ERCOT would continue its efforts to improve communication with the PUC to align philosophies regarding the budget and fee.

#### **Nodal Funding Update**

Cheryl Yager reviewed the status of the Nodal Surcharge filing. Ms. Yager confirmed that ERCOT had filed a request to begin recovery of an interim surcharge to begin funding the Nodal Market Redesign project at the rate of \$.0663, and that no settlement had been reached. Ms. Yager informed the Committee that the hearing on the Nodal Surcharge was set for July 21, 2006. Ms. Yager explained that the spending needs for Nodal will drive ERCOT's need to increase available liquidity to remain compliant with ERCOT Financial policy, and that staff is currently refining forecast of amount of liquidity required to fund the Nodal project. Ms. Yager indicated that staff would present various options for the Committee's consideration during the 3<sup>rd</sup> quarter.

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#### **Future Agenda Items and Other Topics**

Steve Byone informed the Committee that ERCOT needed request authorization from the PUC for a "Special Fee" to enable ERCOT to bill Entergy for costs incurred in connection with the interconnection study requested by the Commission. Mr. Byone confirmed that ERCOT is incurring costs to conduct the study but is not currently authorized to seek reimbursement for the work directed by the Commission. Accordingly, ERCOT expects to prepare a filing for the Special Fee in the next few weeks. Mr. Byone stated that staff had informed him that they expected to expend less than \$100,000 on the study.

Mr. Byone informed the Committee that the prioritization of projects in TAC was on schedule. Mr. Espinosa stated that the constant of \$25 million did seem suspect and would like to determine how best to approach the project budgeting.

#### **Adjournment**

At approximately 9:10 A.M., the meeting was adjourned and the Committee went into Executive Session. The next regularly scheduled meeting will be held on the morning of July 18, 2006.

Susan Vincent, Secretary

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# **Election of Vice-Chair (Vote) Clifton Karnei**









### Agenda

- Overview
- Project Scope
- Higher Risk Areas
- Timeline
- Status

### **Overview**

- SAS 70 is an examination of Internal Controls
- ERCOT has been the subject of numerous internal control audits
- SAS 70 Scope fits in this way:
  - Covers market activities not internal accounting (fee matters)
  - Primarily for benefit of market participants and their auditors
  - Recurring in nature not a one time project (like some ERCOT controls audits)
  - Covers an specific period of time

# Why Do Organizations Produce SAS No. 70 Reports?



- Primarily to communicate necessary controls information and independent assurance to customers (market participants) relating to transactions processed by the service provider (ERCOT).
  - Independent or Financial Auditors of a user organization
  - Internal Audit department of a user organization
  - Sarbanes Oxley Section 404 compliance.
- Secondarily for internal purposes
  - management internal control and fiduciary responsibilities to market
  - Board/ Audit Committee oversight/ governance

# Now We Know How It Is Used, But What Does "SAS No. 70" Mean, and do I care about the other 69 SASs?



Statements On Auditing Standards Number 70 Reports on the Processing of Transactions by Service Organizations

- Also known as a "Third-party Comfort Report"
- Standards documented by the American Institute of Certified Public Accountants (AICPA)

### **ERCOT SAS 70 History**

2002 – Type I report issued.

2003 – Internal diagnostic only – no external report

 2004 – Type II report covering period May 1, 2004 through October 31, 2004

 2005 – Type II report covering period April 1, 2005 through September 31, 2005

### Scope of SAS 70

- Scope comprises 18 total control objectives
  - Similar to Scope of 2005 SAS 70
  - 13 business processes
  - 5 information systems
- Functions and processes covered:
  - Business processes and general controls that impact or affect financial wholesale market settlement
  - Processes that are otherwise "invisible" to the members and upon which they must rely on ERCOT for controls

### **Areas of Emphasis**

### **Exceptions noted in prior year's SAS 70 Report**

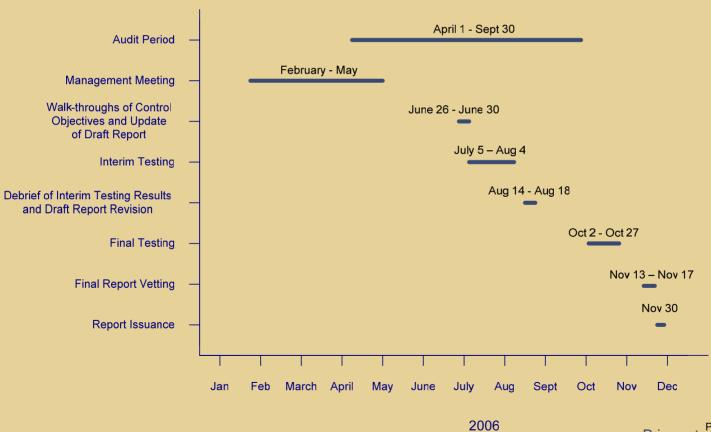
- Controls over the monitoring of logical (IT) security
- Controls over granting of access and subsequent monitoring of access to sensitive facilities

Higher risk area for most ISOs/RTOs – Controls over change management - particularly software emergency changes

Changes to Protocols since the last audit

Changes in Key Personnel and responsibilities

### **Timeline Overview**



### **Current Status**

- Walk-throughs were conducted in June for all areas
- Pre-assessment of IT Security recertification not complete
- Process documentation for SAS 70 report has been revised
- Control objectives and test plans have been prepared for all areas
- Interim testing commenced July 5<sup>th</sup> expected completion by August 4th

### **July Credit Update**

- To meet the F&A Committee's request that the Credit WG develop options for dealing with residual credit exposure, Credit WG met in Austin on June 23
  - At its May 2006 meeting, F&A requested that Credit WG present the "book end" options for addressing remaining credit exposure as well as areas of consensus in the group
- Credit WG members agree that a great deal has been accomplished over the past year to improve the credit profile
  - Discussion centered around what to do with remaining credit exposure



### **Market Improvements to date**

- Current solution reduces Mass Transition timeline from about 22 days to approximately 15 days
  - By June 2007 an additional 5 days will be cut
- PRR 625 increased notice period for QSE dropping an LSE from 5 business days to 12 business days (effectively collateral)
- PRR 568 reduces settlement date from 17 to 10 days after operating day
- PRR 638 changes the settlement invoice due date from 16 calendar days to 5 business days
- PRR 643 reduces the number of days allowed to cure a breach from 3 days to 2 days



#### At one end:

### Maintain current collateral requirements

- Over past 4 years, defaults have been charged to the market for less than \$0.01 / MWh in uplifts
- To fully collateralize for a Mass Transition, collateral requirements may double or triple
- Increases in collateral can restrict competition by requiring greater capital commitments, creating a barrier to new entrants and potentially forcing out existing ones or curbing growth
- Burdensome collateral requirements that a QSE cannot meet could drive a default in the future



#### At the other end:

### Address credit risk not managed by previous changes

- Maintaining a financially stable market that attracts investment grade entities is desirable
  - Investment grade entities may be less likely to participate as QSEs in a market that expects QSEs to absorb potentially significant losses
- It is appropriate for entities operating in the electricity market to be required to demonstrate financial strength
- Higher credit risk entities should mitigate their own credit exposure
- Lower credit risk entities should not be required to "subsidize" those that are higher credit risk
  - Those that are financially strong have built this cost into their pricing structures



# Various methods discussed to reduce credit exposure without increasing collateral:

- Create a self-funded default reserve
  - Potentially risk adjusted (higher risk entities pay at a higher rate)
  - Funded based on either their use of the BES, base amount of load, or a combination of both
- Supply verification process
- Change (broaden) allocation for default uplift
- Reduce time to post collateral from 2 bus days to 1 bus day (munis and coops may continue to have 2 bus days)
- Reduce time to cure a breach from 2 bus days to 1 bus day
- Utilize credit insurance
- Define exposure in excess of 100% of collateral as an immediate breach



Various methods discussed to reduce credit exposure using collateral:

- Include full potential exposure at default in exposure calculation that reflects typical behavior of defaulting entities (e.g. leaning 100% on the BES)
- Use 52 week rather than 9 week "look back" period
- Create a working credit limit which allows an entity to utilize some % of collateral posted + unsecured (85/90%) rather than allow credit exposure to exceed 100% of posted collateral + unsecured credit limit
- Establish a "minimum" level of collateral required



### Areas of agreement and ongoing dialogue

- Credit WG reached consensus on and will pursue initiating a PRR to:
  - Reduce time to post collateral from 2 bus days to 1 bus day
    - munis and coops may continue to have 2 bus days
  - Reduce time to cure a breach from 2 bus days to 1 bus day
- Credit WG extensively discussed and feel that there is potential in pursuing:
  - Creating a self-funded default reserve
  - Creating a working credit limit which allows an entity to utilize some % of collateral posted + unsecured (85/90%) rather than allow credit exposure to exceed 100% of posted collateral + unsecured credit limit
  - Accepting some level of unmitigated credit exposure
  - Use of credit insurance for either "base" coverage or "excess" coverage



Revised timelines (in business days)				
Identify problem / make collateral call	<u>Orig</u> <b>0</b>	Curr <b>0</b>	Long <b>0</b>	Further <b>0</b>
Notice periode				
<ul><li>Notice periods</li><li>Collateral due</li></ul>	2	2	2	1
<ul> <li>Notice of default given</li> </ul>	3	2	2	1
<ul> <li>2 BDays to cure default</li> </ul>	6	4	4	2
Mass transition				
<ul> <li>Conference call to begin process</li> </ul>	7	5	5	3
<ul> <li>POLRs initiate switches</li> </ul>	10-12	8	6	4
Switch complete by TDSP	16-18	11	8	6
Calendar days (approx)	22-26	15-17	10-12	8-10



### Revised potential loss in exit scenario

Potential loss (simplified – w / 3 weeks of collateral) (in 000's)

	Orig	Curr		ong	Further	
Collateral held  1,000 MWh/day x \$100/MWh =  x 10% x 21 days  At default	\$140	\$ 210	\$	210	\$	210
1,000 MWh/day x \$100/MWh = x 100% x ? days	<u>\$ 2,200</u>	\$ 1,500	\$	1,000	\$	800
Potential market loss	\$ 2,060	\$ 1,290	\$	790	\$	590
For 100 MWh/day For 10,000 MWh/day	\$ 206 \$20,600	\$ 129 \$12,900	<b>\$</b>	79 7,900	\$ \$	59 5,900
Reduction in exposure		37%		62%		71%



### **Estimated Savings**

			After Interim						
			Tot Est	<u>(</u>	Changes - Est		<u>C</u>	Changes - Est	
Entity Es	st MWh/day	Est ESIDs	<b>Exposure</b>		Savings			Savings	
LSE 2	3,500	12,250	5,160,000		4,941,000	96%		5,100,000	99%
LSE 1	350	3,000	410,000		355,000	87%		391,000	95%
QSE 2	65	550	200,000		91,000	46%		121,000	61%
QSE 1	50	500	30,000		10,000	33%		24,000	80%
LSE 3	1,500	10,000 (liab paid)	-		-				
QSE 3	125	2,500 (liab paid)	-		-				
To	otal		\$ 5,800,000	\$	5,397,000		\$	5,636,000	
Estimated residual liability			\$	403,000		\$	164,000		



### **Next steps**

- CWG will be voting to see if they can reach consensus on other measures
- CWG will report to F&A at their July meeting
- To the extent Credit WG identifies consensus around additional action items, it will file a PRR to propose changes to the Protocols.

Note: While the Credit WG is made up of representatives from most market segments, as a Working Group, its voting rules are not structured to ensure that all segments are represented. Given that, the Credit WG will make recommendations and propose changes to Protocols that will be fully vetted by PRS and TAC.



### **Status Update**

- Consolidating and Reviewing Preliminary Budget Requests
- Conducting CFO/Director Review Meetings
- Assessing Staffing Requirements
  - Operating & maintenance
  - Zonal projects
  - Texas Nodal Market Implementation Program impact on base operations resource requirements
  - Regional Entity
- Reforecasting 2006 Expenditures Projections
- Schedule Check



### **Assumptions**

- Efficiency of operations and cost consciousness
- Revenue
  - ERCOT System Administration Fee at currently approved level \$0.4171 per MWh
    - MWh growth 3.5% producing approximately \$4.5 million additional revenue in 2007
- Texas Nodal Market Implementation Program
  - Direct program costs not included in ERCOT base operating budget
  - Funded through a temporary PUCT-approved surcharge
- Staffing & Compensation
  - Consistent with ERCOT's approved compensation strategy
  - Headcount for base operations to remain at current approved level of 589
  - 4% salary adjustment planned for merits and promotions
  - Variable Compensation Program eliminated



### **Assumptions (cont.)**

- Zonal Projects
  - \$36.4 million portfolio
  - 60% debt funding / 40% revenue funding

#### Regional Entity

- Funding requirements included as identifiable increment in 2007 budget
- Recovery
  - through NERC (approximately 80% 90%)
  - through System Administration Fee (approximately 10% 20%)

#### Independent Market Monitoring

- Funding requirements included as identifiable increment in 2007 budget
  - Consultant cost, ERCOT staff commitment, office space, and project investments



### **Assumptions (cont.)**

- Consultant and Contractor Utilization
- Employee Expenses
- Employee Events Eliminated



#### **Issues**

- "Cost Reduction Study"
  - Suggestion offered by Chairman Hudson
- Internal Control Objectives
  - SOX 404
- Communications Requirements
  - PUCT staff
  - Legislative personnel
  - Market participants
- NERC Security Requirements
- Other



### **2007 Project Prioritization Status**

- CO (Corporate Operations) and IO (IT Operations) reviewed and approved by PRS and TAC
- MO (Market Operations) reviewed and approved by COPS, PRS and TAC
- RO (Retail Operations) reviewed and approved by RMS, PRS and TAC
- SO (System Operations) reviewed and approved by WMS, ROS, PRS and TAC



### • 2007 Zonal Project Prioritization and Funding Request

Program Area	Budget	Project	Carryover	Cour	ts By Pric	rity
	Request	Count	\$	Carryover	Critical	High
СО	\$ 5,750,000	31	\$ 900,417	2	13	16
Ю	\$16,000,000	14	\$1,322,316	5	8	1
МО	\$ 2,058,000	16	\$ 912,225	7	1	* 7
RO	\$ 7,659,000	11	\$4,385,000	5	0	6
so	\$ 4,908,000	17	\$2,399,873	9	8	0
Total	\$36,375,000	89	\$9,919,831	28	30	30

<sup>\*</sup> MO also plans to execute 1 "High/Medium" project



#### 2007 Project Prioritization Notes by Program Area

#### CO

- Significant increase in requested funds due to enhanced ability to deliver projects that were prioritized low in prior years
- Security staff is now in place

#### IO

- Large increase in funds requested for hardware replacement/upgrade
- Hardware (primarily servers) is retired and upgraded every 3 to 4 years
- 2007 and 2008 is the proper timeframe for this activity

#### MO

- Lower than usual budget request due to Nodal effort
- Much of the MO list relates to EIS/EDW

#### RO

- Funding request is similar to prior years
- Large Carryover item is for Texas SET 3.0/Mass Transition/T&Cs

#### SO

- Lower than usual budget request due to Nodal effort
- Only Carryover and Critical projects will be executed



# Nodal Financing/Liquidity Planning Cheryl Yager

### **Summary – Fee case**

Filed information package with PUC

June 2

Scheduled hearing

July 21

- Temporary funding of ongoing Nodal costs is covered through currently established ERCOT debt facility
  - Existing ERCOT debt facility was not "sized" to accommodate spending on the scale of Nodal
- Expect to need additional borrowing capacity by Oct /Nov to maintain liquidity requirements under Financial Standard



# Nodal Financing/Liquidity Planning Cheryl Yager

#### Begin conversations with potential lenders

- JPMorgan Chase (current lender-revolver/term)
- other banks
- Cooperative Finance Corporation (CFC)
- Senior Note holders (current and possible)
- Others

#### Currently will

- Identify potential financing structures
- Understand where rates are currently

#### As ERCOT review options, we will look for

- Cost effective debt financing alternatives
- Flexible structures
- Interest rate risk mitigation strategies



# Nodal Financing/Liquidity Planning Cheryl Yager

- Alternatives being considered
  - Expansion of existing revolver and/or term facilities
  - Establish similar revolver facilities with another bank or the CFC
  - Addition of a new traunche of Senior Notes
  - Interest rate swaps as debt is added
  - Other
- Expect to bring analysis of specific proposals for review in September and request approval of debt to execute in September or October



# Internal Control Audit Update (D&T Preliminary Feedback) Cheryl Moseley

- Completing control self assessments on updated controls
- Receiving preliminary feedback from Deloitte & Touche on control framework for processes
- Addressing comments/suggestions provided by D&T on the control framework; making modifications if necessary
- D&T is performing transactional testing
- Current plan is for D&T to provide an initial report by the end of August



## SAS 70 Update/2005 Remediation Status Ann Delenela/Sean Barry

#### CO17 & CO18 coordinated by Information Systems Security

- CO17: Logical Security Controls
  - 3 information requests received consisting of 63 requirements; 40 complete, 16 in process, 7 require clarification
  - 7 working groups tasked with providing information
- CO18: Physical Security Controls
  - 3 information requests received consisting of 22 requirements; 1 request outstanding
  - 3 working groups tasked with providing information



## SAS 70 Update/2005 Remediation Status Ann Delenela/Sean Barry

#### In Process

 In Planning for Identity & Access Mgmt Project; Execution scheduled to begin September 2006

#### Completed

- Completed User Recertification effort for Logical Access Control—CO17 (Logical Security)
- Implemented 100% Monthly Audit for Facility Access Control—CO18 (Physical Security)
- Completed update of CCTV Cameras and Monitors—CO18
- Standardized Server Hardening and Configuration Guidelines—CO17



# Committee Brief: Credit Cheryl Yager

#### **ERCOT Market Credit Status**

as of 05/31/2006 as	ns of 06/30/2006
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	# of QSEs*	Estimated Aggregate Liability (\$)	% of EAL	Total Unsec Credit Limit / Security Posted		# of QSEs*	Estimated Aggregate Liability (\$)	% of EAL	Total Unsec Credit Limit / Security Posted	
Exposure in the ERCOT Market (owed to ERCOT)										
<u>QSEs that meet ERCOT Creditworthiness Standards</u> Ratings over BBB-	7	19,723,333	6%	221,449,377	U	6	22,049,374	7%	60,454,206	U
<u>yaes unacuo nocimeecekoo i oreulworunness</u> Standards										
Ratings below BBB- or not rated Cash & Letters of Credit Guarantee Agreements	37 11	129,020,519 161,987,474	42% 52%	255,898,664 320,500,000	s s	38 11	149,408,282 138,772,412	48% 45%		s s
Total Exposure	55	310,731,326	100%			55	310,230,068	100%		
Other QSEs in the ERCOT Market (ERCOT owes) <u>QSEs that meet ERCOT Creditworthiness Standards</u>		<i>(</i>					(44.554.455			l
Ratings over BBB- <u>USES trial do not meet EKCOT Creditwortniness</u> <u>Standards</u>	9	(5,663,794)	-8%	176,564,077	U	10	(11,931,460)	-15%	118,473,505	U
Ratings below BBB- or not rated Cash & Letters of Credit Guarantee Agreements	41 11	(27,363,111) (34,817,076)		79,593,425 120,200,000	S S	45 13	(37,245,563) (31,848,296)	-46% -39%	94,473,527 120,544,000	s s
Total	61	(67,843,981)	-100%			68	(81,025,319)	-100%	I	
Total	116					123				

U: Unsecured credit limit assigned to QSEs that meet the creditworthiness standards

Note: Reporting difference between May and June. In May the Unsecured Credit Limit is the maximum available unsecured credit.

In June (and going forward), the Unsecured Credit Limit is the limit set by ERCOT based on financial analysis and review of recent market activity.

The limit is reevaluated periodically as needed.



S: Secured credit limit (i.e. Collateral posted by QSEs that do not meet the creditworthiness standards or for QSE activity in excess of unsecured credit limit.)

# Audits Completed (last three months)

Congestion Management/

### Internal Audits

- Payroll
- Credit (QSE)
- Outage Scheduling & Coordination

**Open Audits** 

Fraud Prevention (ongoing)

### Internal Audits

• Ethics Compliance

Planned Audits

(next 3 months)

- Consultants, Contractors & Compliance
- Investments
- Inventory & Fixed Assets
- Software Licensing & Maintenance

#### **External Audits**

**Internal Audits** 

MV90 System

Lawson HR System

**TCR** 

2005 Financial (PwC)

#### **External Audits**

- 2006 SAS70 (PwC)
- Internal Controls (D&T)

#### **External Audits**

- Texas Nodal Program Review (managed by IAD)
- 401k / MPP (PwC)



# Planned Items (next 3 months)

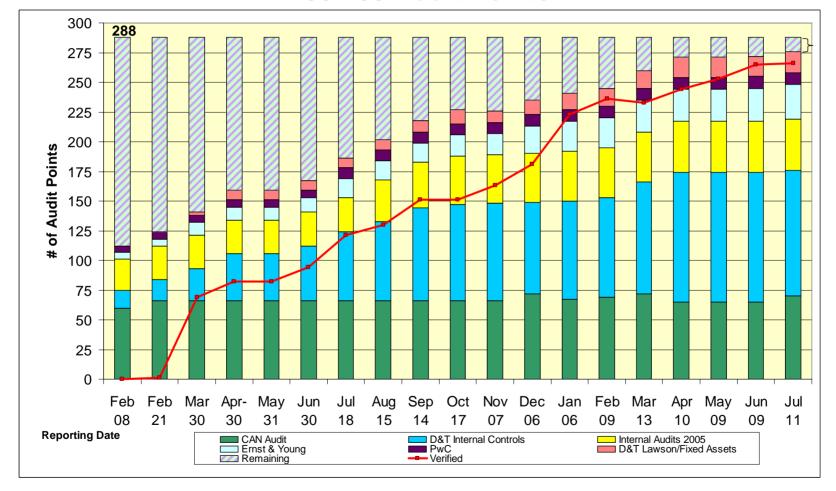
#### **External**

 Various reviews of ERCOT's network and system security posture.

Additional information can be provided during Executive Session

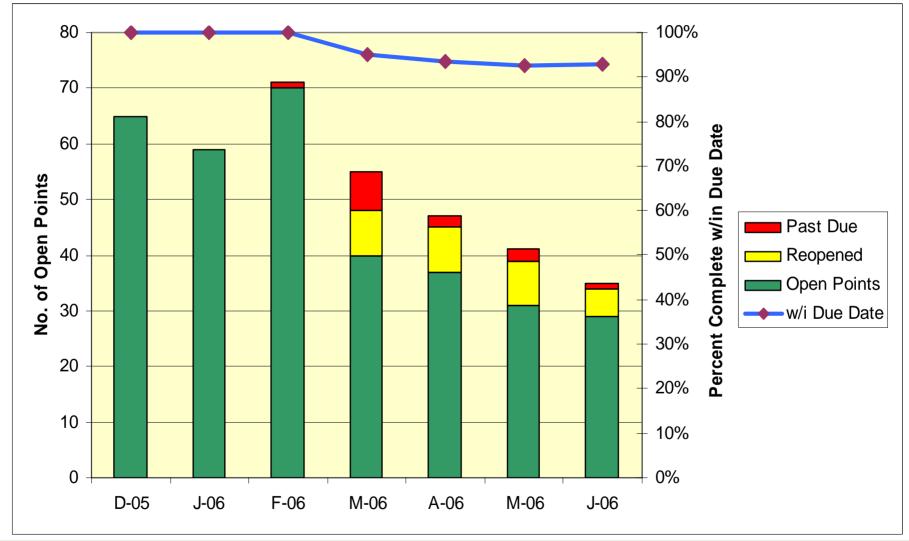


# Completion Status by Audit 2004-05 Audit Points



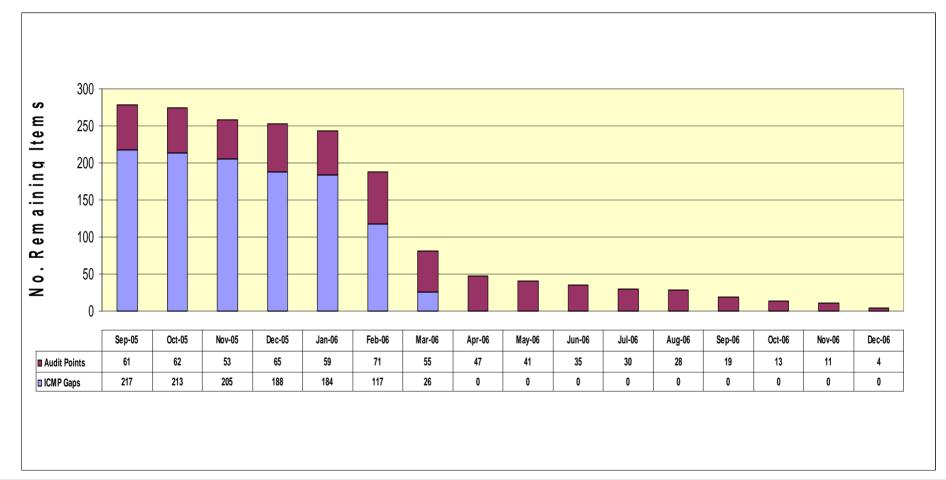


### **Status of Open Audit Points - 2006**





# Projected Audit Point and ICMP Gap Progress





#### **2007 Project Prioritization Status**

- CO (Corporate Operations) and IO (IT Operations) reviewed and approved by PRS and TAC
- MO (Market Operations) reviewed and approved by COPS, PRS and TAC
- RO (Retail Operations) reviewed and approved by RMS, PRS and TAC
- SO (System Operations) reviewed and approved by WMS, ROS, PRS and TAC

### **2007 Zonal Project Prioritization and Funding Request**

Program Area	Budget Request	Project Count	Carryover \$	Carryover	Critical	High
СО	\$ 5,750,000	31	\$ 900,417	2	13	16
Ю	\$16,000,000	14	\$1,322,316	5	8	1
МО	\$ 2,058,000	16	\$ 912,225	7	1	* 7
RO	\$ 7,659,000	11	\$4,385,000	5	0	6
so	\$ 4,908,000	17	\$2,399,873	9	8	0
Total	\$36,375,000	89	\$9,919,831	28	30	30



#### 2007 Project Prioritization Notes by Program Area

#### CO

- Significant increase in requested funds due to enhanced ability to deliver projects that were prioritized low in prior years
- Security staff is now in place

#### IO

- Large increase in funds requested for hardware replacement/upgrade
- Hardware (primarily servers) is retired and upgraded every 3 to 4 years
- 2007 and 2008 is the proper timeframe for this activity



#### 2007 Project Prioritization Notes by Program Area (cont.)

- MO
  - Lower than usual budget request due to Nodal effort
  - Much of the MO list relates to EIS/EDW
- RO
  - Funding request is similar to prior years
  - Large Carryover item is for Texas SET 3.0/Mass Transition/T&Cs
- SO
  - Lower than usual budget request due to Nodal effort
  - Only Carryover and Critical projects will be executed

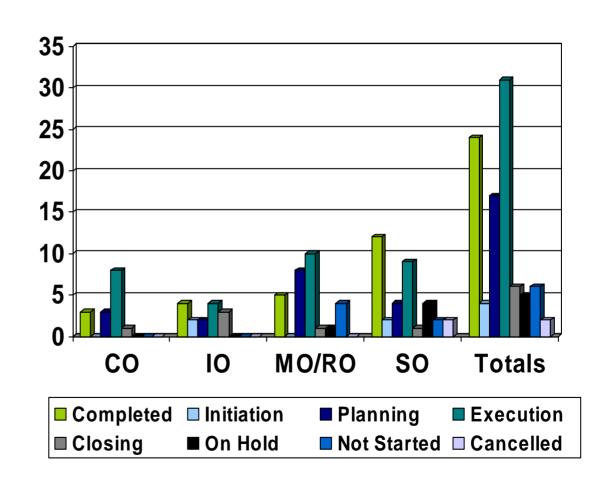


#### **Project Totals**

#### > Completed Projects

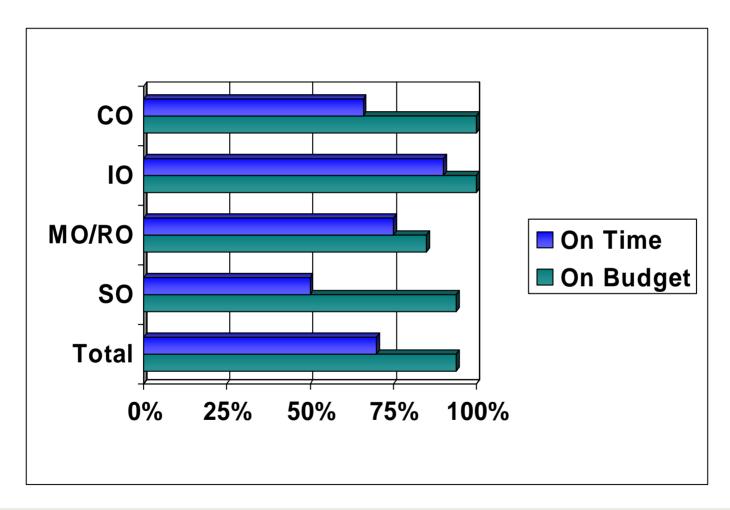
- 2 completed in June
- 19 completed YTD
- > Active Projects
  - 4 in *Initiation*
  - 17 in Planning
  - 31 in Execution
  - 6 in Closing
- **▶** Inactive Projects
  - 5 projects On Hold
  - 6 projects Not Started
- > Cancelled Projects
  - 2 cancelled YTD

#### **Project Activity by Division**





#### **Active and Projected Portfolio**





### **Major ERCOT Projects Summary**

Project	Total Budget	Actual 06/30/06	Meti	rics
Duration/Information (Sponsor)	Phase/Scheduled Completi	Schedule	Budget	
Service Oriented Architecture (2004-2006)	\$6.1M	\$6.3M		
3 separate projects over 12 mos. (R. Giuliani)	Execution Phase/4th Qtr 2006	•		
Enterprise Data Warehouse (2003-2006)	\$3.5M	\$2.7M		
9 separate projects over 36+ mos. (R. Hinsley)	Execution Phase/3 <sup>rd</sup> Qtr 2006	•		
Operator Training Simulator (2005-2006)	\$3.8M	\$560K		
Training Simulator System for Operators (S. Jones)	Execution Phase/2cd Qtr 2007	-		
Enhancements to FasTrak Tools (2005-2006)	\$2.5M	\$2.1M		
<ul> <li>Schedule moved from 6/17/06 to 8/26/06 with Mkt input; on track to complete on 8/26/06.</li> </ul>				
Tool for Tracking Market Issues (R. Giuliani)	Execution Phase/3rd Qtr 2006	•		
Enhancements to SCR727 (2005-2006)	\$1.9M	\$501K		
Entered into Execution (R. Giuliani)	Execution Phase/3rd Qtr 2006			
Austin QA Build out (2005-2006)	\$1M	\$907K		
Entered into Testing (R. Hinsley)	Execution Phase/3rd Qtr 2006			
Enhancements to AREVA Study Tools (2006)	\$1.2M	\$290K		
Entered Execution (S. Jones)	Execution Phase/1st Qtr 2007	l		



#### PR-60004\_01 EIS Conformed Data Warehouse Foundations

- Project Budget Approved: \$ 1,025,075
- This project will ensure that the appropriate hardware and storage solutions are implemented to create an efficient and effective CDW environment to support ERCOT business users, Market Participants and the PUCT
- Estimated \$500,000 on Oracle database licenses

#### Project Approach

- Hardware, Software, Licensing purchases necessary to support the transition and resource demands for EIS deliverables
- Proof-of-concept for EIS multi-tiered storage approach

#### Request Approval to Move to Execution



### **Large Project Update - Information Only**

#### PR-60075\_01 Identity & Access Management

Project Budget Expected to Exceed \$1M

#### Project Approach

- Implement a sustainable compliance methodology to support the requirements of NERC, SAS70, and information security.
- Provide a means to identify and track the identities of all persons accessing ERCOT's internal systems and information.
- Improve productivity and accountability through the use of defined workflow, process improvement techniques, and automation to deliver value in the practices of provisioning and deprovisioning user access
- Provide an improved user experience in access and password management
- Sun Identity Manager has been selected based on a competitive bid process (8 respondents)

#### Project Status for Information

- Project kickoff September 2006
- Outsourcing majority of implementation



### 2 Projects Completed in June

#### PR-40086 Incident Report

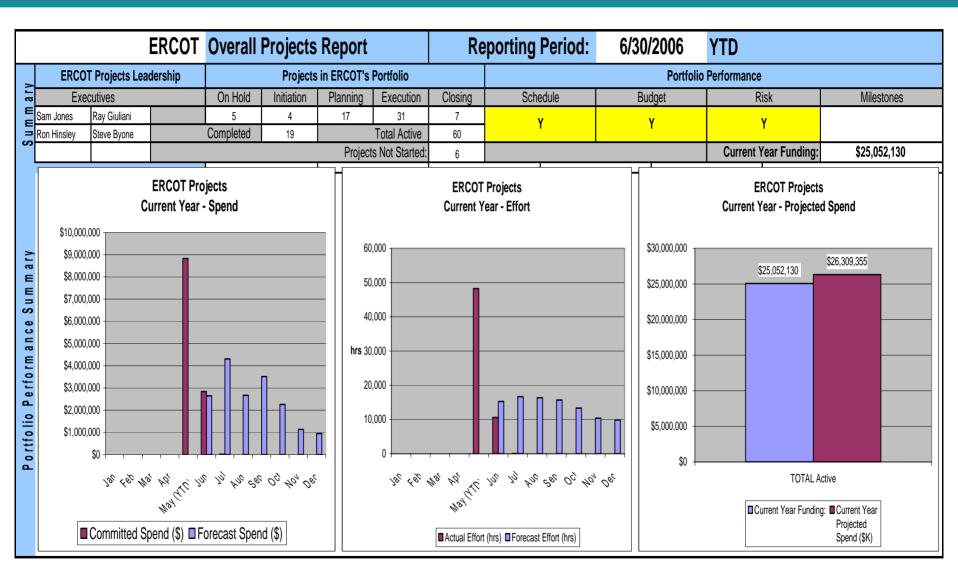
- Scope: Enterprise workflow automation solution to support business process in handling report of potential protocol violations from detection to closure or cancellation.
- Deliverables: Online user interaction screens using the Siebel System eEnergy solution that includes electronic mail notifications for required actions and status updates.
- Timeline: August 2004 June 2006

#### PR-50147 – Windows Domain Restructuring

- Scope: Re-architect and rebuild the ERCOT Windows Domain to fit under three domains rather then the current 14 autonomous domains.
- Deliverables: Construct new domains. Migrate and consolidate current domains.
- Timeline: Oct 2005 June 2006



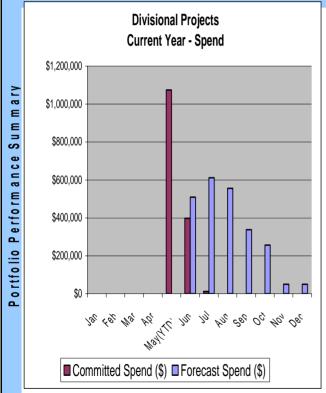
#### **Enterprise Summary Report**

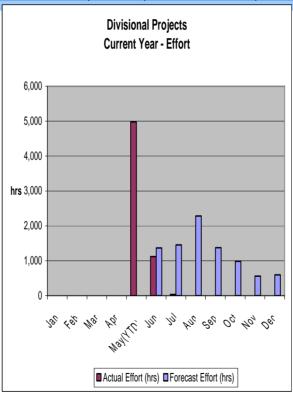


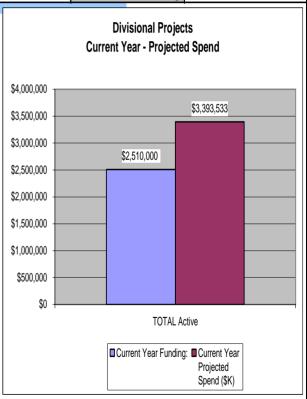


### **Corporate Operations Divisional Projects Report**

	Corpo	orate Ope	rations	Division	al Proje	cts Repo	ort	Re	porting Period:	6/30/2006	YTD		
_	Division Project Leadership Projects in Division Portfolio							Portfolio Performance					
2		ve Directors DPO		On Hold	Initiation	Planning	Execution	Closing	Schedule	Budget	Risk	Milestones	
2	Steve Byone	Petterson, Brento	David Troxtell	0	0	3	8	1	٧	V	V		
=		Berinsky, Yager		Completed	1		Total Active		•	'	•		
0.		Fisher				Projects Not Started:		0	Prior Year Funding:	\$0	Current Year Funding:	\$2,510,000	



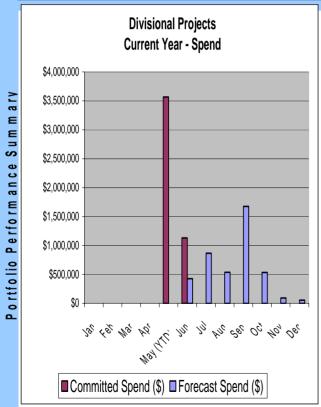


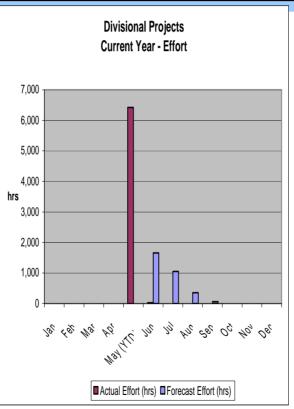


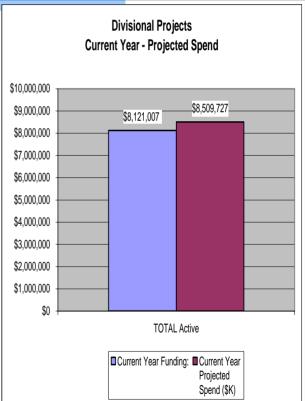


### **IT Operations Divisional Projects Report**

	IT Operations Divisional Projects Report								porting Period:	6/30/2006	YTD	
_	Division Project Leadership Projects in Division Portfolio									Portfolio	Performance	
	Executive	Directors	DPO	On Hold	Initiation	Planning	Execution	Closing	Schedule	Budget	Risk	Milestones
2	Ron Hinsley	David Johnson	John Kassel	0	2	2	4	3	e	G	v	
=	5	Lisa Petoskey		Completed	5		Total Active		0	U	'	
						Project	s Not Started:	0	Prior Year Funding:	<b>\$</b> 0	Current Year Funding:	\$8,121,007



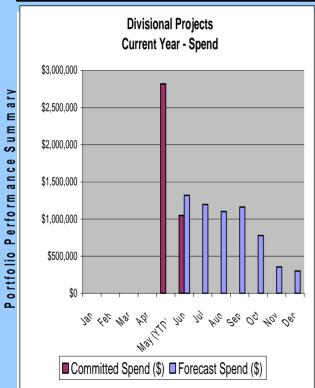


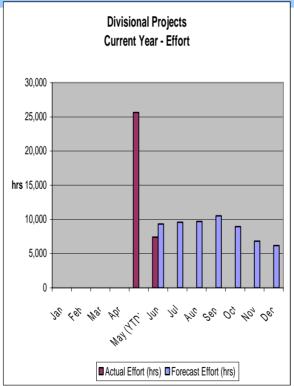


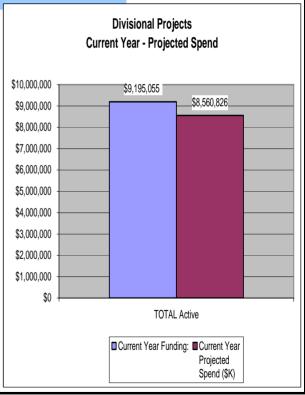


### **Market Operations Divisional Projects Report**

	Ma	arket Ope	rations	Division	al Proje	cts Repo	ort	Re	porting Period:	6/30/2006	YTD	
Division Project Leadership Projects in Division Portfolio							Portfolio			Portfolio	Performance	
a	Executive	Directors	DPO	On Hold	Initiation	Planning	Execution	Closing	Schedule	Budget	Risk	Milestones
E	Ray Giuliani	Richard Gruber	Adam Martinez	1	0	8	10	2	٧	G	٧	
Sur		Betty Day		Completed	3		Total Active		'	U	•	
0,	·					Project	s Not Started:	4	Prior Year Funding:	\$0	Current Year Funding:	\$9,195,055



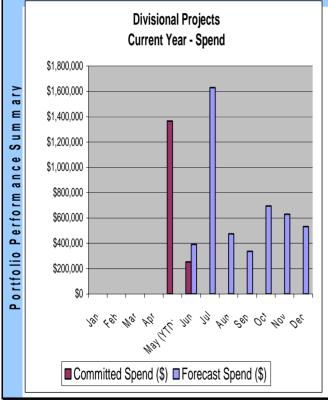


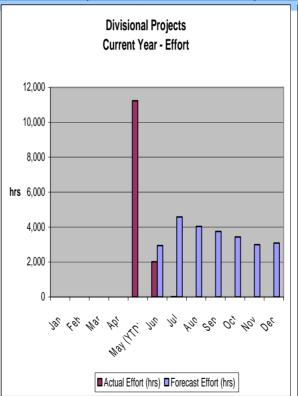


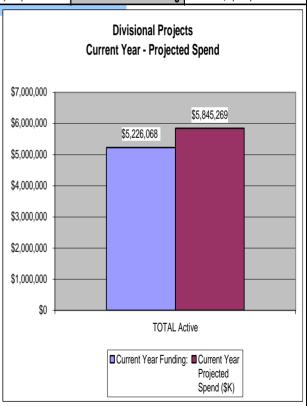


### **System Operations Divisional Projects Report**

	System Operations Divisional Projects Report							Re	eporting Period:	6/30/2006	YTD			
	Division Project Leadership Projects in Division Portfolio								Portfolio Performance					
2		Directors	DPO	On Hold	Initiation	Planning	Execution	Closing	Schedule	Budget	Risk	Milestones		
2	Sam Jones	Kent Saathoff	Gerry Abad	4	2	4	9	1	٧	G	٧			
=	5			Completed	10		Total Active		1	0	•			
						Project	s Not Started:	2	Prior Year Funding:	\$5,767,511	Current Year Funding:	\$5,226,068		









### Continue to refine project planning process

- Implement resource planning process improvements (In-progress)
- Finalize Divisional PPL active project plans and supporting resource demands (Complete)
- Capture accurate resource availability (In-progress)
- Verify projected staffing demands (In-progress)
- Verify staffing commitments by Resource Manager (In-progress)
- Clarify and resolve conflicts (In-progress)
- Review projects impacted by Nodal (Completed initial assessment ongoing process)
- Conduct 2007 project planning (Planning Completed -Approved through TAC, 7/6/2006)
- July BoD Update (Complete this report)



# **Future Agenda Items/Other Topics - Steve Byone**

#### **Future Agenda Items – August**

- Approval of 2007 Operating Budget
- Selection of Independent Auditor for 2006 and approval of projected fees



### F & A Yearly Schedule

#### Quarter 1

- åElect officers and confirm financial qualifications
- åReview Finance Audit Committee charter
- åApprove the Guidelines for Engagements of External auditors for Other Services (pre-approval policy)
- åRequired written communication and discussion of auditor independence
- åReview scope of annual financial audit
- åReport by CWG Chair on ERCOT credit policy

#### Quarter 2

- åReport results of annual independent audit to the Board
- åReport of external auditor pre-approval status/limits
- åReview the procedures for handling reporting violations
- $\sqrt{\cdot}$ Review conflict of interest and ethics policies
- √ •Review results of annual audit (including required communications)
- åReview and approve ERCOT Annual Report
- √ •Review operating plan and budget assumptions

#### **Quarter 3**

- •Appoint the independent auditors for upcoming year
- Approval of independent auditor fees for upcoming year
- Assessment of compliance, the internal control environment and systems of internal controls
- •Review and approval of annual operating budget
- Report by CWG Chair on ERCOT credit policy
- •Review updated year-end forecast

#### Quarter 4

- Approve audit committee meeting planner for the upcoming year, confirm mutual expectations with management and the auditors
- Review and approval of Financial, Investment & Credit policies
- •Approve scope of internal auditing plan for upcoming year
- Assessment of the adequacy and effectiveness of the Internal Audit staff
- •Perform Finance & Audit committee Self Assessment
- Vote on CWG Chair
- •Review requirements for membership in CWG
- •Review and approve CWG charter
- •Review updated year-end forecast

#### **Recurring Items**

- •Review minutes of previous meeting
- •Report monthly matters to the Board (chair)
- Review EthicsPoint activity
- Review significant audit findings and status relative to annual audit plan



√ Items completed for 2006