

#### **ERCOT Finance & Audit Committee Meeting**

7620 Metro Center Drive, Austin, Texas Met Center, Conference Room 168 June 17, 2008; 8:00am – 10:00am\*

Item #	Agenda Item Type	Description/Purpose/Action Required	Presenter	Time
1.		Call to order Executive Session	M. Espinosa	8:00am
2.	Decision required	2a. Approval of executive session minutes (Vote) (05/20/08)	M. Espinosa	8:00am
	Informative	2b. Internal Audit status report	B. Wullenjohn	8:02am
	Informative	2c. EthicsPoint update	B. Wullenjohn	8:05am
	Informative	2d. Quarterly private discussion with Chief Audit Executive	B. Wullenjohn	8:10am
	Informative	2e. Business continuity plan and 2008 SAS 70 audit	B. Wullenjohn / S. Grendel	8:15am
	Informative 2f. 2009 Audit services planning		B. Wullenjohn	8:20am
		Recess Executive Session		8:35am
		Convene General Session		
3.	Decision required	Approval of general session meeting minutes (Vote) (05/20/08)	M. Espinosa	8:35am
4.	Decision required	Application of the 2007 actual vs budget revenue requirement variance (Vote)	M. Petterson	8:37am
5.	For discussion	Review procedures for handling reporting violations	M. Petterson	8:50am
6.	For discussion	Credit update	C. Yager	8:55am
7.	For discussion	Review of liquidity management and debt capacity	C. Yager	9:10am
8.	For discussion	Review the company's dealings with any financial institutions that are also market participants	C. Yager	9:25am
9.	Informative	Update on investments	C. Yager	9:30am
10.	Informative	Review of delegation of authority	M. Petterson	9:35am
11.	Informative	Financial statement audit wrap-up	S. Barry	9:40am
12.	Informative	Committee Briefs (Q&A only)	All	9:45am
13.	Informative	Future agenda items	S. Byone	9:50am
		Adjourn ISO meeting	M. Espinosa	9:55am

<sup>\*</sup> Background material is enclosed or will be distributed prior to meeting. All times shown in the agenda are approximate. The next Finance & Audit Committee Meeting will be held Tuesday, July 15, 2008, at ERCOT, 7620 Metro Center Drive, Austin, Texas 78744, in Room 168.

Decision required
For discussion

# 3. Approval of General Session Minutes Mike Espinosa

- Approval of General Session Minutes
  - Vote 05/20/08



## DRAFT ERCOT ISO FINANCE & AUDIT COMMITTEE General Session MEETING MINUTES Met Center – Austin, Texas

Pursuant to notice duly given, the Finance & Audit Committee of the Electric Reliability Council of Texas, Inc. convened on **May 20, 2008**. **Clifton Karnei** confirmed that a quorum was present and called the meeting to order at approximately **8:15 a.m**. The Committee met in Executive Session from **8:15 a.m**. to **9:05 a.m**.

#### **General Session Attendance**

Committee members:

Cox, Brad	Tenaska Power Services	Independent Power Marketer	Present
Espinosa, Miguel	Unaffiliated Board Member	Unaffiliated Board Member	Present
(Vice Chair)			
Fehrenbach, Nick	City of Dallas	Consumer	Present
Gent, Michehl	Unaffiliated Board Member	Unaffiliated Board Member	Present
Jenkins, Charles	Oncor	Investor Owned Utility	Present
Karnei, Clifton	Brazos Electric	Cooperative	Present
(Chair)	Cooperative		
Thomas, Robert	Green Mountain Energy	Ind. Retail Electric Provider	Present
Wilkerson, Dan	Bryan Texas Utilities	Municipal	Present

Other Board Members and Segment Alternates:

	Walker, Mark	NRG Texas	Independent Generator	Present	l
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ERCOT staff and guests present:

Anderson, Troy	ERCOT
Barry, Sean	PwC – via telephone
Brenton, Jim	ERCOT
Byone, Steve	ERCOT
Doolin, Estrellita	ERCOT
Goff, Eric	Constellation
Grable, Mike	ERCOT
Greer, Clayton	J. Aron & Company
Gross, Blake	AEP
Hancock, Misti	ERCOT
Hinsley, Ron	ERCOT
Lester, Suzanne	ERCOT
List, Amanda	Strategic Energy
Petterson, Mike	ERCOT
Stauffer, Tarra	ERCOT
Trostle, Kay	Chaparral
Troxtell, David	ERCOT
Troutman, Jennifer	Direct Energy
Wullenjohn, Bill	ERCOT
Yager, Cheryl	ERCOT

#### **Previous Minutes**

Michehl Gent moved to approve the minutes for the Special Meeting of the Finance & Audit Committee meeting held April 3, 2008 and the General Session of the Finance & Audit Committee meeting held April 15, 2008 (as amended to reflect that Mr. Espinosa voted for himself and as proxy for Michehl Gent); Nick Fehrenbach seconded the motion. The motion passed unanimously.

#### Proposed 2009 Budget, Fees and Financial Performance Measures

Steve Byone and Mike Petterson referred to staff's recommended 2009 budget and noted line item changes made since the Board reviewed the budget in April. The changes, primarily due to updated information and staffing adjustments, did not affect the proposed System Administration Fee. Michehl Gent asked how projections related to the ERO were derived; Mr. Byone and Misty Hancock answered. Dan Wilkerson moved to recommend that the Board approve the 2009 budget as presented in the Board materials; Miguel Espinosa seconded the motion. The motion passed unanimously.

#### 2007 Revenue Requirement Variance

Clifton Karnei suggested and Committee members agreed to delay any decision regarding application of the 2007 actual versus budget revenue requirement variance until a later date.

#### **Financial Audit**

Sean Barry confirmed that Mr. Karnei and Mr. Espinosa had concluded that the final version of the audit report prepared by PwC was not materially changed from the near-final version reviewed by the Board during its meeting on April 15, 2008. Mr. Karnei confirmed that, consistent with Board resolution, the final version of the audit report was deemed accepted by the Board.

#### **Handling Reporting Violations**

Mr. Karnei suggested and Committee members agreed to delay the discussion regarding procedures for handling reporting violations until a later date.

#### **Credit Work Group Activities**

Amanda List and Cheryl Yager provided an update on the efforts by the Credit Work Group (CWG) and ERCOT staff to develop a Market Credit Risk Standard. Ms. List described the CWG's reluctance to finalize a Standard that set hard limits using the Credit Risk Model until that model had been further vetted by CWG and utilized for a period of time. After a lengthy discussion, Mr. Karnei and Brad Cox suggested that the CWG work to get to agreement on a Standard without hard limits for now and provide an update to the Committee in June. Ms. List commented that the CWG would have difficulty looking at a draft Standard prior to the June meeting given the need to focus on Nodal credit topics.

#### **Committee Briefs**

Mr. Byone informed the Committee that ERCOT was recently changed from a 501(c)(6) entity to a 501(c)(4) entity. He noted that the status change would result in substantial savings in the future related to sales and use taxes. He also noted that the status change paves the way for a further change to a 501(c)(3) entity which would enable ERCOT to issue tax free debt. Mr. Byone commended Mike Petterson and Susan Vincent for their forethought and persistence over the past two years in keeping the tax status matter moving forward to a favorable resolution.

Staff provided written reports with information for the following areas:

- 1. ERCOT Market Credit Status
- 2. Internal Control Management Program (ICMP)
- 3. Enterprise Risk Management (ERM)
- 4. Project Management Organization (PMO)

#### **Future Agenda Items**

Staff provided the following list of future agenda items:

- 1. Debt financing for additional Nodal and Zonal costs
- 2. 2009 Audit planning
- 3. Review the company's dealings with any financial institutions that are also market participants

#### <u>Adjournment</u>

Clifton Karnei adjourned the meeting at 10:00 a.m.

Estrellita J. Doolin, Secretary

# 4. Application of the 2007 Actual vs. Budget Revenue Requirement Variance (Vote) - Mike Petterson

	Amount (\$000s)		
Actual revenue requirement		_	
Operating expense			
Total operating expenses	\$	149,656	
Less:			
Depreciation		33,898	
Amortization of regulatory asset		32,034	
Adjusted total operating expenses		83,724	
Debt Service			
Senior notes principal payment		13,637	
Term loan principal payment		12,500	
Interest expense		5,474	
Debt service		31,611	
Revenue-funded projects			
Project expenditures		42,900	
Targeted revenue funding		40%	
Revenue-funded projects		17,160	
Total actual revenue requirement		132,495	
Actual revenue and interest income			
System Administration Fee		130,155	
Other income		3,737	
Interest income		1,138	
Total actual revenue and interest income		135,030	
Favorable 2007 Financial Variance	\$	2,535	

 Decision template regarding utilization of favorable 2007 financial variance can be found under Board agenda item 9b.



# 4. Application of the 2007 Actual vs. Budget Revenue Requirement Variance (Vote) - Mike Petterson

OPTIONS	PROS / CONS	IMPLICATIONS / APPROVALS
Fund 2008 expenditures incurred in	Relatively easy to implement.	Finance and Audit Committee approval.
connection with the Met Center	Enables ERCOT to satisfy Finance	Board authorization required for early pay down of
relocation initiative	and Audit Committee preference to	long-term debt.
	revenue-fund 40% of 2008 project	
	expenditures.	ERCOT STAFF RECOMMENDATION
	Lowest cost to the market.	
Reduce long-term debt or reduce	Relatively easy to implement.	Finance and Audit Committee approval.
debt-funding of 2008 projects.	Historical practice at ERCOT	Board authorization required for early pay down of
	Lowest cost to the market.	long-term debt.
Increase 2008 project funding to	Moderately difficult to implement.	Finance and Audit Committee approval.
above \$47.6 million	Disruption to on-going fee filing	Reprioritization of the Project Priority List by market
	proceeding.	participants and Board Committees, Board of
	Higher cost to the market as a result	Directors, and PUCT.
	of borrowing costs.	
Issue a refund to QSEs	Difficult to implement.	Finance and Audit Committee approval.
	Difficult to devise an acceptable,	Board approval.
	equitable method of refunding	Regulatory approval needed for all changes – increases
	money to the market.	and decreases to ERCOT fees.
	Long implementation time	
	Potential windfall to QSEs with no discernable flow-through benefit to	
	consumers.	
	Higher cost to the market as a result	
	of borrowing costs.	
Temporarily reduce the ERCOT	Difficult to implement.	Finance and Audit Committee approval.
System Administration Fee	Long implementation time.	Board approval.
•	Disruption to on-going fee filing	Regulatory approval needed for all changes – increases
	proceeding.	and decreases to ERCOT fees.
	Higher cost to the market as a result	
	of borrowing costs.	



## 5. Review Procedures for Handling Reporting Violations Mike Petterson

- Employees may report their concerns via a number of sources, including:
  - Manager or Director
  - Human Resources
  - Legal
  - Internal Audit
  - EthicsPoint (anonymous)
  - PUCT
  - Board Members
- Employees receive training to ensure they are aware of these options
- Reiterated during annual Ethics Reaffirmation process



# 6. Credit Update Cheryl Yager

For discussion



# 7. Review of Liquidity Management and Debt Capacity Cheryl Yager

- Current Debt Position
- Projected 2008 Borrowing Needs
- > Estimated availability at December 31, 2008
- Projected 2009 Borrowing Needs
- Interest Rate Management Considerations
- > Refinancing consideration
- Current Market Environment
- > Next Steps



# 7. Current Debt Position Cheryl Yager

	Dec	December 31, 2007			May 31, 2008	
	Outstanding	Total	Remaining	Outstanding	Total	Remaining
	Balance	Available	Available	Balance	Available	Available
	(in mil)	(in mil)	(in mil)	(in mil)	(in mil)	(in mil)
Senior Notes	95.5	95.5	-	81.8	81.8	-
Term Loan (fixed)	112.5	212.5	100.0	112.5	212.5	50.0
Term Loan (floating)				50.0		
Revolver	51.0	75.0	24.0	58.0	75.0	17.0
Total	259.0	383.0	124.0	302.3	369.3	67.0
Fixed (incl Term Loan)	208.0			194.3		
Floating	51.0			108.0		
Total	259.0			302.3		
Fixed (incl Term Loan)	80.3%			64.3%		
Floating	19.7%			35.7%		
Total	100.0%			100.0%		



# 7. Projected 2008 Borrowing Needs Cheryl Yager

	Previous estimate	Estimate (see Note B)	Increase
	(in mil)	(in mil)	(in mil)
2007 capex funded in 2008 (A/P at YE)	-	24.6	24.6
2008 base capital exp - debt financed	7.0	16.5	9.5
2008 Met Center - debt financed	-	6.2	6.2
2008 projected Nodal - debt financed	23.0	63.3	40.3
Estimated add'l debt funding needed - 2008	30.0	110.6	80.6
Debt repayment		(26.2)	
December 31, 2007 debt outstanding (from previous page)		259.0	
Projected debt outstanding on December 31, 2008	_ _	343.4	

Note A: Accounts payable and accrued liabilities were \$18 mil in 2005, \$26 mil in 2006 and \$42 mil in 2007. These are expected to return to around 2005 levels once the Nodal project is completed.

Note B: Estimate is consistent with materials filed with the PUCT in conjunction with the Nodal Surcharge and the requested 2009 Budget. It excludes any impact of potential cost increases associated with delayed Nodal implementation.



# 7. Estimated availability at December 31, 2008 Cheryl Yager

Estimated December 31, 2008			
Estimated	Total	Remaining	
O/S Bal	Available	Available	
(in mil)	(in mil)	(in mil)	
81.8	81.8	-	
180.0	200.0	-	
20.0			
61.6	75.0	13.4	
343.4	356.8	13.4	
261.8			
343.4			
76.2%			
23.8%			
100.0%			
	Estimated O/S Bal (in mil) 81.8 180.0 20.0 61.6 343.4 261.8 81.6 343.4 76.2% 23.8%	Estimated O/S Bal Available (in mil) (in mil) (in mil) 81.8 81.8 180.0 200.0 20.0 61.6 75.0 343.4 356.8 81.6 343.4 76.2% 23.8%	



# 7. Projected 2009 Borrowing Needs Cheryl Yager

	<b>Estimate</b>
	(in mil)
Estimated Requirements for 2009	
2009 base capital exp - debt financed	16.3
2009 Met Center - debt financed	12.2
2009 Nodal - debt financed	1.6
Estimated debt funding needed - 2009	30.1
Liquidity required (\$30,000 to \$40,000)	40.0
Debt capacity required for 2009	70.1
Debt capacity expected to be available for 2009	13.4
Shortfall	56.7



# 7. Projected Borrowing Needs Cheryl Yager

- ➤ ERCOT staff has identified the need for additional borrowing capacity to maintain the liquidity level required by the Financial Standard and to meet 2009 funding needs for the debt portion of capital expenditures
  - Liquidity is expected to be within parameters set in the Financial Standard through the third quarter of 2008
- ➤ ERCOT staff recommends that debt capacity be increased by \$100 million given currently anticipated needs and to allow for contingencies, including additional costs associated with a delay in the delivery of the Nodal project



# 7. Interest Rate Management Considerations Cheryl Yager

- ➤ With the execution of the \$50.0 million swap in April 2008, ERCOT believes that the company's fixed rate debt will be within the range required by ERCOT's Financial Standard through 2009
- No current action required



### 7. Refinancing consideration Cheryl Yager

- As ERCOT considers increasing its debt capacity, it has considered refinancing existing debt
  - ➤ Make-whole provisions in its Senior Notes and Mark-to-Market provisions in its Swap Agreements make refinancing these issues for a similar term uneconomic.
  - > Shortening the repayment term may produce net savings
    - ➤ Would necessitate further increases in the System Administration Fee or the Nodal Surcharge



#### 7. Current Market Environment Cheryl Yager

- ➤ The debt markets have been somewhat harder (and more expensive) to access since the sub-prime mortgage credit situation came to light
  - ➤ Pricing has been higher for all levels of credit, both investment grade and non-investment grade
- Generally, the market for funded debt is more accessible than for stand-by lines of credit
- ➤ ERCOT is in active discussion with lending institutions to develop a recommendation on additional capacity



# 7. Next Steps Cheryl Yager

- Obtain input from F&A Committee members regarding additional information needed by the Committee to formulate a recommendation
- ERCOT intends to bring a recommendation to the F&A Committee and the Board of Directors for action in July or August



8. Review the Company's Dealings With Any Financial Institutions
That Are Also Market Participants - Cheryl Yager

For discussion



### 9. Update on Investments Cheryl Yager

For discussion



# 10. Review of Delegation of Authority Mike Petterson

#### **Delegation of Authority Corporate Standard – Matrix of Signature Authority**

Position	Authorization To Commit Funds	Disbursement of Funds Approval					Business Expense Reimbursement
		Contract Wo	rker Services	Other Services	Goo	ds	Approval
		Timesheet	No Timesheet		РО	No PO	
Manager	<= 50,000*	<= 50,000	<= 10,000	<= 50,000	Na	<= 10,000	<= 2,500
Director	<= 100,000	<= 100,000	<= 10,000	<= 100,000	Na	<= 10,000	<= 5,000
Executive Director Market Redesign	<= 250,000	<= 250,000	<= 10,000	<= 250,000	Na	<= 10,000	<= 10,000
Vice President	<= 350,000	<= 350,000	<= 10,000	<= 350,000	Na	<= 10,000	<= 10,000
CEO (ERCOT), COO or CEO&CCO (TRE Div.)	<= 500,000	<= 500,000	<= 10,000	<= 500,000	Na	<= 10,000	<= 10,000
CEO (ERCOT) and COO or Vice President (a)	<= 3,000,000	<=3,000,000	Na	<= 3,000,000	Na	<= 10,000	<= 10,000
CEO (ERCOT) and COO or Vice President (b)	<= 1,000,000	<= 1,000,000	Na	<= 1,000,000	Na	<= 10,000	<= 10,000
Board (a)	> 3,000,000	Na	Na	Na	Na	Na	Na
Board (b)	> 1,000,000	Na	Na	Na	Na	Na	Na



## 10. Review of Delegation of Authority Mike Petterson

#### Notes:

- Director: ERCOT personnel with the position titles including the designation of "Director", "Assistant General Counsel", "Treasurer", or "Controller".
- Note that Project Managers and Senior Project Managers have no delegated signature authority.
- ERCOT CEO and COO or Vice President
  - (a) Have delegated authority of \$3 million as long as (1) the item is clearly associated with a specific line item in the current approved budget; (2) the item will not cause the budget category or overall budget to be overrun; and (3) the associated goods or services are obtained in accordance with ERCOT's procurement policies, standards, and procedures.
  - (b) If the requirements listed in (a) are not met, then the CEO and Vice President have delegated authority of up to and including \$1 million.
- For TRE, the Board of Directors must authorize the commitment of funds or disbursement of funds over \$500,000.
- The Board or Finance and Audit Committee is periodically notified in writing of the status of all contracts approved and all vendors with whom ERCOT has spent \$1 million or more in the previous 12-month period.



# 11. Financial Statement Audit Wrap-up Sean Barry

Discussion of 2007 financial audit – management letter



### 12. Committee Briefs

**Q&A only** 



#### **ERCOT Market Credit Status**

as of 5/31/2008 as of 4/30/2008 Estimated Total Unsec Estimated Total Unsec Aggregate Credit Limit / Aggregate Liability Credit Limit / # of QSEs\* Liability (\$) % of EAL Security Posted # of QSEs\* (\$) % of EAL Security Posted **Exposure in the ERCOT Market (owed to ERCOT) QSEs that meet ERCOT Creditworthiness Standards** 10 97,031,390 U 11 102,001,112 Ratings over BBB-66,060,616 12% 59,256,577 10% **QSEs that do not meet ERCOT Creditworthiness Standards** Ratings below BBB- or not rated Cash & Letters of Credit 49 193.516.430 36% 324,774,304 S 54 243.009.249 41% 496,347,018 16 284,140,779 52% 488,446,393 19 286,397,750 49% 555,302,618 Guarantee Agreements **Total Exposure** 75 543,717,825 100% 84 588,663,576 100% Other QSEs in the ERCOT Market (ERCOT owes) **QSEs that meet ERCOT Creditworthiness Standards** Ratings over BBB-7 (5.663.891)-8% 52,453,810 6 (7.238.765)-10% 47.453.810 U QSEs that do not meet ERCOT Creditworthiness Standards Ratings below BBB- or not rated Cash & Letters of Credit 56 (46,158,040)-65% 91,620,584 54 (53,732,878)-71% 56,331,752 157,000,000 Guarantee Agreements 8 (19,621,628)-28% 214,500,000 4 (14,435,450)-19% (71,443,559) -100% (75,407,093) -100% Total 71 64

Total

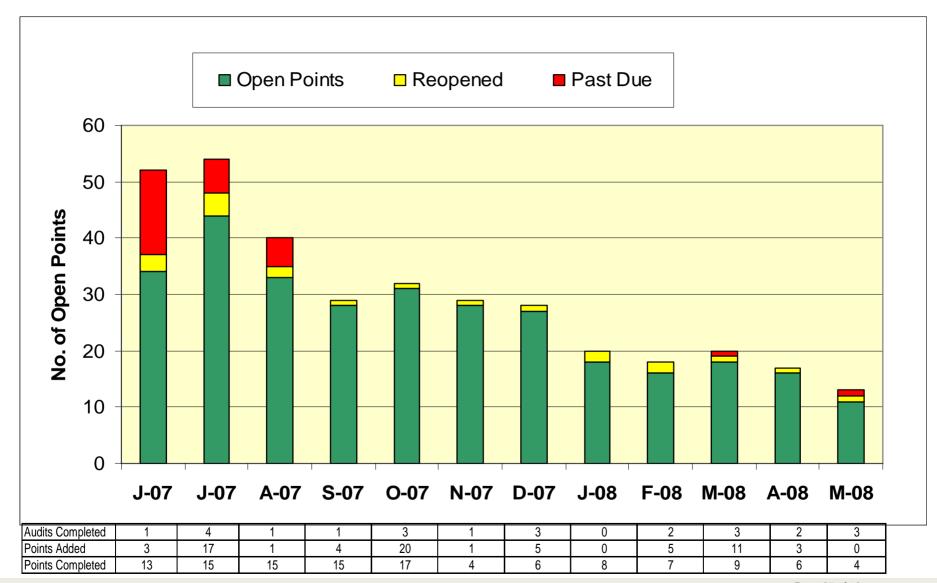
146

148

U: Unsecured since these QSEs meet the creditworthiness standards

S: Secured i.e. required to post collateral since these QSEs do not meet the creditworthiness standards

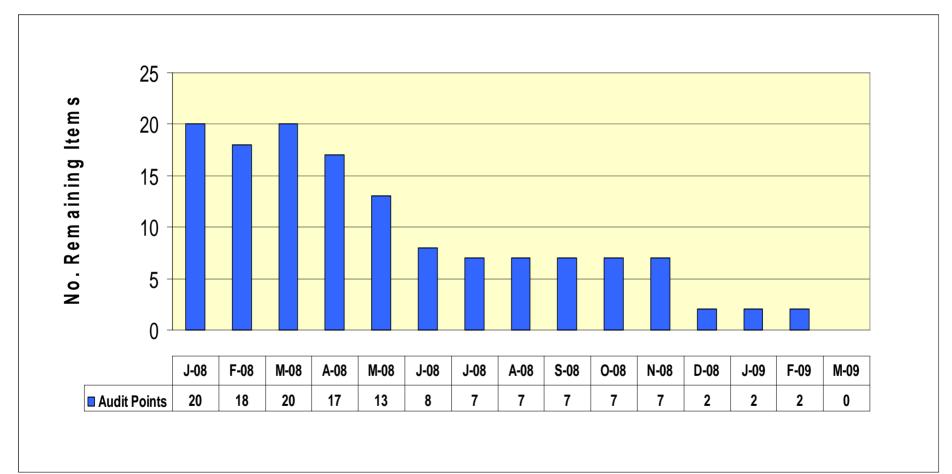
# 12. Committee Brief: ICMP - Status of Open Audit Points Cheryl Moseley





# 12. Committee Brief: ICMP Cheryl Moseley

## **Projected Audit Point Progress**





## 12. Committee Brief: Audit Cheryl Moseley

# Audits Completed (last 3 months)

#### **Internal Audits**

- MarkeTrak
- Year-end Accrual Validations (Special Request)
- Contractor Ethics
- Business Continuity Plan
- Protocol 1.4 Confidentiality Compliance
- Q1 2008 Fraud Auditing
- Fixed Assets (Review of Plan to Control Personal Computers)

#### **External Audits**

- QA Review of Internal Audit (Institute of Internal Auditors)
- 2007 Financial Audit (Pricewaterhouse Coopers)

#### Open Audits Internal Audits

- Nodal Project SOWs (AREVA Targeted Review)
- Nodal Spending
- Nodal Compliance w/Procurement Guidelines
- Texas Nodal Program
   Controls Review #7 (ERCOT Readiness; IAD performing fieldwork under direction of IBM)
- NERC Critical Infrastructure Protection (CIP) Standards (Pre-Audit Testing; Special Request)

#### **External Audits**

Texas Nodal Program
 Controls – Review #6 (Nodal
 Readiness Evaluation) (IBM Managed by IAD)

#### **Planned Audits**

(next 3 months)
Internal Audits

- Pre-Audit Testing for the Nodal 2009 SAS70 Audit
- Q2 2008 Fraud Auditing
- Cash and Investments
- Protocol 1.4 Ethics Compliance
- Nodal Contractor/Vendor Billings
- Nodal Implementation and Rollout

#### **External Audits**

• Benefit Plan Audit (Maxwell, Locke & Ritter)



## 12. Committee Brief: Audit Cheryl Moseley

Consultation/
Analysis Reports
Completed

(last 3 months)

**External Assessments** 

Open Consultation/ Analysis Reviews

External Assessments
1 security assessment

Planned Consultation/ Analysis Reviews

(next 3 months)

**External Assessments** 

1 security assessment planned for Nodal



ERCOT Limited - For Discussion Purposes								
	ELECTRIC RELIABILITY COUNCIL OF TEXAS, INC. RISK MANAGEMENT EVENT PROFILE MATRIX (as of June 1st, 2008)							
	Operational	Market	Grid		Legal and Regulatory			
Strategic	Excellence	Facilitation	Reliability	Reporting	Compliance			
Strategy Development	Performance Monitoring	Customer Choice	Grid Operations	Review Practices	Legal & Legislative			
Corporate objective setting adequately	Clearly defined and actively monitored performance	Market design promotes efficient choice by customers	Information required to operate the grid is efficiently	Prudent measures are taken to insure that	Operations are conducted in compliance with all			
incorporates informed stakeholder input, market realities and management expertise.	metrics linked to mission and goals - Performance status communicated and corrective action taken.	of energy providers with effective mechanisms to change incumbent market participants as desired.	gathered. Appropriate tools are prudently configured to efficiently operate the system.	company disclosures are properly vetted and not misleading.	laws and regulations. Impacts of current and proposed legislation are understood and communicated.			
		We currently manage disaster recovery events on a case-by-case basis and will continue to do so to meet stakeholder expectations for accurate and timely processing. A detailed disaster recovery plan with processes and procedures is anticipated upon completion of the Business Continuity project under Steve Grendel.						
Mission	Business	Nodal	Planning	Disclosure	Internal Control			
and Goals Corporate objectives and performance standards are understood and followed.	Practices Business planning, processes and management standards are effective and efficient.	Implementation Project  Nodal Implementation on budget on schedule, and within defined scope.	Long-range planning methods enable efficient responses to system changes that are necessary to maintain reliability standards.	Reporting and other disclosures to intended parties is timely, accurate and effective.	Compliance Internal Control Compliance, processes and management standards are effective and efficient.			
New Strategic Plan needs to be integrated into the latest business planning cycle.	Revisions to Business Continuity, Emergency Response and Pandemic Preparedness plans	Delays in the delivery of Common Information Model (CIM) will delay the start of the 168 hour test, making	Due to high number of vacancies in engineering positions, the ongoing requirements of the CREZ		The Internal Control department (ICMP) has developed an initial plan for business process			
into the latest business planning cycle.	completed, approved and tested. DR plans and testing	it unlikely we will meet the December 1 go-live date.	Transmission Optimization (CTO) Study and the		training for certain areas. ICMP is working with the business process owners and HR to set up			
	(table top only) completed for commercial/corporate applications except Exchange and Citirx which have a	Currently revising Nodal project schedule to develop a credible and achievable Go-Live date that optimizes	continued higher than normal volume of generation interconnection requests in the five-year horizon, the		company-wide training for delivery in 2008.			
	plan but have not been tested. Efforts now focused on adding nodal systems to BC/DR Plans to coincide with	cost and schedule. Scope remains green while quality and cost remain amber.	Long Term System Assessment (LTSA) work has not started. We expect to start the LTSA study following the					
	the start of the 168-hr test.		conclusion of the support for the CREZ case at the PUCT.					
Reputation 1	Workforce	Counterparty Credit	Bulk System Resources	Communication	Industry Standards			
Positive perceptions by stakeholders lead to less cost and greater flexibility resulting in enhanced enterprise value.	Organization design, managerial and technical skills, bench strength and reward systems aligned with corporate goals.	Maintain credit risk exposure for overall market within acceptable limits.	Market Participants construct and make available adequate bulk electric grid resources.	Internal & external communications are timely and effective.	Business practices provide stakeholders with required assurances of quality.			
Increased publicity associated with the delay of the Nodal market and the potential	ERCOT continues to face an tight demand for the skill sets of many of our employees. New requisitions	A draft credit risk standard has been circulated and is being reviewed with stakeholders. A proposal is	Several new generation interconnection agreements reflected in the May 2008 Capacity, Demand and		Initiation of ERO/TRE reliability standard Compliance Monitoring and Regional Entity			
for associated cost increases, anticipated	increased as managers prepare for the 168 hour test.	expected to be submitted to F&A in August or September. Several QSEs have failed to post	Reserves report have increased the reserve margins		Compliance Program in June introduces			
new fee filings for the nodal surcharge and System Administration fee, high congestion	May was a strong hiring month, with open positions falling to 40, the lowest level since Feb'06; however, we	required collateral and three have been removed from	above the 12.5% target through 2012		additional audit and penalty risks which ERCOT is still assessing. Although current			
high price volatility and recent credit defaults have the potential to negatively	continue to expect turnover to be a concern this year as market participants prepare for nodal implementation.	the market. Processes that were implemented in mid- 2006 to switch customers from defaulting QSEs in 3-4			decentralized compliance activities are adequate, ERCOT is in the process of			
impact ERCOT's reputation.	ERCOT is currently meeting the objective for training, staffing and nodal preparedness.	business days were successfully implemented. There is an increased risk of additional defaults by market			centralizing the compliance function to provide more focus on these issues.			
		participants if energy price volatility remains at current levels.						
Fiscal	Technology	Administration,	Operational	Adequacy	Regulatory			
Management ISO design requires competent, prudent and	Infrastructure Information systems, supporting facilities and data are	Settlement & Billing  Market rules fairly applied to all participants.	Responsibility  Market participant conduct their operations in a manner	and Integrity Robust processes exist to support	Filings Evidence, testimony and other supporting			
cost effective provision of services .	effectively managed and are reliable.	Accounting is timely and accurately reflects electricity production and delivery.	which facilitates consistent grid reliability.	management assertions embodied within financial reports.	materials are compelling and successful.			
	Infrastructure environment has been stable since the move to the new IBM (AIX) equipment. Performance	We currently manage disaster recovery events on a case-by-case basis and will continue to do so to meet	Response of generators and LaaRs to grid operation		Nodal Implementation and System Admin Fee rate case applications will be filed with PUCT in			
	has been at or above expectations in most areas.	stakeholder expectations for accurate and timely	events has been improving. Enhanced enforcement of NERC standards and ERCOT Protocols and Operating		2008.			
	Reliability has been outstanding. Data Center constraints still exist and will be tight until Taylor Data	processing. A detailed disaster recovery plan with processes and procedures is anticipated upon	Guides will exist through the ERO / TRE and IMM which will provide additional incentive for improved					
	Center expansion and replacement of Met Data Center is complete. Storage requirements continue to grow at	completion of the Business Continuity project under Steve Grendel.	performance. Increased wind generation will present additional operational challenges that a study indicated					
	a very high rate. An outside review has been ordered to look into storage demands and to ensure ERCOT is		can be met. A wind workshop highlighted several operational issues that ERCOT Staff and Market					
	doing all possible to control the growth and efficiently manage the environment.		Participant groups will address in the coming months.					

Legend:

Elevated Risk Level

Reduced Risk Level

### Year to Date Project Activity by Division

	Phase	Not Started	Initiation	Planning	Execution	Closing	Closed	Totals Excluding Non-Active	Cancelled	On Hold	Deferred	Totals by CART	Go-Live* (To Date)	Projected Go-Live (by Y.E.)
	Corporate Operations	11	3	6	10	6	4	40	8	1	4	53	4	16
R T	IT Operations	3	0	2	6	4	3	18	0	0	0	18	6	16
C A	Market/Retail Operations	1	0	5	7	0	4	17	1	1	13	32	3	12
	System Operations	0	0	1	2	0	2	5	0	0	0	5	1	4
	Totals by Phase	15	3	14	25	10	13	80	9	2	17	108	14	48
	Total Non-Active									28				

<sup>\*</sup> Note: Some projects in Closing and Closed Status went live in 2007

(MORO) PR-70048\_01 MV90xi System Upgrade

(CO) PR-70053\_01 Video Teleconferencing



<sup>\*</sup> Projects Gone Live in May 2008

<sup>(</sup>IO) PR-70055\_01 Additional Production SAN Capacity

### Year to Date Project Priority List (PPL) Status

DDI I	Origination	Project Phases Deferred Only 1										
PPL Iterations		Not Started	Initiation	Planning	Execution		Closed	On Hold	Cancelled	Projects	Subtotal	Grand Total
Original 2008 (C	October) PPL											64
	PUCT										0	
	Market			0	2					l	3	
	ERCOT	15	1	10	7	2	3		7	16	61	
Unexpected Car	Unexpected Carry Over From 2007									30		
	PUCT										0	
	Market				1		1				2	
	ERCOT		1	1	10	5	8	2	1		28	
New Projects A	dded (Since PPL Appr	oval in Octobe	er 2007)									14
	PUCT										0	
	Market			1							1	
	ERCOT		1	2	5	3	1		1		13	
2008 PPL Totals	s to Date											108
	PUCT	0	0	0	0	0	0	0	0	0	0	
	Market	0	0	1	3	0	1	0	0	l	6	
	ERCOT	15	3	13	22	10	12	2	9	16	102	
Totals by Project	et Phase	15	3	14	25	10	13	2	9	17	108	



Year to Date Projects Over \$1 Million

(CART) Project Number and Description	Total Budget	Metrics		
(Duration) Phase (Sponsor)	Scheduled Completio	n	Schedule	Budget
(IO) PR-70049_01: SAN Hardening	\$880K	\$871K		
(2007) Closed (R. Hinsley)	Go-Live Dec. 2007	<u>.</u>		
(CO) PR-60099_01: TCC2 Build-Out Phase One	\$2.64M	\$2.19M		
(2007) Currently in Closing (B. Kahn)	Go-Live Oct. 2007			
(IO) PR-60055_01: Enterprise Service Management Schedule metric changed from red to green due to error in reporting. Schedule timeline was met.	\$1.61M	\$1.53M		
(2006-2007) Currently in Execution (R. Hinsley)	Go-Live Mar. 2008		1	
(CO) PR-60075_01: Identity Access Management	\$2.46M	\$2.05M		
(2006-2007) Currently in Execution (B. Kahn)	Expected Completion 1st Qtr 2009			
(CO) PR-80001_01: (3 sub-projects) MET Center Facility Analysis Deployment Phase 2 PR-80001_01, PR-80001_02 & PR-80001_03 are in Planning	\$70M	\$532K		
(2008) Currently in Planning (B. Kahn)	Expected Completion 4th Qtr 2011	•		
(IO) PR-80022: Additional SAN Capacity for Projects	\$1.75M	\$1.68M		
(2008) Currently in Execution (R. Hinsley)	Expected Completion 3rd Qtr 2008	<b>-</b>		
(MO/RO) PR-70007_01: MarkeTrak Enhancements	\$1.62M	\$854K		
(2007-2008) Currently in Execution (R. Giuliani)	Expected Completion 1st Qtr 2009	<u>.</u>		
(IO) PR-70054_01: Blade Refresh	\$2.50M	\$2.1M		
(2007-2008) Currently in Execution (R. Hinsley)	Expected Completion 4th Qtr 2008		1	
(IO) PR-70055_01: SAN Capacity (part one) Schedule stop light is orange due to project budget variance under 10% budget to actual	\$1.75M	\$857K		
(2007-2008) Currently in Closing (R. Hinsley)	Expected Completion 2 <sup>nd</sup> Qtr 2008	3	]	



#### Baseline Budget vs. Actuals for Projects Closed in Lawson for 2008

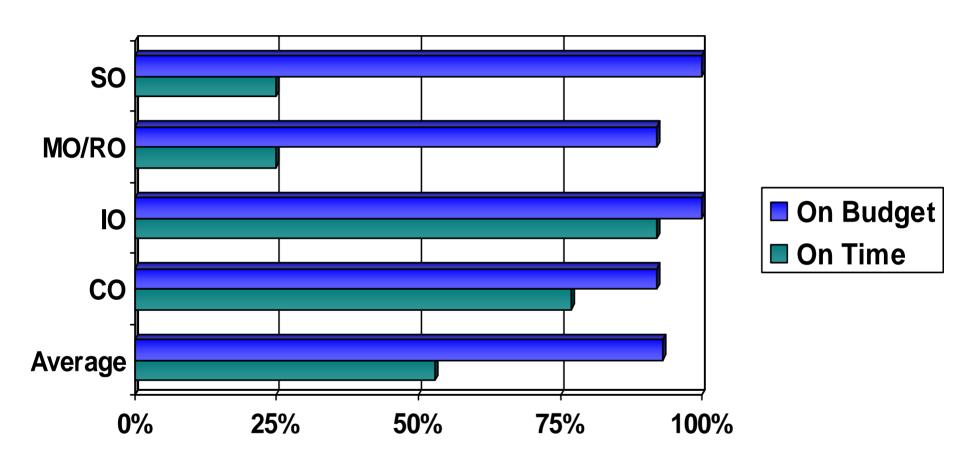
		Year		Baseline	_		\$ Variance	% Variance	
Project	Description	Implemented		Budget	Actuals	F	av/(Unfav)	Fav/(Unfav)	Explanation
60097	Desk Side Standardization	2007	\$	732,080	\$ 522,884	\$	209,216	29%	Used internal resources more than anticipated (thus reducing the number of hours worked by contracted resources) for the deskside systems replacement effort and Altiris redesign effort. Software purchased for hardware-independent imaging reduced the number of internal labor hours required for creating standards.
60082_01	Dynamic Rating Data to TSP	2007	\$	108,668	\$ 50,786	\$	57,914	53%	60082_01 was an unusual project. It took much longer than planned to complete, but it also required much less work than expected. The project turned out to be more of a configuration item than a software development project.
70006_01	SCR 748	2007	\$	118,428	\$ 57,612	\$	60,788	51%	Scope change to split to deliver the remaining work in 70006_02.
70026_01	Virtual Tape Backup	2007	\$	1,350,000	\$ 768,534	\$	581,466	43%	The \$581,466 variance for the 70026 project was due to price negotiations of hardware. All pricing was negotiated for lower costs than originally expected.
70005_01	MO SAS 70 Proc Optimization	2008	\$	285,999	\$ 229,827	\$	56,173	20%	Tasks over estimated by 10% and 10% contingency.
70012_01	Secure Remote Access	2008	\$	403,041	\$ 337,169	\$	65,831	10%	Slight reduction in scope based on problems experienced during rollout with drive mapping, memory utilization on intranet controllers, and issues with VMWare.
70035_01	REC 2007	2008	\$	185,000	\$ 159,280	\$	25,720	14%	EROCT internal development was able to do the project in a shorter period of time, the work was of high quality with very few software bugs and the contract PM spent less time due to the shorter development time and less testing.
50123_03	Document Management - Ph III	2007	\$	150,000	\$ 141,913	\$	8,087	5%	
50024	Enhancements to SCR727	2007		1,607,300	1,674,678	\$	(67,378)	-4%	-
50137_02	Maestro Replacement - Ph II	2007	\$	10,000	\$ 11,207	\$	(1,207)	-12%	Over 1207 accounts for additional expenses not originally budgeted for.
			_						
NOTE:		Count = 13	\$	4,950,516	\$ 3,953,891	\$	996,609	20%	

#### NOTE:

- 1. Baseline budget does not include change controls that were approved without granting a new baseline budget.
- 2. List and totals include projects delivered and reported in previous years Project Management reports but closed in Lawson in 2008.
- 3. Favorable is when a project is delivered under budget. (UnFav)orable is when a project is delivered over budget.
- 4. Explanations are not required for variance + or 10%



2008 Active Projects Performance



Note: Includes projects started in previous years.

Projects that change to inactive states will impact results.



### **Go Live Project for May 2008**

- PR-70048\_01: MV90xi System Upgrade
  - Scope: Perform replacement of non-standard hardware and upgrade of software for ERCOT's MV90xi application.
  - Deliverables: Installation, testing, and rollout of new hardware and software for ERCOT MV90 System allowing for compliance with ERCOT IT and vendor product standards; In addition, allowance for support of latest metering technologies
  - Timeline: September 2007 May 2008



### **Go Live Project for May 2008**

- PR-70053\_01: Video Teleconferencing
  - Scope: To provide a video teleconferencing solution that will minimize travel time and expense between Taylor and Austin and to various identified vendor locations. This solution will minimize travel time and cost, improve productivity and increase the speed and accuracy of decisions.
  - Deliverables: Implementation of electrical and cabling in conference rooms for VTC equipment, installation of Polycom equipment and base video/audio interface equipment, and document camera.
  - Timeline: October 2007 May 2008



### **Go Live Project for May 2008**

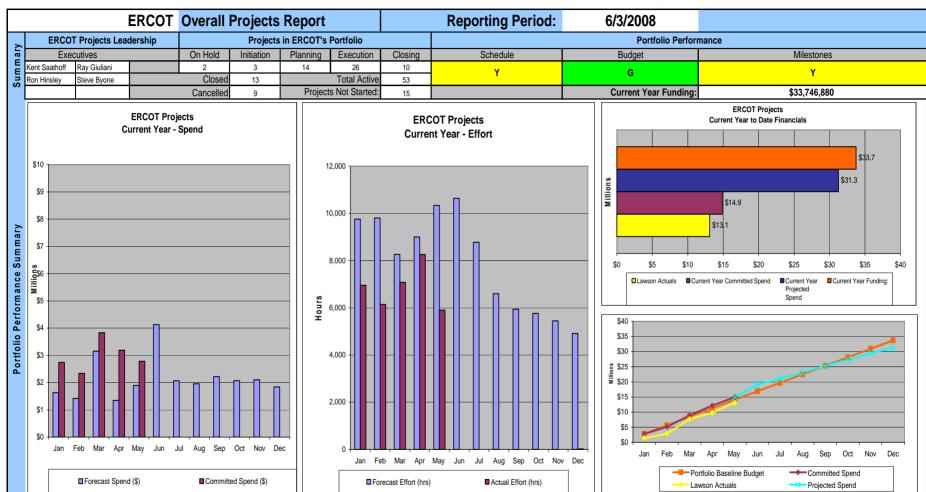
- PR-70055\_01: Additional Production SAN Capacity
  - Scope: To allow ERCOT to meet the future storage capacity demands that will be increasing in 2008. Production database and server growth requirements will be met by increasing SAN Storage Capacity.

 Deliverables: Implementation of SAN Storage hardware and software installation and delivery for production capacity needs.

Timeline: October 2007 – May 2008



### **ERCOT Enterprise Projects Summary Report**



Note

Project/Status Count/Budget Variance:

CO:(4 Deferred): MORO:(13 Deferred): SO-DPO:(1 NODAL in Execution).



## 13. Future Agenda Items -2008 Steve Byone

#### **Future Agenda Items – July 2008**

- Status update on the Contingent Workforce Management program
- Quarterly review of investment results
- Report by Credit Work Group Chair on ERCOT credit policy
- Committee briefs
- Future agenda items



#### F&A Yearly Schedule

#### Quarter 1

- $\sqrt{\phantom{a}}$  •Elect officers and confirm financial qualifications
- $\sqrt{\,\,}^{}$  •Review of external auditor quality control procedures and independence
- $\sqrt{\cdot}$  Review scope of annual financial audit
- √ •Vote on CWG Chair/Vice Chair

#### Quarter 2

- $\sqrt{\cdot}$ Report results of annual independent audit to the Board
  - •Review the procedures for handling Reporting violations
- $\sqrt{\,}$  •Review results of annual audit, together with significant accounting policies (including required communications)
  - •Review ERCOT Annual Report
- $\sqrt{\cdot}$  Review operating plan and budget assumptions
- $\sqrt{\,\,}$  •Review and approve Internal Audit Department Charter
- $\sqrt{\cdot}$  Conduct annual review of insurance coverage(s)
  - •Review the Company's dealings with any financial institutions that are also market participants

#### **Quarter 3**

- •Appoint the independent auditors for upcoming year
- ·Approval of independent auditor fees for upcoming year
- Review of committee charter
- Approve the Guidelines for Engagements of External auditors for Other Services (pre-approval policy)
- Assessment of compliance, the internal control environment and systems of internal controls
- $\sqrt{\cdot}$ Review and approval of annual operating budget
  - Report by CWG Chair on ERCOT credit policy
  - •Review updated year-end forecast

#### **Quarter 4**

- Approve audit committee meeting planner for the upcoming year, confirm mutual expectations with management and the auditors
- •Review and approval of Financial & Investment policies
- •Approve scope of internal auditing plan for upcoming year
- •Assessment of the adequacy and effectiveness of the Internal Audit staff
- Perform Finance & Audit committee Self Assessment
- •Review requirements for membership in CWG
- Review and approve CWG charter
- Review updated year-end forecast
- •Review the Company's dealings with any financial institutions that are also market participants

#### **Recurring Items**

- •Review minutes of previous meeting
- •Report monthly matters to the Board (chair)
- Review EthicsPoint activity
- Review significant audit findings and status relative to annual audit plan
- •Review investment results quarterly

